



NTT DATA Business Solutions SAP Pricing for G-Cloud

WalkMe



NTT DATA Business Solutions Contact

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WalkMe Digital Adoption Platform

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 500 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£28.80	GBP	Per Month
751 – 1,500	£24.30	GBP	Per Month
1,501 – 5,000	£23.40	GBP	Per Month
5,001 – 10,000	£17.10	GBP	Per Month
10,001 – 20,000	£13.50	GBP	Per Month
20,001 – 50,000	£8.99	GBP	Per Month
50,001 – 100,000	£6.88	GBP	Per Month
100,001 – 200,000	£4.77	GBP	Per Month
200,001+	£3.74	GBP	Per Month

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
- You can choose to deploy the complete solution, or you can address your immediate business needs first, and phase adoption over a period of time
- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Discovery

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service. Licensed in blocks of 1 Active User, with an initial minimum commitment of 1 block of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 2,000	£1.00	GBP	Per Month
2,001 – 5,000	£0.82	GBP	Per Month
5,001 – 10,000	£0.63	GBP	Per Month
10,001 – 15,000	£0.49	GBP	Per Month
15,001 – 25,000	£0.41	GBP	Per Month
50,001 – 75,000	£0.36	GBP	Per Month
75,001 – 100,000	£0.28	GBP	Per Month
100,001 – 200,000	£0.18	GBP	Per Month
200,001+	£0.17	GBP	Per Month

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- Discounts are available upon request

WalkMe Learning Arc

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service. Licensed in blocks of 1 Active User, with an initial minimum commitment of 50 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 250	£3.59	GBP	Per Month
251 – 500	£3.43	GBP	Per Month
501 – 1,000	£2.36	GBP	Per Month
1,001 – 5,000	£2.12	GBP	Per Month
5,001 – 10,000	£1.28	GBP	Per Month
10,001 – 20,000	£0.99	GBP	Per Month
20,001 – 50,000	£0.74	GBP	Per Month
50,001 – 100,000	£0.58	GBP	Per Month
100,001+	£0.41	GBP	Per Month

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- Discounts are available upon request

WalkMe Premium for SAP S/4HANA Public Cloud Edition

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 500 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
- You can choose to deploy the complete solution, or you can address your immediate business needs first, and phase adoption over a period of time
- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for SAP S/4HANA Private Cloud Edition

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 500 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

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- Discounts are available upon request

WalkMe Premium for SAP Ariba Solutions

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 100 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

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- Discounts are available upon request

WalkMe Premium for SAP BTP Solutions

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 100 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

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- Prices increase on the annual contract anniversary by 3.3% on an annual basis
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- Solution support is not included in the subscription
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- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for SAP Business Data Cloud Solutions

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 100 blocks of 1 Active User.

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Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

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- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for SAP CX Solutions

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 100 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
- You can choose to deploy the complete solution, or you can address your immediate business needs first, and phase adoption over a period of time
- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for SAP LeanIX Solutions

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 20 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

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- Solution support is not included in the subscription
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- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for SAP Signavio Solutions

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service. Licensed in blocks of 1 Active User, with an initial minimum commitment of 20 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
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- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for SAP SuccessFactors HCM

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 3,000 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 5,000	£1.81	GBP	Per Month
5,001 – 10,000	£1.13	GBP	Per Month
10,001 – 15,000	£0.88	GBP	Per Month
15,001 – 25,000	£0.73	GBP	Per Month
25,001 – 50,000	£0.65	GBP	Per Month
50,001 – 75,000	£0.50	GBP	Per Month
75,001 – 100,000	£0.41	GBP	Per Month
100,001 – 200,000	£0.33	GBP	Per Month
200,001+	£0.31	GBP	Per Month

- All prices exclude VAT
- Prices increase on the annual contract anniversary by 3.3% on an annual basis
- Core services such as backup, recovery, and regular upgrades are covered and included in the subscription fee
- Solution support is not included in the subscription
- You can choose to deploy the complete solution, or you can address your immediate business needs first, and phase adoption over a period of time
- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for customers

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 2,500 blocks of 1 Active User.

All Pricing is subject to the necessary internal management approvals.

Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 5,000	£0.73	GBP	Per Month
5,001 – 10,000	£0.49	GBP	Per Month
10,001 – 20,000	£0.35	GBP	Per Month
20,001 – 35,000	£0.30	GBP	Per Month
35,001 – 50,000	£0.23	GBP	Per Month
50,001 – 75,000	£0.20	GBP	Per Month
75,001 – 100,000	£0.14	GBP	Per Month
100,001 – 150,000	£0.13	GBP	Per Month
150,001 – 200,000	£0.11	GBP	Per Month
200,001 – 300,000	£0.08	GBP	Per Month
300,001 – 400,000	£0.07	GBP	Per Month
400,001 – 500,000	£0.06	GBP	Per Month
500,001+	£0.05	GBP	Per Month

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- For full detailed pricing and metric calculation, please contact us
- Discounts are available upon request

WalkMe Premium for Finance

Delivered Software as a Service.

Pricing is based on a metric of Active User, which is any individual who accesses the Cloud Service.
Licensed in blocks of 1 Active User, with an initial minimum commitment of 100 blocks of 1 Active User.

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Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

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WalkMe Premium for Supply Chain

Delivered Software as a Service.

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Pricing guidance provided in the table below.

Metric: Active Users	List Price / User	Currency	Fee Basis
1 – 750	£8.24	GBP	Per Month
751 – 1,000	£7.19	GBP	Per Month
1,001 – 2,500	£5.95	GBP	Per Month
2,501 – 5,000	£5.14	GBP	Per Month
5,001 – 7,000	£4.32	GBP	Per Month
7,001 – 10,000	£3.69	GBP	Per Month
10,001 – 20,000	£3.38	GBP	Per Month
20,001 – 35,000	£2.25	GBP	Per Month
35,001 – 50,000	£1.91	GBP	Per Month
50,001 – 100,000	£1.72	GBP	Per Month
100,001+	£1.20	GBP	Per Month

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