

BCN GROUP

G-Cloud Pricing





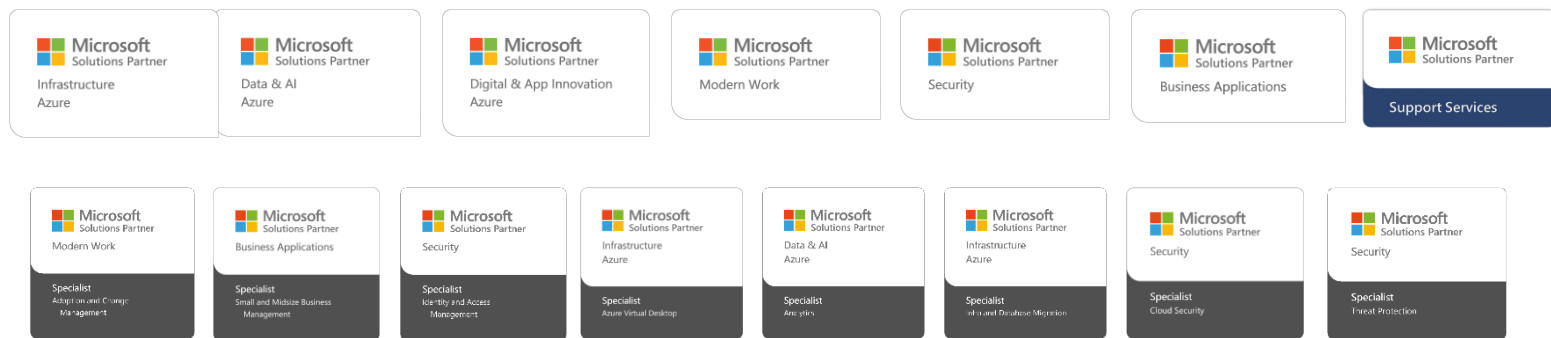
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Introduction

BCN Group are experts in end-to-end Managed IT Services and digital transformation. Founded in 2009, BCN Group specialise in delivering, managing and supporting business-critical technology solutions across public, private and hybrid cloud environments. With a presence in multiple datacentres in North West England, BCN Managed Cloud allows clients to fully utilize the accessibility, scalability and flexibility of cloud infrastructure while ensuring data sovereignty.

As a Microsoft Cloud Solutions Partner we've achieved all 6 Solution Partner Designation and hold multiple Advanced Specializations, & have achieved the Microsoft Support Services designation which showcases our capabilities delivering across the full Microsoft stack as well as supporting it.



As an IASME accredited Cyber Essentials Assessor we take Cyber Security very seriously in everything we do. Whether that is directly working on Security products or not, it's a part of what we do in every aspect of our work.

BCN are ISO27001 accredited also showing our commitment to governance.

Pricing for services following a Ratecard model depending on effort estimates unless otherwise specified. The below outlines both our ratecards & other pricing models

BCN Managed Azure Services

BCN Managed Azure is charged based on the actual Azure consumption plus a fixed management fee. Additional services are available to provide monitoring and cost optimisation services.

Service Level	Subscription Management	Azure Managed	OS Management	Advanced Monitoring
CSP billing support	✓	✓		
Premium Azure platform support	✗	✓		
Change & change management*	✗	✓		
Cost optimisation recommendations & monitoring	✗	✓		
Reservation management	✗	✓		
Security benchmark reporting & recommendations	✗	✓		
Risky deployment alerting	✗	✓		
Monthly touchpoints	✗	✓		
Azure backup monitoring & management	✗	✓		
OS support	✗	✗	✓	
Update management [Windows]	✗	✗	✓	
OS monitoring	✗	✗	✓	
Full Azure platform monitoring & alerting	✗	✗	✗	✓

* Limited to a 2 hour change window

Service Level	Pricing
BCN Subscription Management	£100 per month per subscription (fixed fee)
Azure Managed Service	10-40% of Azure Consumption Spend depending on agreed level of management
Advanced Monitoring	£3 per monitored resource
OS Management	£52.50

For customers not already on Microsoft Azure, BCN Group can assist with migration planning and execution, Azure Consultancy through the BCN Cloud Architecture & Migration, Cloud Consultancy & Optimization, and various other BCN Services priced separately.

BCN Managed Cloud Services

BCN Managed Cloud, including hosted infrastructure support, 24/7 monitoring and ongoing cost management reviews is charged at varying rates dependent on the specification of the contained virtual machines.

Government pricing details for the virtual machine components are as follows:

Component	Price per month
Virtual machine management fee	£20/VM
vCPU	£10/vCPU
RAM	£6/Gb
Storage (Replicated)	£0.20/Gb
Storage (Non-replicated)	£0.10/Gb
Public IP Address	£5
IPSEC VPN/SSL VPN	£25

If Windows licensing, **or any other Microsoft licensing**, is required for any hosted VMs, BCN Group can provide this in addition via SPLA or CSP licensing agreements. BCN Group are a Tier 1 licensing partner.

Infrastructure support is not included as part of the BCN Managed Cloud package and must be purchased separately.



BCN Managed Veeam Cloud Connect Pricing

Pricing for BCN Managed Veeam Cloud Connect consists of two components. Veeam Backup and Replication licensing, using the Veeam Universal License format, and storage costs.

A local Veeam Backup and Replication server console, as well as a local backup repository are required for optimal configuration of the Veeam Cloud Connect features.

Government pricing details for BCN Managed Veeam Cloud Connect is as follows.

Component	Price per month
Veeam Universal License	£8/vm/mo
Cloud Storage (Non-replicated)	£0.05/Gb/mo
Set-up fee	Variable hourly delivery rate dependent on size and complexity – Please see rate card – Estimate 1hr per VM, minimum 4 hours



BCN Managed Cloud Support

BCN Managed support, 24/7 monitoring is charged as **follows**.

Service	Price
VM OS Management	52.50/VM/mo
VM OS Patching add on	15.75/VM/mo
Firewall Management	55.00/FW/mo
Firewall Patching	78.75/FW/mo
Database Administration	141.75 per instance/mo



BCN Professional Services Ratecards

T&M Per Day at 7.5 hour days									
Volume Discount	Project Size in days	Solutions Architect	Azure Platform Engineer	Modern Work Engineer	Security Consultant	Sen. Systems Engineer	Systems Engineer	Sage Consultant	Database Consultant
0.00%	0 - 10 days	£1,050.00	£950.00	£850.00	£950.00	£950.00	£850.00	£900.00	£1,000.00
10.00%	11 - 25 days	£945.00	£855.00	£765.00	£855.00	£855.00	£765.00	£810.00	£900.00
15.00%	26 - 50 days	£ 895.00	£ 810.00	£ 725.00	£ 810.00	£ 810.00	£ 725.00	£ 765.00	£ 850.00
20.00%	50+	£ 840.00	£ 760.00	£ 680.00	£ 760.00	£ 760.00	£ 680.00	£ 720.00	£ 800.00

Per Day at 7.5 hour days										
Volume Discount	Project Size in days	M365 / SharePoint Developer	Power BI Developer	Power Platform Developer	Business Central Developer	Senior .NET Developer	Business Analyst	Project Manager	Data / AI Engineer	AI Consultant
0.00%	0 - 10 days	£1,000.00	£1,260.00	£1,260.00	£1,250.00	£950.00	£1,000.00	£800.00	£1,260.00	£1,260.00
10.00%	11 - 25 days	£900.00	£1,135.00	£1,135.00	£1,125.00	£855.00	£900.00	£720.00	£1,135.00	£1,135.00
15.00%	26 - 50 days	£850.00	£1,075.00	£1,075.00	£1,065.00	£810.00	£850.00	£680.00	£1,075.00	£1,075.00
20.00%	50+	£800.00	£1,010.00	£1,010.00	£1,000.00	£760.00	£800.00	£640.00	£1,010.00	£1,010.00

T&M Per Day at 7.5 hour days					
Volume Discount	Project Size in days	Notes Developer & Platform Engineer	User Interface Design	Quality Assurance	Adoption Consultant
0.00%	0 - 10 days	£850.00	£750.00	£700.00	£600.00
10.00%	11 - 25 days	N/A	£675.00	£630.00	£540.00
15.00%	26 - 50 days	N/A	£640.00	£595.00	£510.00
20.00%	50+	N/A	£600.00	£560.00	£480.00

Data & Analytics, Automation

Power BI Pricing

Product	Price
Power BI cloud platform setup	£9,800
Power BI Report Server setup	£5,100
Power BI Kick-starter	£19,900
Adoption Pack	£12,000
Instructor Led Training	£7,000
Advanced Power BI Training	£6,000
Dax Training	£6,000
Power BI End-user training	£6,000
Train the Trainer	£6,000
Power BI Managed Service	See rate cards

EasySPC in Power BI

Product	Price
Premium (Run, C, U, U', P, P', T, G, XmR and XbarS chart)	£25,000 per year
Standard (Run, C, U, P, I (XMR) charts)	£19,000 per year
XmR Chart Only	£5,000 per year
Spotlight	£5,000 per year free with any 3-year contract commitment
Early Warning System	Time and Materials
SPC Training	Starts at £6,000 for 6 people
SPC Consultancy	£2,000/day

Power Platform and Azure data services Solutions/services

Product	Price (per year)
Board IPR	£50,000- £100,000
Data Automation and reporting for example (ESR, Datix, SystemOne, Rio, EMIS, CSDS, MHSDS, CAD, GRS, EPR)	£5,000 - £250,000

Additional Support (Flexible Support)

Call off days used for contingency, development (Power Platform) work and Azure services

No. of days	Price/day Public sector / NFP
1-16	1250
17-49	1100
50+	980

Public View

Product	Price
Public View (provider version)	£30,000
Public View (ICS Version)	£60,000+£15,000 (per provider)
Public View Report Pack	Included free with any subscription



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