



NTT DATA Business Solutions SAP Pricing for G-Cloud

# SAP SuccessFactors Performance & Goals

# NTT DATA Business Solutions Contact

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|            |                                       |
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## SAP SuccessFactors Performance & Goals

Delivered Software as a Service.

Pricing is based on a metric of User. For this Cloud Service, an individual with a unique active profile and whose data is processed by the Cloud Service is counted.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

| Metric: User      | List Price / Unit | Currency | Fee Basis |
|-------------------|-------------------|----------|-----------|
| 1 – 2,000         | £2.53             | GBP      | Per Month |
| 2,001 – 5,000     | £2.34             | GBP      | Per Month |
| 5,001 – 10,000    | £1.88             | GBP      | Per Month |
| 10,001 – 15,000   | £1.48             | GBP      | Per Month |
| 15,001 – 25,000   | £1.31             | GBP      | Per Month |
| 25,001 – 50,000   | £1.01             | GBP      | Per Month |
| 50,001 – 75,000   | £0.94             | GBP      | Per Month |
| 75,001 – 100,000  | £0.91             | GBP      | Per Month |
| 100,001 – 200,000 | £0.63             | GBP      | Per Month |
| 200,001+          | £0.57             | GBP      | Per Month |

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
- You can choose to deploy the complete solution, or you can address your immediate business needs first, and phase adoption over a period of time
- For full detailed pricing, please contact us
- Discounts are available upon request

## SAP SuccessFactors Pay for Performance Package

A packaged license consisting of: SAP SuccessFactors Compensation; SAP SuccessFactors Performance and Goals.

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Pricing guidance provided in the table below.

| Metric: User      | List Price / Unit | Currency | Fee Basis |
|-------------------|-------------------|----------|-----------|
| 1 – 2,000         | £2.93             | GBP      | Per Month |
| 2,001 – 5,000     | £2.58             | GBP      | Per Month |
| 5,001 – 10,000    | £2.20             | GBP      | Per Month |
| 10,001 – 15,000   | £1.96             | GBP      | Per Month |
| 15,001 – 25,000   | £1.89             | GBP      | Per Month |
| 25,001 – 50,000   | £1.78             | GBP      | Per Month |
| 50,001 – 75,000   | £1.48             | GBP      | Per Month |
| 75,001 – 100,000  | £1.41             | GBP      | Per Month |
| 100,001 – 200,000 | £1.35             | GBP      | Per Month |
| 200,001+          | £1.22             | GBP      | Per Month |

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