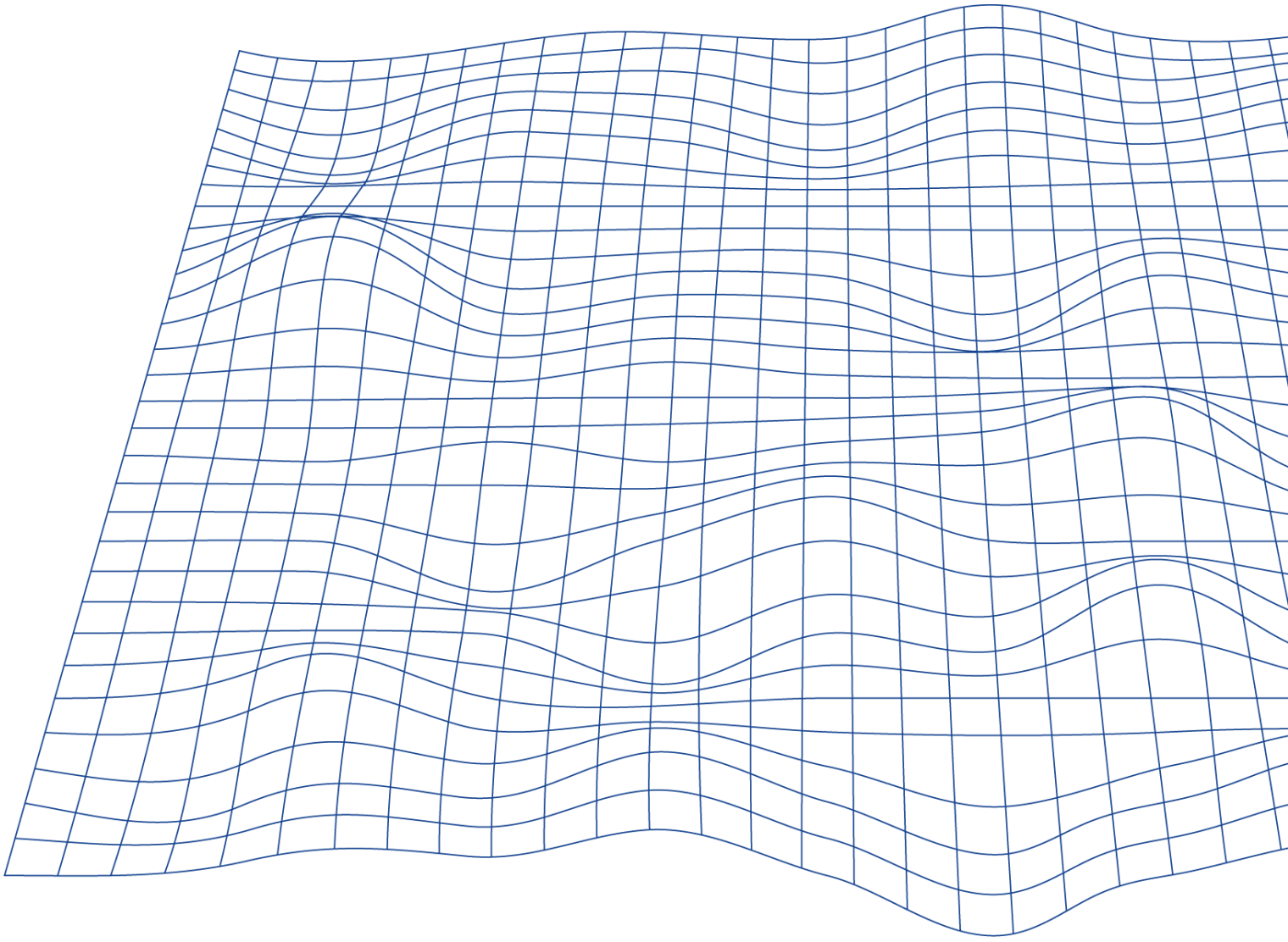
SecAlliance

G-Cloud 15

Pricing Document

ThreatMatch and Supporting Services



1 Service Overview

1.1 Introduction

SecAlliance is a Cyber Intelligence company providing Platform, Consulting, Threat Assessment and Research services to Government and industry. We deliver continuous cyber threat intelligence, threat assessments, consulting, maturity assessments, GBEST engagements and research via our ThreatMatch platform and supporting consultancy services.

As the intelligence we provide is specific to each client's unique defined scope, actual costs cannot be illustrated easily. Section 2 provides direction on pricing and indicative costings.

2 Services

2.1 ThreatMatch - Continuous Cyber Threat Intelligence Services

The ThreatMatch intelligence platform is highly configurable, offering different levels of coverage to address each client's intelligence and budgetary requirements. Three factors to consider for pricing include;

1. Size of the organisation to be monitored
2. Scope of intelligence collection coverage
3. Ancillary services selected

ThreatMatch Continuous Monitoring	**Pricing**
Small organisation	From £25,000 per annum
Medium sized organisation	From £48,000 per annum
Large sized organisation	From £120,000 per annum
Enterprise sized organisation	From £80,000 per annum

2.2 ThreatMatch Community & Intelligence Sharing

ThreatMatch is also the industries leading intelligence sharing platform that incorporates our intelligence services. The platform is highly configurable for setting up closed and open communities in trusted circles. This model is applicable for multiple sharing entities (Gov. Dept, business), sharing within group companies or conglomerates or with an eco-system such as a supply chain.

ThreatMatch Community – Intelligence Sharing	**Pricing**
Basic Community Platform	From £250,000

2.4 RFI Services

'Requests for Intelligence' is a service available via the platform where clients can ask analysts to conduct additional, specific research and analysis to answer specific intelligence questions.

Threat Specialist Service (Point in Time research RFI Tokens)	Pricing
1 RFI Token per month - Cost (1 Token = 8 Analyst hours)	£1100
2-5 RFI Tokens per month - Cost per Token (1 Token = 8 Analyst hours)	£1000
6+ RFI Tokens per month - Cost per Token (1 Token = 8 Analyst hours)	£950

2.5 Analysts as a Service

Analyst as a Service The industry suffers from a lack of high quality, experienced and certified Threat Intelligence professionals. In some instances, clients wish to contract Intelligence Analyst from SecAlliance into their intelligence function.

Role	Day rate
Director of Intelligence	£1800
Senior Intelligence Manager	£1500
Intelligence Manager	£1400
Lead Consultant	£1400
Senior Consultant	£1300
Consultant	£1200
Junior Consultant	£1000
Lead Analyst	£1400
Senior Analyst	£1300
Analysts	£1100
Junior Analyst	£1000
Project Manager	£950

3 Supporting Services

3.1 Digital Risk Protection Services (DRPS)

Protects against credential exposure, dark web threats, code leaks, data loss and monitors the organization's digital footprint.
Dark Web Coverage - Monitors forums, marketplaces, and telegram communities for threats targeting your organization
Data Leak Detection - Detects unauthorized exposure of proprietary code and intellectual property

Compromised Credentials - Credentials related directly to customer-base or employees
Supply Chain Breach Alerts - Monitors for attacks, breaches or vulnerabilities in your supply chain

Continuous monitoring of surface, deep and dark web sources for:

- Compromised credentials (employees and customers where applicable)
- Data leaks and exposure of proprietary code or sensitive data
- Brand abuse, phishing and impersonation infrastructure

Prices From: £28,000

3.2 External Attack Surface Management (EASM)

Provides continuous alerting into an organization's external digital footprint, helping security teams prioritize and remediate risks.
Assessment & Prioritization - Enables organizations to secure their digital perimeter and minimize attack vectors
Prioritization - Evaluates vulnerabilities and exposure and provides threat severity scoring to inform decision making

Prices From: £18,000

3.3 Domain & Brand Intelligence

Monitoring and take down of domains, social media or app stores that either infringe on the brand of an entity or are used as attack infrastructure against it.
Domain & Brand Monitoring Service - Detects domain abuse, typo squatting, brand impersonation, phishing threats in real time, and identifies fake websites, social media accounts and unauthorized brand usage
Take Down - Global Coverage - we coordinate with local authorities and registrars that have the legal authority to enforce takedowns

Prices From: £30,700

3.4 Analyst as a Service (AaaS)

Provides an Intelligence function with surge capability to directly ask short or long form questions of our intelligence team and consultancy as well as request bespoke monthly intelligence reports.
Requests for Intelligence (RFI) - The RFI service allows customers to request research or investigative work directly from our team. RFIs are based on a token-based subscription, allowing organizations to request tailored intelligence products based on their specific needs.
Bespoke Monthly Reports – Allows customers to directly dictate the required format and content for intelligence reports tailored to their organisation.
Intelligence as a Service (IaaS) – A force multiplier that enables customers to request and utilise dedicated and highly skilled analysts to support or enhance their existing internal Cyber Threat Intelligence (CTI) capability.

Prices From: £1,000/month

3.5 Vulnerability Intelligence

Continuous tracking and analysis of vulnerabilities, prioritising them based on real-world exploitation and risk impact. Customers receive tailored alerts and mitigation guidance through automated feeds and expert analysis.

- **Alerts - Real-time** updates on vulnerabilities, exploit techniques, threat actor campaigns and mitigation strategies
- **Threat Actor Monitoring** – Tracking of active exploitation trends and determining if threats are coming from known actors
- **Mitigation Strategy** - Providing security teams with tailored guidance based on their technology stack

Prices From: £18,000

3.6 Physical Intelligence

A continuous intelligence feed covering physical security threats, including crime, and protest activity. Provides real-time monitoring of executive safety, group dynamics, and individual sentiment analysis.

- **Physical Monitoring** - Monitors organised crime, violent incidents, and mass disruption events affecting operations. Tracks conventional crime, extremist threats, and potential terror activities
- **Protest Activity Analysis** - Monitors demonstrations, activist movements and trends
- **Sentiment Monitoring** - Identifying online or social media campaigns that could have a negative impact on the organisation, associated brands or senior executives. Also includes disinformation monitoring and alerting
- **Executive Monitoring** - Continuous executive risk analysis including travel related threats. Also provides the option of standalone point in time executive vulnerability assessments (EVA) that enable baseline visibility into online executive exposure

Prices From: £61,200

3.7 Threat Assessments Inc GBEST

SecAlliance is a CBEST, GBEST and CREST accredited CTI provider. At the core of our CTI Services are our Threat Assessments that are part of regulated frameworks (CBEST, GBEST, TBEST, NBEST, STAR, STAR FS, iCAST, TIBER etc.). They provide us credibility as a high quality, professional and certified CTI provider. We provide Threat and Cyber Threat Assessments into Government and Critical National Infrastructure as both standalone assessments and to support Red teaming. We assess both the threat to the entity and the attack surface of the entity, to establish how an attacker may attempt to compromise it. We have performed hundreds of threat assessments and have more CREST Qualified Analysts than any other provider.

Prices From: £50,000

3.8 Supply Chain Threat Assessments

SecAlliance Supply Chain Threat Assessments provide an extremely detailed assessment of the threat landscape of an organisation's supply chain or critical service providers. This enables clients to understand, quantify and mitigate the full range of threats to their business.

Prices From: £50,000

3.9 VIP Threat Assessments

SecAlliance Produces VIP Evaluation Packs for various executives and Government Departments. They are comprehensive evaluations of their digital footprint, looking for information that could lead to them be targeted.
As well as providing the packs we provide individual de-briefings to the individuals and supporting documentation on how to clean up their footprint and how to conduct themselves online. Ultimately we support the department and the individuals in reducing the likelihood of them being directly and physically targeted by bad actors

Prices From: £4,500

3.10 CTI Maturity Assessments

CTI maturity assessment, which evaluates the current capability levels of the people, processes, and technology in an organisation's CTI function. Specifically, the assessment covers domains relating to Programme Governance, CTI programme planning, Intelligence Operations, and Functional Management.

Prices From: £18,000

3.11 SFIA Rate Card

Services can also be priced against the attached SFIA rate card

1 Rate card (United Kingdom)

	Strategy & Architecture	***Solution Development***	***Service Management***	***Procurement & Management support***	***Client Interface***
Follow	£950	£950	£950	£950	£950
Assist	£1000	£1000	£1000	£1000	£1000
Apply	£1100	£1100	£1100	£1100	£1100
Enable	£1200	£1200	£1200	£1200	£1200
Ensure/ Advise	£1100	£1100	£1100	£1100	£1100
Initiate/ Influence	£1400	£1400	£1400	£1400	£1400
Set Strategy/ Inspire	£1800	£1800	£1800	£1800	£1800

Working hours: 8 hours per working day
Working day: Between 08:00 and 18:00 GMT
Working week: Monday to Friday, excluding UK or host nation national holidays
Non-standard hours: Weekends, evening and nights are x1.5 the date rate
National holidays are x2 the day rate
Travel and Subsistence: Charged separately with flights charged at a maximum £350 per person per return flight, Hotel nights £200 per person per night and ‘other travel’ and subsistence £150 per person per day