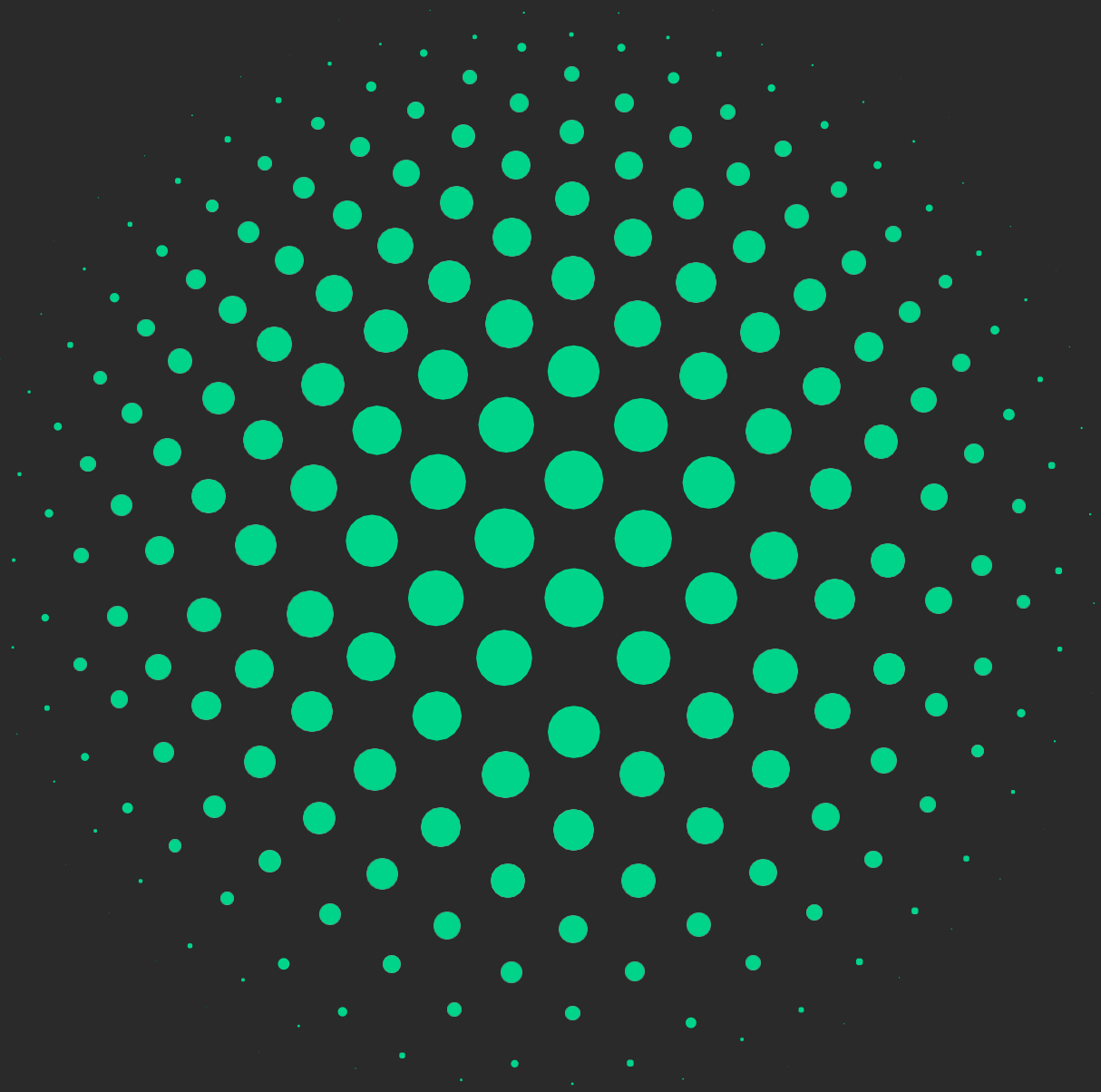
G-Cloud 15
Cloud Support - Lot 3
Service Definitions.



secon.

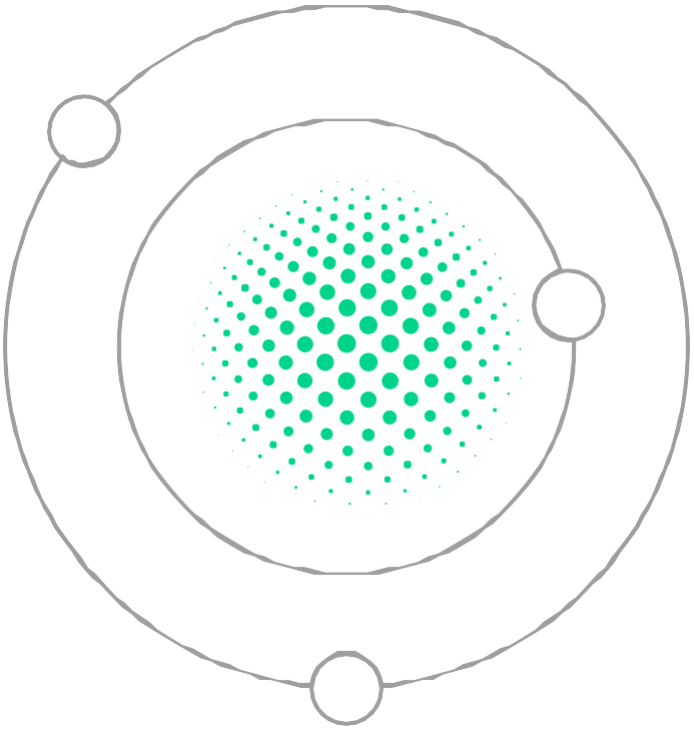
Always**on.**

As our world becomes ever more digitally connected, cyber security becomes complex yet critical to ensuring we protect our data and systems from threats and attacks. At Secon, we take the time to understand your organisation and then use our deep expertise in cyber to help deliver the solution that enables your organisation to minimise the cyber risks. In this 'always on' world we are always on your side.

We have been delivering cyber security solutions and services to the UK Public Sector for over 20 years and understand both the need for value for money and the need to demonstrably deliver results. Our solutions and services are designed to secure your digital transformation journey.

Success Story: WannaCry, the NHS Trust and MDR.

In May 2017, the WannaCry ransomware caused major disruption and impact to many organisations around the world including the NHS hospitals in the UK. At the time, Secon's Managed Detection and Response service was being used by a large NHS Trust in the UK with over 10,000 users. Due to this, the Trust were able to quickly detect, contain, and recover from the ransomware which helped ensure patient care continued with minimal or no impact.



Services overview.

Managed Extended Detection and Response.

Managed Extended Detection and Response (MXDR) service, powered by ConnectProtect addresses the challenge of monitoring and detecting threats from your digital devices by bringing together technology, threat intelligence, and skilled experts. Using a combination of artificial intelligence and genuine human insight, ConnectProtect's MXDR is a cloud based solution which effectively and rapidly identifies and responds to security threats across your environment 24/7. This speed and accuracy makes MXDR both effective and efficient when dealing with security incidents, giving you confidence that any potential threat will be dealt with before it becomes a problem.

Managed Security Services

Keeping up with rapidly changing security technologies, policies, and legislation isn't always easy. That's why our Managed Security Services are designed to help organisations manage their cyber security needs in a cost-effective and reliable manner, without the burden of maintaining it all themselves. Our comprehensive suite of services cover everything from technical support and maintenance of security solutions to round-the-clock security monitoring, and rapid incident response. Secon's Managed Security Services are delivered from our global support teams, giving you 24x7x365 coverage. The service also helps administer security policies and configuration so you can be confident you are meeting your controls and compliance needs.

Incident Response.

Secon's Incident Response service is designed to focus on accuracy and speed, giving you peace of mind that any threats or breaches will be dealt with quickly and effectively to prepare for it, contain it and then use our specialist tools and decades of expertise to remediate, recover, and restore your data. The service performs full threat forensics to identify the cause of the breach and recommends security improvements to prevent similar incidents in the future.

Security Tools, Software, Licensing and Training.

Secon provides cyber security tools, software licences, and training through a single trusted partner network. You engage Secon as one commercial and delivery point, reducing supplier sprawl and procurement effort.

The service gives you access to proven security technologies and services across network, cloud, identity, vulnerability management, third-party risk, user behaviour, and managed security operations. You benefit from consistent licensing, partner-led delivery, and accredited training, helping your teams deploy and operate security controls more effectively.

Secon works with leading partners including AlgoSec, Black Kite, Vicarius, runZero, Cato Networks, Check Point, Fortinet, Cloudflare, TitanHQ, Redflags, Adder Labs, Layer X, Hoxhunt, ConnectProtect, Sectigo, Delinea, Vendifi, Microsoft, Tenable, Zscaler and Trend Micro.

This approach simplifies purchasing, shortens deployment timelines, and improves day-to-day security operations.

Services overview.

Security Awareness Training and Testing.

It only takes one user to click on a malicious link to expose your organisation to cyber criminals. Secon's Managed Security Awareness Training and Testing as a Service can help address this risk. By using both engaging education courses and simulated phishing attempts, the service helps increase the cyber awareness and understanding of your employees, and helps you meet your regulatory compliance requirements. We also offer cyber awareness assessments to review your as is user risks and help plan and implement user cyber maturity journeys.

Managed Penetration Testing.

Secon's Managed Penetration Testing helps to identify all the vulnerabilities in your cyber security ecosystem and learn how bad actors/attackers could use them to access your data and systems. We work with an expert team of CREST certified testers who will manage the entire process end-to-end. After the penetration testing is completed, we'll deliver a detailed report that outlines how you can improve your security and overall cyber resilience. We'll also include recommendations of how to prioritise the advice so you know which issues should be addressed first.

Microsoft 365 Security Assessment.

Microsoft's cyber security tools have become market leaders in the last few years and by centralising your security with Microsoft, you could rationalise and consolidate up to 40 separate security products, ultimately cutting down on complexity and cost. Secon's Microsoft 365 Security consulting service helps you discover which security features are available under your current Microsoft 365 license and how you can utilise these to rationalise your third-party security tools. We take a structured approach to help you explore the benefits and expected ROI of fully exploiting your current Microsoft 365 licence.

Microsoft Azure Cloud Security.

Realise all the benefits of Microsoft Azure Cloud. Secon's Microsoft Azure Cloud Security consulting service helps you identify the most appropriate and cost-effective security solution for your Azure Cloud services. Additionally, our Microsoft Azure Certified experts will design, build, and deploy your solution to help meet the needs and goals of your organisation in exploiting Microsoft Azure.

Secon Rate Card.

Level	Strategy and Architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and Skills	Relationships and Engagement
1. Follow	£750	£750	£750	£750	£750	£750
2. Assist	£825	£825	£825	£825	£825	£825
3. Apply	£900	£900	£900	£900	£900	£900
4. Enable	£1000	£1000	£1000	£1000	£1000	£1000
5. Ensure or Advise	£1250	£1250	£1250	£1250	£1250	£1250
6. Initiate or Influence	£1750	£1750	£1750	£1750	£1750	£1750
7. Set Strategy or Inspire	£2250	£2250	£2250	£2250	£2250	£2250

Standards for consultancy day rate cards

- Consultant's working day: 7.5 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding UK Bank Holidays
- Office hours: 9:00am to 5:00pm - UK Time, Monday to Friday
- Expenses: Excluded in the day rate
- Rates: Exclude VAT

About us.

Secon is a leading specialist in cyber security solutions and services. We have over 23 years of experience helping organisations identify, mitigate, and manage their cyber risks.

By focusing on innovation and customer intimacy, along with our deep expertise and knowledge of cyber security, we deliver value-driven results to our diverse client base, which includes SMEs and global enterprise organisations across all sectors.

Through our technology solutions, managed services, and advisory team, we're able to address a wide portfolio of cyber risks and help organisations securely achieve their digital transformation.

Accreditations.

Partners.

Get in touch.

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