

Cloudflare MSSP



CLOUDFLARE
PARTNER NETWORK

Who are cloudflare?

Public company:
founded 2010;
IPO 2019

4,000+ employees

\$1.7B+ ARR,
growing ~50%

35% of the Fortune
1000 are Cloudflare
customers

4 million free users;
210,000 paying
customers

17 offices; 330+
cities in network;
100+ countries

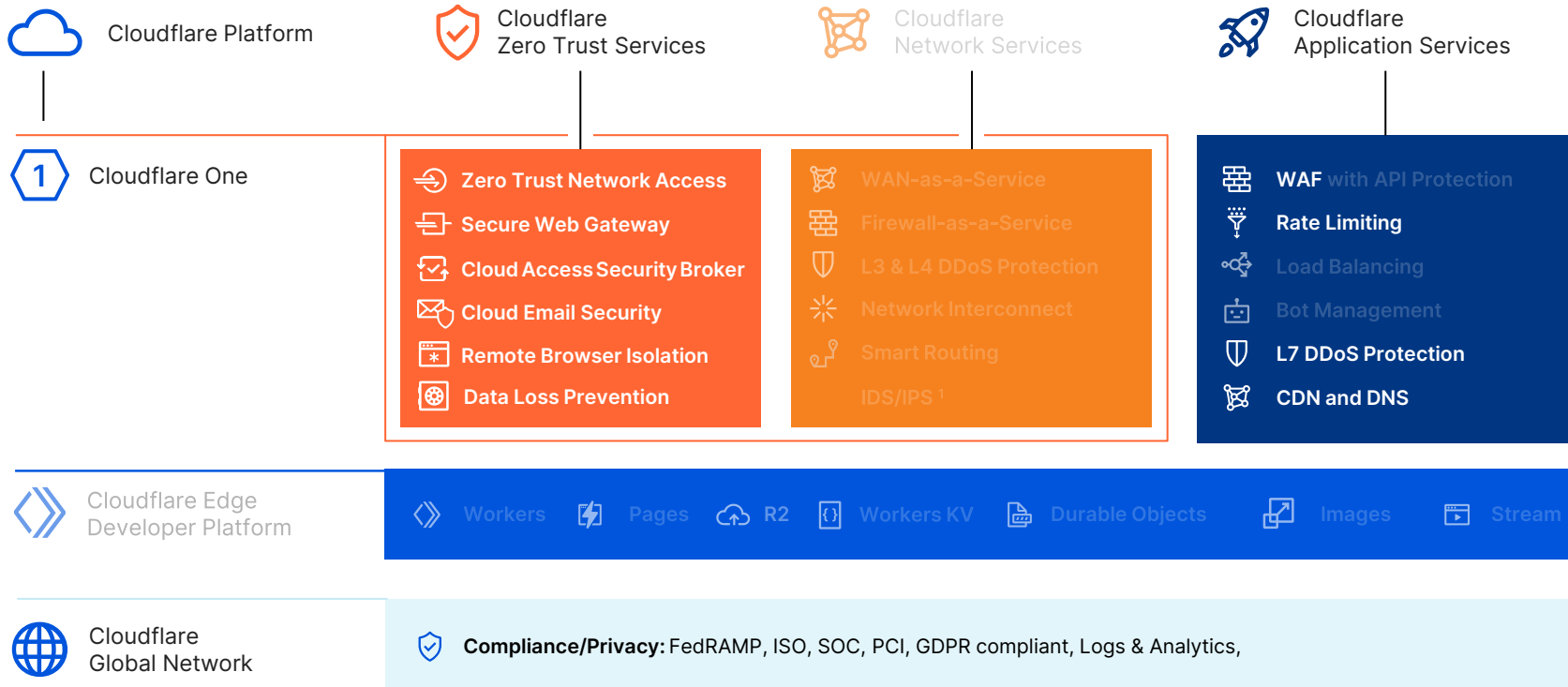
Ranked among the World's Most Innovative
Companies by Fast Company; leader in 9
major industry analyst reports/MQs

Single, unified
global security
platform

One of the world's largest cloud-native networks



WHAT CLOUDFLARE OFFER: MSSP



1. Contact us to request access

Cloudflare One Partner Offering: Zero Trust Product Suites

	BUNDLE			PLUS = EMAIL SECURITY			À la carte					
Items:	Zero Trust Essentials	Zero Trust Advanced	Zero Trust Premier	Zero Trust Essentials PLUS	Zero Trust Advanced PLUS	Zero Trust Premier PLUS	Access Enterprise	Gateway Enterprise	Advanced Browser Isolation	CASB	DLP	Area 1 Enterprise (Email Security)
ZTNA (VPN Replacement)	✓	✓	✓	✓	✓	✓	✓	✗	✗	✗	✗	✗
Secure Web Gateway	✓	✓	✓	✓	✓	✓	✗	✓	✓	✓	✓	✗
Multi-mode CASB	✗	✓	✓	✗	✓	✓	✗	✗	✗	✓	✗	✗
Data Loss Prevention	✗	✓	✓	✗	✓	✓	✗	✗	✗	✗	✓	✗
Remote Browser Isolation	✗	✗	✓	✗	✗	✓	✗	✗	✓	✗	✗	✗
Email Security	✗	✗	✗	✓	✓	✓	✗	✗	✗	✗	✗	✓
Email Security w/ Phishguard	✗	✗	✗	✗	✗	✓	✗	✗	✗	✗	✗	✗

Cloudflare Application Partner Offering

Application - Security	Application - Performance	Application - Additional		
Web Application Firewall	Content Delivery Network	Customization & Optimization	Dashboard, User & API Access	Compliance
Firewall Rules	Globally Load Balanced CDN	Page Rules	Multi-User Access	ISO 27001
Firewall Rules – Regex	Static Content Caching	Acc. Mobile Links (AMP)	Role-based Access Control	SOC 2 Type II, SOC 3
User Agent Blocking Rules	Instant Full Cache Purge	IPv6, HTTP/2 SPDY	Read-only User Access	PCI DSS 3.2
Zone Lockdown Rules	Min Cache TTL	Web Sockets	Multi-Org Setup	
Cloudflare Managed Rules	Max Cache Upload (mb)	Rocket Loader	SSO Support	
OWASP Core Ruleset	Max Cache Download (mb)	Polish + Mirage	Cloudflare API	
Custom WAF Rules	TCP Turbo	CNAME Setup	Terraform Integration	
Rate Limiting	Cache Bypass on Cookie	Insight & Analytics	Support	
DDoS Mitigation	Certificate Management	Zone, DNS Analytics	Cloudflare Email Support + Chat Support	
Layer 7: Always-on DDoS Mitigation	Universal Certificates	Zone Analytics (resolution)	Cloudflare Phone / Emergency Support	
DNS	BYO Certificate (SNI only)	Firewall Analytics	100% Network Uptime SLA	
Global Anycast DNS (1)		Audit Logs		
DNSSEC (2)		Logs (Logpull, Logpush)		
Wildcard DNS (CUST)				

Thank you