

Shapecast 2025-2026 Rate Card

Standard Rate

SFIA Grade Title	Standard Rate < £1m Spend
Set strategy/inspire	£ 1,700
Initiate/influence	£ 1,550
Ensure/advise	£ 1,450
Apply/enable	£ 1,370
Assist	£ 1,150
Follow	£ 700

Discount Band 2 (5% off Discount Band 1)

SFIA Grade Title	Volume Rate > £3m < £5m Balance Spend
Set strategy/inspire	£1,534
Initiate/influence	£1,399
Ensure/advise	£1,309
Apply/enable	£1,236
Assist	£1,038
Follow	£632

Discount Band 3 (5% off Discount Band 2)

SFIA Grade Title	Volume Rate > £5m Spend
Set strategy/inspire	£1,458
Initiate/influence	£1,329
Ensure/advise	£1,243
Apply/enable	£1,175
Assist	£986
Follow	£600

SFIA Grade Title	SFIA grade level		SFIA code	SFIA discipline	Shapecast Role Code	Shapecast role mapping* (indicative)
	Low	High				
strategy/inspire/ mobilise	6	7	ITSP	Strategy & Architecture/Enterprise Development	SCCADD	Strategy Director/ Lead Strategy Designer/Chief Architect/Delivery Director/Practice Head
	6	7	ISCD	Strategy & Architecture/Enterprise Architecture development	SCLA	Lead Architect
	6	7		Strategy & architecture/enterprise architecture development	SCSC	Lead Strategy Analyst
	6	7	CNSL/ISCO	Strategy & architecture/enterprise architecture development	SCEA	Enterprise Architect
	6	7	CNSL/PGMG	Consultancy/Business Change	SCPGD	Programme Director/Portfolio Manager
Initiate/influence	6		CNSL/ISCO/GOVN	Information systems coordination	SCEDA	Enterprise Data Architect
	6		CNSL/ISCO/GOVN	Consultancy/Information systems coordination/governance	SCEAA	Enterprise Application Architect
	6		CNSL/ISCO/GOVN	Consultancy/Information systems coordination/governance	SCEIA	Enterprise Integration Architect
	6		CNSL/ISCO/GOVN/DLMG	Consultancy/Solution Architecture/Systems Development	SCLSA	Lead Solution Architect
	6		CNSL/ISCO/GOVN	Consultancy/Information systems coordination/governance	SCETA	Enterprise Technical Architect
	6		CNSL/BPRE	Consultancy/Business Process Improvement	SCEBA	Enterprise Business Architect
	6		SINT	Systems Integration and Build		Lead Integration Developer
	6		PROG	Programming/Software Development		Lead Developer
	6		CNSL/ARCH/DLMG	Consultancy/Solution Architecture/Systems Development	SCSSA	Senior Specialist Architect
	6		CNSL/PGMG	Consultancy/Programme Management	SCPGM	Engagement Lead
	6		CNSL/PGMG	Consultancy/Programme Management	SCPGM	Programme Manager
Ensure	5		CNSL/DATM	Consultancy/Data Management	SCSDA	Senior Data Architect
	5		CNSL/STPL/ARCH	Consultancy/Solution Architecture	SCSSA	Senior Solution Architect
	5		CNSL/STPL/ARCH	Consultancy/Enterprise architecture development/Solution Architecture	SCSAA	Senior Application Architect
	5		CNSL/TEST	Senior Test Manager	SCSTM	Senior Test Manager
	5		SINT	No specialised role in SFIA	SCIDL	Integration Design Lead
	5		SINT	No specialised role in SFIA	SCSIA	Senior Integration Developer
	5		CNSL/STPL/ARCH	Consultancy/Enterprise architecture development/Solution Architecture	SCSTA	Senior Technical Architect
	5		CNSL/STPL/ARCH	Consultancy/Enterprise architecture development/Solution Architecture	SCSTA	Senior Technical Architect
	5		CNSL/STPL/ARCH	Consultancy/Enterprise architecture development/Solution Architecture	SCSELC	Strategy Execution Lead Consultant
	5		n/a	No specialised role in SFIA		Solution Design Lead
	5		CNSL/STPL/ARCH	Consultancy/Enterprise architecture development/Solution Architecture	SCSSA	Senior Solution Architect
	5		CNSL/STPL/ARCH	Consultancy/Enterprise architecture development/Solution Architecture	SCSBA	Senior Business Architect
	5		CNSL/DLMG	Consultancy/Systems Management	SCSITM	Senior IT Manager
	5		n/a	No specialised role in SFIA	SCSPJM	Integration Manager
Apply/enable	3	4	DATM	Data Management	SCDA	Senior Project Manager
	3	4	STPL/ARCH	Solution Architecture	SCDA	Data Architect
	3	4	STPL/ARCH	Solution Architecture	SCAA	Application Architect
	3	4	STPL/ARCH	Solution Architecture	SCSA	Solution Architect
	3	4	PRMG	Project Management	SCCL	Client Engagement Lead
	3	4	SINT	Senior Integration Designer/Dev	SCDDP	Devops/Integration Devops
	3	4	SINT	Senior Integration Designer/Dev	SCID	Integration Designer
	3	4	SINT	Senior Integration Designer/Dev		Integration Developer
	3	4	PROG			Developer
	3	4	STPL/ARCH	Solution Architecture	SCQA	Integration Quality Analyst
	3	4	STPL/ARCH	Solution Architecture	SCIA	Integration Architect
	3	4	STPL/ARCH	Solution Architecture	SCTA	Technical Architect
	3	4	STPL/ARCH	Consultancy/Enterprise architecture development/Solution Architecture	SCSTA	Strategy Analyst
	3	4	BSMD	Business Modelling	SCBUSA	Business Architect
	3	4	BUAN	Business Analysis	SCSTE	Senior Business Analyst
	3	4	STPL/ARCH	Solution Architecture	SCSPAN	Specialist Analyst (information/data)
	3	4	DCMA	IT estates management	SCDM	Environments Manager
	3	4	PRMG	Project Management	SCPJM	Project Manager
	3	4	RELM	Release Management	SCRM	Release Manager
Assist	2		BUAN		SCADM	Administrator
			BUAN		SCBA	Business Analyst/Technical/Data/Systems Analyst
Follow	1		PROF		SCPSA	Analyst
			PROF		SCPMA	Project Support Analyst
			n/a	Not listed	SCG	PMD analyst
			n/a	Not listed	SCT	Graduate
						Trainee

COMMERCIAL IN CONFIDENCE