

# Marvell Consulting

Lot 2b: Directory service

Pricing & SFIA Rate Card

G-Cloud 15



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## Subscription pricing (includes Standard support)

Each Environment includes hosting, monitoring, patching, and Standard support.

### **Tier A: Standard Environment**

Price: £6,500 per month per Environment

Includes:

- Up to 200 named internal user accounts
- Up to 5,000 published catalogue entries
- Up to 2 TB stored resources/files (if enabled)
- API access (rate-limited per Environment)

### **Tier B: Enhanced Capacity Environment**

Price: £11,000 per month per Environment

Includes:

- Up to 500 named internal user accounts
- Up to 25,000 published catalogue entries
- Up to 5 TB stored resources/files
- Higher API throughput limits than Tier A

### **Tier C: High Capacity Environment**

Price: £25,000 per month per Environment

Includes:

- Up to 1,000 named internal user accounts
- Up to 100,000 published catalogue entries
- Up to 20 TB stored resources/files
- Higher API throughput limits than Tier B



## Subscription pricing (includes Standard support)

### Volume discounts (multiple Environments)

Discounts apply where a buyer purchases multiple Environments concurrently:

- 1st Environment: 0% discount (full price)
- 2nd Environment: 10% discount on that Environment's monthly price
- 3rd and subsequent Environments: 20% discount on each additional Environment's monthly price

### Support add-ons (optional)

Standard support is included. Buyers may add:

- Enhanced Support: £1,250 per month per Environment (extended hours and named operational point of contact)
- Premium Support: £2,750 per month per Environment (24/7 P1 on-call and enhanced operational assurance)

### Additional usage (optional)

If usage exceeds included allowances, the buyer can purchase additional capacity:

- Additional named users: £6 per user per month
- Additional storage: £200 per additional 100 GB per month
- Increased API throughput pack: £1,000 per month per pack
- Bulk import/harvesting throughput pack: £1,000 per month per pack

### Onboarding and migration services (optional)

- Onboarding (remote enablement and pilot publishing workflow support): £2,500 per Environment (one-off)
- Metadata migration / import support: £850 per person-day
- Identity federation (SAML/OIDC) configuration support: £1,700 (one-off per Environment)
- Harvesting source setup / connector configuration: £850 per person-day
- Custom theming / information architecture changes: £850 per person-day
- Custom reporting pack: £850 per person-day



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### **Integrations and customisation (optional)**

- Identity federation (SAML/OIDC) configuration support: £1,700 (one-off per Environment)
- Custom validation/workflow development: £850 per person-day
- Custom reporting pack: £850 per person-day

### **Data extraction and exit support**

Included at no additional cost:

- One standard export run of published datasets and metadata via UI/API as part of normal offboarding.

Chargeable (if required)

- Additional export run (repeat extraction): £850 per person-day
- Bespoke export format or data mapping/transformation: £850 per person-day
- Secure transfer setup to buyer-managed UK location (where needed): £850 per person-day

### **Training (optional)**

Remote training session (up to 2 hours): £850 per session

Onsite training day: £1,900 per day (plus buyer's agreed travel and subsistence at cost)

### **End of contract**

Following a minimum term of 6 months, one month's notice is required to terminate the contract.

### **Billing**

Subscription charges are invoiced monthly in arrears, unless otherwise agreed in the Call-Off Contract.

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**SFIA rate card**

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The following table lists the daily rates for Marvell Consulting consultants based on the Skills for the Information Age (SFIA) matrix.

- Working day: 8 hours exclusive of travel or lunch
- Working week: Monday to Friday, excluding national holidays
- Office hours: 9am to 5pm, Monday to Friday
- Professional indemnity insurance: included in day rates

**Discount**

Marvell Consulting is committed to providing government with value for money. Discounts are available on a case by case basis.



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## SFIA Rate card

| SFIA Level                        | Strategy & Architecture | Business Change | Solution Development & Implementation | Service Management | Procurement & Management Support | Client Interface |
|-----------------------------------|-------------------------|-----------------|---------------------------------------|--------------------|----------------------------------|------------------|
| 1 Follow                          | £500                    | £500            | £550                                  | £500               | £500                             | £500             |
| 2 Assist                          | £550                    | £550            | £600                                  | £550               | £550                             | £550             |
| 3 Apply                           | £600                    | £600            | £700                                  | £600               | £600                             | £600             |
| 4 Enable                          | £700                    | £700            | £800                                  | £700               | £700                             | £700             |
| 5 Ensure/Advise                   | £800                    | £800            | £900                                  | £800               | £800                             | £800             |
| 6 Initiate/Influence              | £900                    | £900            | £1000                                 | £900               | £900                             | £900             |
| 7 Set Strategy, Inspire, Mobilise | £1,000                  | £1,000          | £1,100                                | £1,000             | £1,000                           | £1,000           |



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## Corporate information

### Marvell Consulting Limited

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### Contact

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# Talk to us

We're always here to answer questions or to discuss the needs of your project.

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020 3886 0115

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