



Embridge
CONSULTING

G-Cloud 15

LEO B2B Integration and Transformation

Service Definition Document

Lot 2b: Software as a Service
(SaaS)

January 2026 | Version 1.0



Notices

Whilst every effort has been made to ensure this document is accurate and up to date, the information is subject to change without notice. Embridge Consulting (UK) Limited assumes no responsibility for any errors in this documentation.

All brand names, company logos and product names are trademarks or registered trademarks of their respective owners.

Copyright notice

Copyright © 2026 Embridge Consulting (UK) Ltd

Subject to the express provisions of this notice:

Embridge Consulting (UK) Ltd together with our licensors, own and control all the copyright and other intellectual property rights of the material herewith; and all the copyright and other intellectual property rights are reserved.

Copyright licence

You must not: reproduce this content in whole or in part; disclose, divulge, or otherwise make available to a third party; sell, rent or sub-license; redistribute material from this document, save to the extent expressly permitted by this notice.

Acceptable use

You must not: Use this documentation in any way that is unlawful, illegal, fraudulent, or harmful, or in connection with any unlawful, illegal, fraudulent, or harmful purpose or activity; You may only use this documentation for the Company or organisation it was intended for.



Contents

Embridge Consulting.....	3
LEO Integration as a Service.....	4
LEO Standard Connectors	6
LEO Enterprise Model	8
LEO Managed Service	10
Our accreditations: with Embridge, you're in safe hands.....	11
Embridge Consulting: your transformation specialist.....	13
Document management	14



Embridge Consulting

Technology-enabled business transformation, led with emotional intelligence.

What we offer

Guided by Elastic Change, we deliver technology-enabled business transformation through a combination of expert services and proven software solutions.

Our services span advisory, implementation, integration, training and managed services. Our software solutions cover ERP, financial planning and analysis (FP&A), source-to-pay, HCM, recruitment and wider operational systems across finance, procurement, people and operations; all designed to adapt, scale and deliver lasting value as organisations evolve.

We deliver business transformation through technology-enabled change. ERP is our DNA, supported by finance, procurement and HCM systems. Guided by Elastic Change, we combine Expandable Services, Excellence in Technology and Emotionally Intelligent Leadership, because EQ is the secret ingredient that helps change adapt, stick and scale in the real world.

What makes us different

We combine **Expandable Services**, **Excellence in Technology**, and **Emotionally Intelligent Leadership** to deliver future-ready platforms that adapt as priorities change. We lead change in a way that supports people, not overwhelms them. This balance of technical excellence, delivery rigour and EQ-led leadership is what allows transformation to adapt, stick and scale in the real world.

With over 15 years of experience, Embridge has delivered complex transformation for hundreds of organisations across the public sector, NHS and healthcare, higher education, not-for-profit and professional services. With a network of innovative technology partners, and being an Elite Unit4 reseller, we are recognised for award-winning delivery excellence, with a strong commitment to equality, diversity and inclusion. Through **Embridge Giving**, we also support communities beyond our client work.



LEO Integration as a Service

Remove the burden of integration complexity

Today it's common practice for organisations to use a huge variety of platforms, tools, and technologies to operate their business. But as organisations expand, data and application integration can prove complex, requiring both infrastructure costs and specialist knowledge to manage and maintain. With the explosion of cloud computing, SaaS products and managed services, organisations are beginning to think about integrations as they do infrastructure: a costly and complicated business component that needs to be rethought to ensure they utilise their digital assets and the power of data effectively.

Our **LEO B2B Integration and Transformation offering** takes your integrations to the cloud, freeing you from the complexities of platform ownership. Engineered from the ground up, LEO is built on the foundations of some of the best, secure, scalable, and flexible technologies. Seamlessly connecting your on-premises and cloud systems and data, our subscription service monitors and manages your processes, keeps you informed with automated notifications and provides the scalability to handle peak demands and grow with your business.



Provides a **fully managed service** with **predictable costs**.



Secure, compliant, and **optimised for cloud** and **hybrid** environments.



Rapid deployment with pre-built connectors.

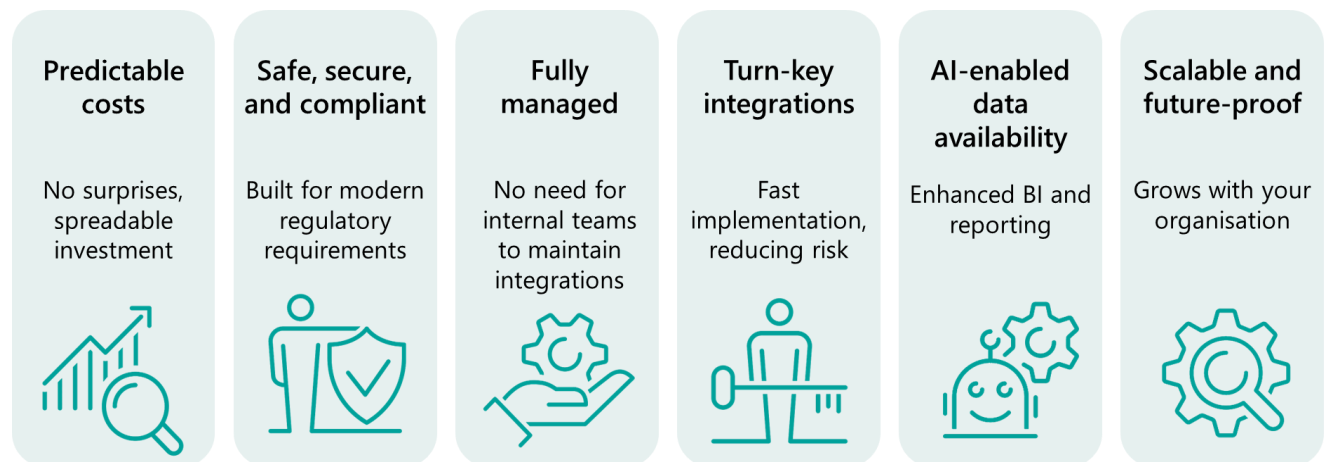


Reduced IT overhead and **accelerated time-to-value**.





Top benefits you'll achieve with LEO



Choice at your fingertips

Customers can purchase preconfigured suite of standalone, standard connectors or choose to opt for our Enterprise model which provides bespoke connectors with the option to include our preconfigured AI Invoice Connector, giving economies of scale, discounts baked in, and assurance that your integrations will be deployed and maintained through a fully managed service.



LEO Standard Connectors

Easily connect your cloud and on-premise applications through one simple interface. LEO includes flexible options and a growing library of standard connectors. With an annual subscription, you'll get everything covered — from scoping and development to ongoing maintenance and monitoring — helping you speed up integration without the usual hassle.

Our standard connectors include:

 AI invoice recognition	 Users	 Applicants
Automate the registration of supplier invoices in Unit4 ERP ✓ Supplier invoices emailed to your dedicated LEO inbox ✓ AI extraction of invoice data ✓ Supplier and payment validations ✓ Unit4 import of invoice data and documents ✓ Continuous AI Model learning ✓ Blueprint Unit4 ERP onboarding configuration	Synchronise hiring manager user records ✓ Flexible identification of user records based on Unit4 Role or Relation ✓ Change to Hiring Manager user record identified in Unit4 ERP ✓ User record updated Hireserve ATS ✓ Supports single sign on ✓ Blueprint Unit4 ERP onboarding configuration	Seamlessly onboard successful candidates into Unit4 ERP ✓ Successful candidate identified ✓ New Unit4 ERP resource record created where candidate is external ✓ Existing Unit4 ERP resource record updated where candidate is internal ✓ Dynamic mapping tables support data transformation and completion



 Vacancies	 freshdesk Timesheets	 proactis Invoice capture
Automating the creation of approved vacancies ✓ Unit4 ERP vacancy request form submitted ✓ Approved vacancy request form identified ✓ Vacancy created in Hireserve ATS ✓ Dynamic mapping tables support data transformation and completion	Automating time recording and billing in Unit4 ERP ✓ Registration of time against tickets in Freshdesk ✓ Update of Unit4 timesheets per agent and ticket ✓ Dynamic mapping tables support data transformation and completion	Streamline and automate the invoice processing workflow ✓ Synchronise Suppliers and Purchase Orders from Unit4 ✓ Identification of new invoice records in Proactis ✓ Unit4 import of invoice data and documents ✓ Update invoice status in Proactis

With the ability to purchase one or many standard connectors, we offer scaled discounts to customers where two or more connectors are subscribed to.



LEO Enterprise Model

Our LEO Enterprise model provides customers with greater reduced IT overhead and accelerated time-to-value with the peace of mind of a fully managed integration service. Taking the benefits of our standard connectors a step further, our Enterprise model provides economies of scale and the ability to deploy bespoke connectors for priority integrations across your tech stack.

Our LEO Enterprise model has four distinct elements, 3 of which are fixed and one which is optional. The model is based on a minimum 36-month commitment.

- ✓ Predictability: a single annual subscription.
- ✓ Simplicity: a single contract with built in discounts.
- ✓ Economies of scale: a lower price for services compared to the standard time and materials.
- ✓ Assurance: a secure solution provided with a fully managed service.

Data Services (Included)	Licensing, compute resources, networking, key vaults, database, automation, API management, storage capacity. Data ingress, processing, storage, read / write operations, egress.
Support (Included)	Management of existing integrations including; technical monitoring, incident response, troubleshooting, small fixes, SLA-backed service hours.
Integration Consultancy (Included)	Workshops, integration design, development, testing, onboarding of new bespoke integrations, onboarding of standard connectors, enhancements to existing connectors outside of support parameters.
Additional Data Service (Optional)	Optional: AI Invoice Connector

Optional: AI Invoice Recognition Connector

Outside of the fixed elements of our LEO Enterprise model, customers have the ability to include our optional Unit4 ERP (CR) AI Invoice Recognition Connector within their Enterprise model structure.



Our fully managed connector will **transform your supplier invoices and credit notes into one digitalised format, extract data, complete validations, send it to Unit4 ERP** along with the source document (invoice pdf) ready for three-way matching and, if applicable, workflow approval.

Simply email your invoices and credit notes (PDF, JPG, TIFF) to a dedicated LEO inbox. The connector will:

- ✓ **Leverage AI-based intelligent** invoice capture to extract data.
- ✓ **Validate supplier and purchase orders details** against records in Unit4 ERP.
- ✓ **Automatically load invoices and documents** into Unit4 ERP (including mapped default values).
- ✓ **Automate two and three-way matching** if a PO is provided.
- ✓ Deliver standard Unit4 ERP **workflow configuration as part of onboarding**.



LEO Managed Service

What we'll deliver

All connectors are delivered on a subscription basis, which includes the following support services, removing the overhead of integration maintenance.

Support service	Connector subscription
24 / 7 Support Desk issue logging	☒
Issue resolution in line with support service levels	☒
Onboarding source and destination supplier communication	☒
Minor upgrades	☒
Technical monitoring	☒
Status reporting of flow integrations	☒
Minor changes to data mapping	☒





Our accreditations: with Embridge, you're in safe hands



ISO 9001 is a globally recognised standard designed to support an organisation's fundamental requirement for consistent Quality Management processes. By maintaining an externally certified quality policy, we commit to continually improving quality performance, using modern technologies and processes, and displaying our compliance with regulations applicable to our services and products.

Our Quality Management System underpins all our activities and outputs. Our internal processes are audited using external consultants and we continue to promote improvement of processes through our internal audit function.

ISO 14001 is a globally recognised set of standards which clarify the best practices for organisations that wish to reduce their environmental footprint by adopting an effective environmental management system (EMS).

Embridge Consulting is committed to environmentally sustainable approaches to working and providing services, and we take all steps we reasonably can to minimise or remove any negative effect to the environment. Our internal processes are audited using external consultants and we continue to drive improvement of environmental sustainability through our internal audit function.



ISO 27001 is a globally recognised information security standard which provides the specification for best-practice information security management systems ('ISMS'). It is supported by its code of practice for information security management. By having best-practice ISMS, we provide a systematic approach to processes, technology, and effective risk management. Our certification supports our compliance with applicable legislations, including the EU / UK GDPR and other key data protection and cyber security laws.

Embridge Consulting is committed to information security management across all our client engagements, internal systems, and processes. Our internal processes are audited using external consultants and we continue to promote improvement of security and risk management through our internal audit function.

Cyber Essentials is a scheme introduced by the National Cyber Security Centre to help organisations reassure their clients that cyber security is taken seriously and that we are committed to having security measures in place.





Crown Commercial Service *Supplier*

The **GCloud Government Framework** in the UK enables UK government organisations access to cloud software, suppliers, and hosting without the need to issue lengthy tender processes. Embridge Consulting is proud of its inclusion in this framework as a supplier to GCloud cloud hosting, software, and services since 2016, retaining its status on this framework year on year.

We are **Disability Confident Employer**. As a Disability Confident business, we are committed to challenging attitudes towards disabled people in employment. This means that we are committed to challenging attitudes towards disability, we provide inclusive and accessible recruitment to all and support existing employees who have or develop disabilities during their careers. We are proud to be #DisabilityConfident and support fair and equal treatment, overcoming inequality and helping to bridge the gaps and allow people opportunity to realise their full potential.



Social Enterprise UK ('SEUK') is the leading global authority on social enterprise. It is the biggest network of social enterprises in the UK and the strategic partner to 6 government departments, leading public policy on social enterprise for 15 years. Embridge Consulting is proud to be a Supporting Member of the Social Enterprise UK, partnering with and supporting social enterprise and increased social value in local and national communities across the UK.

The **Digital Outcome and Specialists Framework** is a dynamic-style framework with the specific aim of helping the public sector buy, design, build and deliver digital outcomes using an agile approach, by procuring the appropriate specialist resource to deliver agile software development. Embridge Consulting became a Digital Outcome and Specialist Supplier on the framework in 2016, and has retained its presence on the Framework year on year since joining.

Digital Outcomes & Specialists Framework

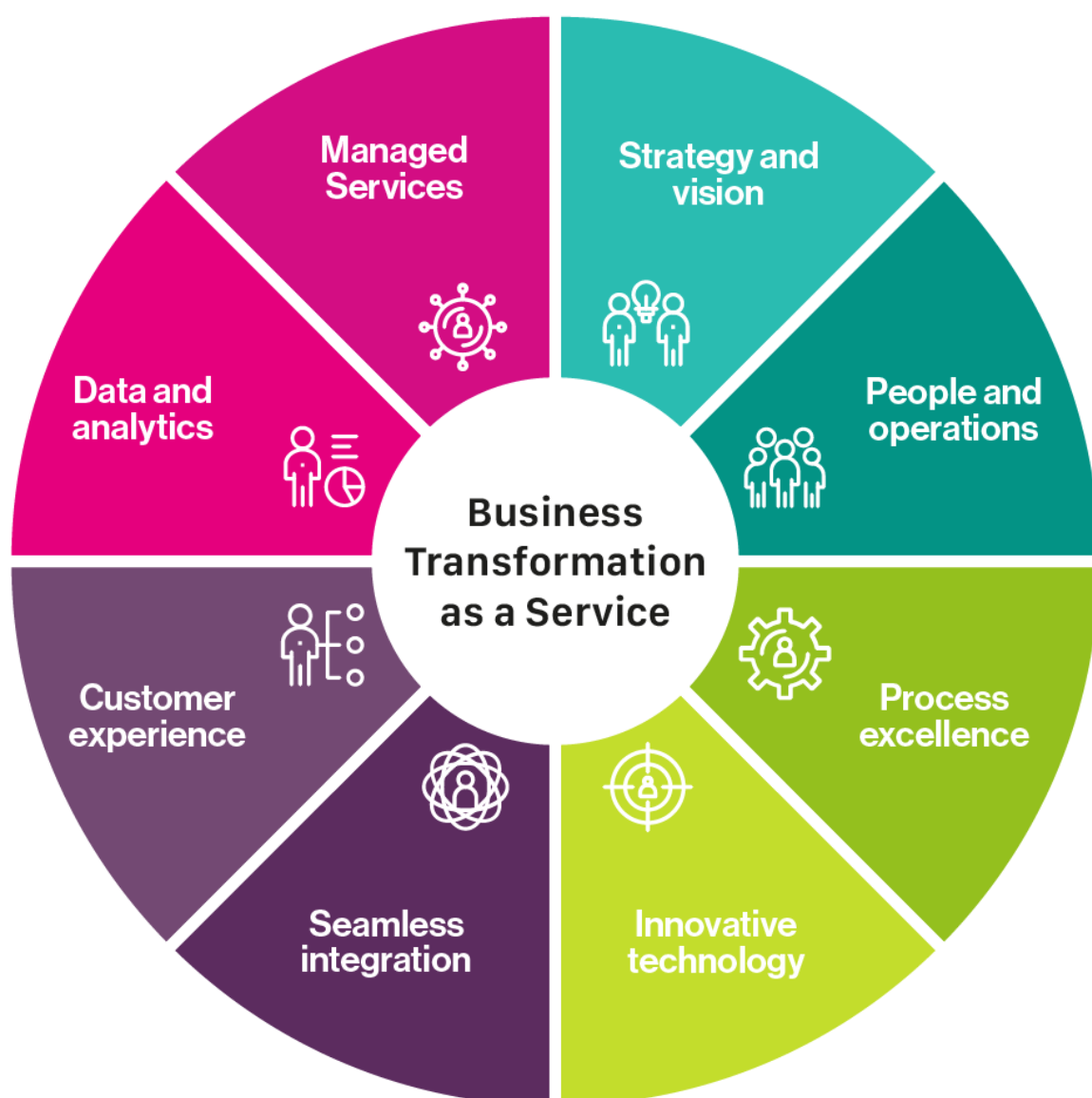


We are an accredited supplier on the **Bloom Procurement Framework**. The Bloom Framework allows customers across the Public Sector (Central and Local Government, Health and Social Care, Blue Light, Higher Education, Housing Associations, and Schools and Academies) to drive efficiencies and achieve their strategic goals by giving them greater supplier choice and access to the latest thinking. Bloom allows customers the best choice of small and large suppliers.



Embridge Consulting: your transformation specialist

We offer a **broad range of services** with experts in many fields. We can offer any service you would expect directly from the vendor, coupled with additional **added-value services** that are delivered using the methodology of true professionals and philosophy of our Embridge Consulting ethos and values.





Document management

Version control

Version	Date	Author	Reason for amendment
0.1	12.01.2026	EN	Creation of first draft
0.2	21.01.2026	EN	Updates
0.3	23.01.2026	DD	1 st QA and approval
0.4	23.01.2026	EN	Updates
0.5	23.01.2026	CA	2 nd QA and approval
1.0	23.01.2026	EN	Version finalisation

Contact points

Email and telephone:	enquiries@embridgeconsulting.com T: +44 (0)1474 555 505
----------------------	--