



G-Cloud 15

Frontier Licensing

Lot 2b Pricing Document

January 2026

FACULTY

Contents

Faculty Frontier's pricing is designed to scale with your organisation's use of the platform, reflecting the complexity of your use cases and the level of support required. This document outlines two core options. An organisation license where we partner with you to connect and improve decisions across your organisation. Or a decision capability license that builds up incrementally over time. Additional services and capabilities are also outlined.

O1	Decision capability licensing
O2	Training
O3	Support services
O4	Lot 2b (DDaT) Volume Discount

01 Decision capability licensing

Decision-based licences are priced on a per annum basis. Additional decision capabilities, training and other support services are not included within the price and can be purchased at any time to add to your annual license. Discounts are available for multiple additions. The size and complexity of a decision capability is based on the following factors:

1. **Data Complexity:** Number and complexity of data sources; number of KPIs to process and elements to track
2. **Simulation complexity:** Number and complexity of models, size of computational twin
3. **Analytical Output:** Number, difficulty, and range of concurrent analytical requirements, including scenario planning and optimisation requirements
4. **User Base:** Scale and scope of the end user base, user workflows and required usage levels
5. **Operational Requirements:** business unit complexity; custom tool/interface/dashboard requirements; cross-functional requirements; API requirements

The below table provides the range of decision capability tiers along with the corresponding price to add the capability.

No.	Item Reference	Product Description	Base Price (£M)*
0	FRONTIER-DEV -LEVEL 1	Temporary license to trial Frontier on a single use case pre-productionisation. Implementation services applicable.	£0.35M
1	FRONTIER-DEC -LEVEL 1	For basic decision-making scenarios with minimal data complexity, involving a small number of data sources, a simple computational twin, and a limited user base.	£0.4M
2	FRONTIER-DEC -LEVEL 2	For moderate decision-making needs, handling multiple data sources with average complexity, a standard computational twin, and a small user base.	£0.65M
3	FRONTIER-DEC -LEVEL 3	For decision-making with medium complexity, integrating several data sources and models, medium-sized computational twins, and a mid-sized user base.	£1.00M
4	FRONTIER-DEC -LEVEL 4	For complex decision-making scenarios involving significant data and simulation complexity, cross-functional workflows, and a large user base.	£1.85M
5	FRONTIER-DEC -LEVEL 5	For enterprise-level decision-making, handling extensive data integration, complex analytical outputs, and supporting a broad user base across business units.	£3.00M
6	FRONTIER-DEC -LEVEL 6	For strategic, high-impact decisions requiring real-time data processing, advanced AI-driven insights, and significant analytical and operational complexity.	£5.00M
7	FRONTIER-DEC -LEVEL 7	For transformational decision-making at an enterprise scale, involving comprehensive data integration, real-time optimisations, and highly complex operational demands.	£7.50M upwards

* prices are exclusive of VAT, assumes annual upfront payment and 3 year initial term

Additional Frontier configuration services can be purchased to continually develop or update decision capabilities. These can be purchased on a quarterly or annual basis.

No.	Item Reference	Product Description	Base Price (£M)*
1	FRONTIER-CAP-LEVEL 1	Single dedicated deployed product team comprising Data Science, ML engineering, Solutions and deployment specialists	£2.30M p/a
2	FRONTIER-CAP-LEVEL 2	Two dedicated deployed product teams comprising Data Science, ML engineering, Solutions and deployment specialists	£4.00M p/a
3	FRONTIER-CAP-LEVEL 3	Three dedicated deployed product teams comprising Data Science, ML engineering, Solutions and deployment specialists	£5.75M p/a

* prices are exclusive of VAT, assumes annual commitment, invoiced quarterly

02 Training

For an additional cost, Faculty offer multiple training and development offers to build the AI capability of our customers.

No.	Item Reference	Product Description	Base Price*
1	FRONTIER-BOOTCAMP-1 DAY	Day bootcamp with expert facilitators to learn how to develop new computational twins on Frontier.	£1,350 per person
2	FRONTIER-TRAINING-BESPOKE	Custom training development and delivery.	£150 per hour
3	FACULTY-FELLOWSHIP-1	Faculty's 8 week hiring and placement scheme for advanced AI talent.	£20,000 per Fellow

* prices are exclusive of VAT

03 Support services

For an additional cost, Faculty can offer additional support services on top of level 4 platform and decision capability support.

No.	Item Reference	Product Description	Base Price*
1	FRONTIER-SUPPORT-BASIC	Additional basic support for issue resolution and user application support	£130 per hour
2	FRONTIER-SUPPORT-ADVANCED	Advanced support for complex issue resolution and user application support	£200 per hour
3	FRONTIER-DEPLOYED-ENGINEER	Dedicated deployed on site Frontier engineer for rapid issue resolution, 8 hours per day, 5 days per week	£53,750 per month

* prices are exclusive of VAT

04 Lot 2b (DDaT) Volume Discount

Pricing	% of Discount
Less than £250,000	0%
Between £250,000 and £500,000	0%
Between £500,001 and £1,000,000	0%
Between £1,000,001 and £2,500,000	3%
Between £2,500,001 and £5,000,000	5%
Over £5,000,001	8%