

# Pricing document

Our pricing for all G-Cloud support services is traditionally based on a time and materials model, with our consultants assigned at the appropriate daily rates contained in our G-Cloud SFIA rate card, plus reasonable expenses where applicable and allowed, and VAT.

Where required, we are able to provide a fixed price for a given piece of work which will be calculated on a case-by-case basis depending on the requirements to the project.

|                                 | Strategy & architecture | Business change | Solution Development & Implementation | Service management | Procurement & management support | Client interface |
|---------------------------------|-------------------------|-----------------|---------------------------------------|--------------------|----------------------------------|------------------|
| 1. Follow                       | £450                    | £450            | £450                                  | £450               | £450                             |                  |
| 2. Assist                       | £650                    | £650            | £650                                  | £650               | £650                             |                  |
| 3. Apply                        | £850                    | £850            | £850                                  | £850               | £850                             |                  |
| 4. Enable                       | £950                    | £950            | £950                                  | £950               | £950                             |                  |
| 5. Ensure/<br>advise            | £1,000                  | £1,000          | £1,000                                | £1,000             | £1,000                           |                  |
| 6. Initiate /<br>influence      | £1,100                  | £1,100          | £1,100                                | £1,100             | £1,100                           |                  |
| 7. Set<br>strategy /<br>inspire | £1,400                  | £1,400          | £1,400                                | £1,400             | £1,400                           | £1,400           |

## Standards for day rates

- Working day: 8 hours, exclusive of lunch and travel
- Working week: Monday to Friday, excl. public holidays
- Office hours: Monday to Friday, 9am-5pm
- Travel & subsistence: Included in day rate within M25. Payable at department's standard T&S rates outside M25
- Mileage: As above
- Professional Indemnity Insurance: Included in day rate

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