Product	Term	SKU	ENTERPRISE - PRODUCTION List Price	ENTERPRISE NON PRODUCTION (Dev, QA, Test, DR) List Price	EXTENDED ENTERPRISE - PRODUCTION (135% of PROD) List Price	EE NON PROD (Dev, QA, Test, DR)
250 GB Software	1 year subscription	**TS-250S-1-ENT-PROD**	£67,906	£33,953	£91,674	£45,837
1 TB Software	1 year subscription	**TS-1000S-1-ENT-PROD**	£171,072	£85,536	£230,947	£115,474
250 Million Rows - Embrace	1 year subscription	**TS-250S-1-ENT-PROD-EMBRACE**	£67,906	£33,953		
1 Billion Row - Embrace	1 year subscription	**TS-1000S-1-ENT-PROD-EMBRACE**	£171,072	£85,536		

Cloud Capacity Product	# of Users	Term	SKU	ENTERPRISE - PRODUCTION List Price
10 Million Rows	100	1 year subscription	**TS-10S-1-ENT-PROD-100U-CLOUD**	£43,530
100 Million Rows	500	1 year subscription	**TS-100S-1-ENT-PROD-100U-CLOUD**	£69,648
250 Million Rows	Unlimited	1 year subscription	**TS-250S-1-ENT-PROD-UNL-CLOUD**	£100,119
1 Billion Rows	Unlimited	1 year subscription	**TS-1000S-1-ENT-PROD-UNL-CLOUD**	£243,767

Spot Everywhere Cloud	# of Users	Term	SKU	Production List Price
10 Million Rows	100	1 year subscription	**TS-10S-1-TSE-PROD-100U-CLOUD**	£56,778
100 Million Rows	500	1 year subscription	**TS-100S-1-TSE-PROD-500U-CLOUD**	£87,816
250 Million Rows	Unlimited	1 year subscription	**TS-250S-1-TSE-PROD-UNL-CLOUD**	£117,530
1 Billion Rows	Unlimited	1 year subscription	**TS-1000S-1-TSE-PROD-UNL-CLOUD**	£286,161

Professional Services and Training	Product Group	SKU	List Price
Architectural Assessment	Professional Services	**TS-PS-ARCHITECTURAL-ASSESSM**	£13,059
Adoption Readiness Asses	Professional Services	**TS-PS-ADOPTION-ASSESSMENT**	£17,412
Consulting Services, Enter	Professional Services	**TS-PS-ACTIVATE-PLATFORM**	£21,765
Consulting Services, Busin	Professional Services	**TS-PS-ACCELERATE-PLATFORM**	£52,236