

G-Cloud 15

Pricing Document

Pricing Approach

Quantexa operate a flexible pricing approach that enables customers to procure our technology in a way which focuses on business outcome and value for money. Quantexa works collaboratively with the end-customer to jointly shape the optimum way to use our technology and agree a pricing approach that aligns to budget / desired outcomes. Based on customer scope and requirements Quantexa offers additional incentive and discount initiatives considering factors such as, volume, 'time-to-buy' and contract duration.

How Quantexa Software is Licensed

Quantexa is typically licensed through either:

1. **Platform Suites** which do not typically limit the number of users, data volumes / sources or transactions through the platform and are deployed as a platform level capability.
2. **Business Purpose Solutions** which are more specific to addressing certain business outcomes.

Platform Suite Based Pricing Model

Outlined below is our standard pricing model for each of our Decision Intelligence platform capabilities. The pricing model is based upon the following assumptions:

- Software is licenced as an annual subscription with a multi-year initial term which can be further extended by a set number of years. Standard product support and maintenance are included in the licence.
- Prices exclude any third party data set costs.
- Prices exclude VAT.

Outlined below is a summary of the charges for each of the catalogue entries. We have provided a high-level tiering framework as follows:

Tier	Platform Suites				
	Trusted Data Foundation	Data Modernisation	Contextual Data Foundation	Decisioning Suite	Agentic AI Suite
1a	£7,740,000	£1,177,200	£2,520,000	£3,780,000	£4,320,000
1b	£6,020,000	£915,600	£1,960,000	£2,940,000	£3,360,000
2	£4,945,000	£752,100	£1,610,000	£2,415,000	£2,760,000
3	£3,655,000	£555,900	£1,190,000	£1,785,000	£2,040,000

The Platform Suite Pricing reflects licensing of the Quantexa software capability unrestricted by internal business purpose.

Business Purpose Solution Pricing

The pricing below is applicable to the Business Purpose Solutions.

BUSINESS PURPOSE SOLUTION PRICING -Tier 1 A	Foundation Product Capability (Base Price)	Optional Platform Products (% uplift to Base Price)				
		Unstructured Data Ingestion	Q Assist Co-Pilot	Q Assist Workplace	Agent Gateway	Advanced Workflow
Care Data Management	£2,000,000	10%	10%	15%	20%	20%
Citizen 360	£4,000,000	10%	10%	15%	20%	20%
Decision Intelligence Centres	£20,000,000	10%	10%	15%	20%	20%
Population 360	£8,000,000	10%	10%	15%	20%	20%
BUSINESS PURPOSE SOLUTION PRICING -Tier 1 B	Foundation Product Capability (Base Price)	Optional Platform Products (% uplift to Base Price)				
		Unstructured Data Ingestion	Q Assist Co-Pilot	Q Assist Workplace	Agent Gateway	Advanced Workflow
Care Data Management	£2,000,000	10%	10%	15%	20%	20%
Citizen 360	£4,000,000	10%	10%	15%	20%	20%
Decision Intelligence Centres	£20,000,000	10%	10%	15%	20%	20%
Population 360	£8,000,000	10%	10%	15%	20%	20%
BUSINESS PURPOSE SOLUTION PRICING -Tier 2	Foundation Product Capability (Base Price)	Optional Platform Products (% uplift to Base Price)				
		Unstructured Data Ingestion	Q Assist Co-Pilot	Q Assist Workplace	Agent Gateway	Advanced Workflow
Care Data Management	£2,000,000	10%	10%	15%	20%	20%
Citizen 360	£4,000,000	10%	10%	15%	20%	20%
Decision Intelligence Centres	£20,000,000	10%	10%	15%	20%	20%
Population 360	£8,000,000	10%	10%	15%	20%	20%
BUSINESS PURPOSE SOLUTION PRICING -Tier 3	Foundation Product Capability (Base Price)	Optional Platform Products (% uplift to Base Price)				
		Unstructured Data Ingestion	Q Assist Co-Pilot	Q Assist Workplace	Agent Gateway	Advanced Workflow
Care Data Management	£2,000,000	10%	10%	15%	20%	20%
Citizen 360	£4,000,000	10%	10%	15%	20%	20%
Decision Intelligence Centres	£20,000,000	10%	10%	15%	20%	20%
Population 360	£8,000,000	10%	10%	15%	20%	20%

- Tier 1a NHS E/ DHSC
- Tier 1b (e.g. Integrated Care Boards, Integrated Providers,
- Tier 2 (e.g. Mental Health Trusts, Acute Hospital Trusts, Ambulance Trusts, Community Providers).
- Tier 3 (e.g. General Practice type organisations).

Additional Licenses

Quantexa are continually evolving the platform and the capabilities we offer. Customers can procure additional capabilities such as, Case Management, Analytical Models, GenAI capabilities (Q-Assist) and others on a case by case basis.