

## **Pricing Information**

This document details our charges associated with the provision of our services. A summary of our standard daily rates is set out below.

### **Flexible pricing**

Certus Advisory recognises that each client is different and may need specific solutions to meet their specific requirements. We offer a range of flexible pricing solutions tailored to our clients' needs, such as performance-based pricing or fixed priced outcomes where required.

### **Education Sector**

For clients that are based within the Education Sector, Certus Advisory offers discounts of up to 7.5%.

### **Volume discounts**

Certus Advisory is happy to discuss volume discounts for work relating to either extended periods of time or which require a number of consultants to deliver project outcomes.

### **Basis of Pricing**

- Consultant's Working Day: 8 hours exclusive of travel and lunch.
- Working Week: Monday – Friday excluding public and national holidays
- Office Hours: 0800 – 1800 Monday – Friday
- Travel and Subsistence: Travel to Customer primary site is included within our agreed daily rates. Where consultants are required to travel to other client sites, any travel, accommodation and subsistence costs are charged in line with client travel and expenses policies.
- VAT: All rates are in £sterling & exclusive of VAT
- Mileage: As above
- Professional Indemnity Insurance: Included in our day rate.

### **AI Services**

Pricing for AI services is wholly dependent upon the scope and activities required, and it is not based on manpower day rates. We are able to offer performance based or transaction/volume based pricing where appropriate.

## GCloud15 Standard Rate Card

| Capability Level           | Role Level     | Daily Rate |
|----------------------------|----------------|------------|
| 1. Follow                  | Trainee        | £487.83    |
| 2. Assist                  | Associate      | £627.21    |
| 3. Apply                   | Manager        | £766.59    |
| 4. Enable                  | Senior Manager | £975.66    |
| 5. Ensure or advise        | Lead           | £1,218.54  |
| 6. Initiate or influence   | Principal      | £1,386.83  |
| 7. Set strategy or inspire | Director       | £1,776.75  |