



G Cloud 15 Lot 3 Pricing



Pricing approach

Every organisation's requirements, data landscape and objectives are different. As a result, we do not offer one-size-fits-all pricing.

Our services are scoped and priced based on your specific needs, ensuring transparency, value for money and alignment to outcomes.

Rather than fixed packages, we work with you to design a solution that reflects:

- ▶ Your business goals and success criteria
- ▶ The complexity and maturity of your current environment
- ▶ Delivery timescales and risk profile
- ▶ Governance, security and compliance requirements

This approach ensures you only pay for what you need — and that costs are aligned to outcomes.

Please contact us to discuss your requirements and procurement options. Discounts may be available in line with scope, framework and eligibility criteria.

Our Commercial Models

Depending on your preference and procurement requirements, we can offer:

- ▶ Fixed-price delivery for well-defined scopes
- ▶ Time & materials for discovery or iterative programmes
- ▶ Outcome-based or phased delivery models
- ▶ Public sector-aligned commercial structures

We will recommend the most appropriate model as part of the proposal process.

Thank you



gcloud@agile.co.uk
www.agile.co.uk

