

Link Maker Systems Ltd

G-Cloud Pricing

G-Cloud 15

Framework reference: RM1557.15

Link Maker Systems

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Link Maker licences

There are separate licences to cover the two separate areas, adoption and commissioning.

LMS licences are made up of the following three elements:

Scale fee

This is based on the average number of looked after children over the past 3 years and is priced per child in care of the authority.

Customer fee

The licence for every customer is subject to a set fee to cover financial process and administration. If separate parts of a service need to be invoiced separately, each will be counted as a separate customer and this fee added. The scale part of this fee can be split between these invoices as required.

Office fee

The office fee covers a single office under which users can register on the Link Maker site. For each additional office a set fee applies.

Discount

There is a discount depending on annual call-off contract value – this is as shown in G-cloud (and is not additional). Higher discounts are available for larger contracts.

VAA Fee

The voluntary adoption agency fee is a flat rate for any VAA's joining a Regional Adoption Agency

Adoption licence - pricing

This is priced, per year, according to the breakdown below.

Scale fee	Customer fee	Office fee	VAA Fee	Discount for contracts less than £250,000
£24.98 per child	£750	£190 per office	£1,400.00	20%

Local Authority example

A single local authority purchasing an annual licence.

No Of LAC	2014 -2015	2015-2016	2016-2017	3 Yr Average
Local Authority	340	380	480	400

- a. Scale fee = £9,992 (400 x £24.98)
- b. Customer fee = £750
- c. Office fee = N/A
- d. Discount for contracts less than £250,000 (20%) = £2,148.40
- Annual licence fee = £8,593.60 excluding VAT

Regional Adoption Agency example

A regional adoption agency, with 3 local authority members, and one VAA. Invoice generated to the RAA, but each authority to maintain its agency as a registration organisation.

No Of LAC	2013 -2014	2014-2015	2015-2016	3 Yr Average
LA 1	340	380	480	400
LA 2	685	700	710	698
LA 3	440	440	430	437
VAA 1				
Total				1535

- a. Scale fee = £38,344.30 (1535 x £24.98)
- b. Customer fee = £750
- c. Office fee = £380 (Office fee for LA2 and LA3)
- d. VAA Fee = £1378
- e. Discount for contracts less than £250,000 (20%) = £8170.46
- Annual licence fee = £32,681.84 excluding VAT

Commissioning licence - pricing

Link maker can be used free of charge by both local authorities and placement providers. All staff can create user-accounts to identify and arrange individual placement for any number of children with in-house carers, within a closed framework or consortium arrangements or through national searches where necessary.

Commissioning support licence

For additional levels of assurance, an annual support licence can be purchased. This includes:

- A service level agreement specifying minimum levels of availability of the platform and minimum support response times.
- Support staff available 9-5 via telephone and email.
- Prioritised development items (where this fits with the functioning of the wider platform)

This is priced according to the breakdown below.

Scale fee	Customer fee	Office fee	Discount for contracts less than £250,000
£4.29 per child	£160	£99.00 per office	20%

Local Authority example

A single local authority purchasing an annual licence.

No Of LAC	2013 -2014	2014-2015	2015-2016	3 Yr. Average
Local Authority	340	380	480	400

a. Scale fee	= £1716.00 (400 x £4.29)
b. Customer fee	= £160
c. Office fee	= N/A
d. Discount for contracts less than £250,000 (20%)	= £375.20
Annual licence fee	= £1500.80 excluding VAT

Commissioning full licence

While all essential functionality is available for free, optional features are available as part of a full licence. This includes everything from a support licence, plus:

- Secure document encryption, storage and sharing
- Generation of detailed PDF reports
- Enhanced foster carer involvement
- System alerts available via SMS (in addition to email)
- The ability to create automatic schedules for referrals, e.g. by tiers or lots

This is priced according to the breakdown below.

Scale fee	Customer fee	Office fee	Discount for contracts less than £250,000
£18.05 per child	£110	£80 per office	20%

Local Authority example

A single local authority purchasing an annual licence.

No Of LAC	2013 -2014	2014-2015	2015-2016	3 Yr. Average
Local Authority	340	380	480	400

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| a. Scale fee | = £7,220.00 (400 x £18.05) |
| b. Customer fee | = £110 |
| c. Office fee | = N/A |
| d. Discount for contracts less than £250,000 (20%) | = £1,460.00 |

Annual licence fee	= £5,864.00 excluding VAT
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