



NTT DATA Business Solutions SAP Pricing for G-Cloud

SAP SuccessFactors Compensation

28 January 2026 | Document Version 1.0

NTT DATA Business Solutions Contact

Position:	Sales Director
Name:	Ben Foster
Telephone:	07825 862205
Email:	Ben.Foster@nttdata.com
Address:	12 Gough Square London EC4A 3DW

SAP SuccessFactors Compensation

Delivered Software as a Service.

Pricing is based on a metric of User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: User	List Price / Unit	Currency	Fee Basis
1 – 2,000	£1.33	GBP	Per Month
2,001 – 5,000	£1.13	GBP	Per Month
5,001 – 10,000	£1.04	GBP	Per Month
10,001 – 15,000	£0.86	GBP	Per Month
15,001 – 25,000	£0.83	GBP	Per Month
25,001 – 50,000	£0.80	GBP	Per Month
50,001 – 75,000	£0.67	GBP	Per Month
75,001 – 100,000	£0.63	GBP	Per Month
100,001 – 200,000	£0.60	GBP	Per Month
200,001+	£0.55	GBP	Per Month

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
- You can choose to deploy the complete solution, or you can address your immediate business needs first, and phase adoption over a period of time
- For full detailed pricing, please contact us
- Discounts are available upon request

SAP SuccessFactors Pay for Performance Package

A packaged license consisting of: SAP SuccessFactors Compensation; SAP SuccessFactors Performance and Goals.

Delivered Software as a Service.

Pricing is based on a metric of User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: User	List Price / Unit	Currency	Fee Basis
1 – 2,000	£2.93	GBP	Per Month
2,001 – 5,000	£2.58	GBP	Per Month
5,001 – 10,000	£2.20	GBP	Per Month
10,001 – 15,000	£1.96	GBP	Per Month
15,001 – 25,000	£1.89	GBP	Per Month
25,001 – 50,000	£1.78	GBP	Per Month
50,001 – 75,000	£1.48	GBP	Per Month
75,001 – 100,000	£1.41	GBP	Per Month
100,001 – 200,000	£1.35	GBP	Per Month
200,001+	£1.22	GBP	Per Month

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
- You can choose to deploy the complete solution, or you can address your immediate business needs first, and phase adoption over a period of time
- For full detailed pricing, please contact us
- Discounts are available upon request