

CHANGE MANAGEMENT

SERVICE DEFINITION
G-CLOUD 15



TALAN



SERVICE OVERVIEW

TALAN

In today's dynamic business landscape, change is constant. Our tailored service offering addresses the intricate interplay between people, processes, and systems, ensuring seamless transitions and sustainable outcomes.

Agile Change Management Methodology: we bring proven change management methodology which adaptable to your specific needs and context

Expert Reviews and Assurance: Leveraging extensive experience, we ensure change initiatives are embraced, navigating complexities with finesse.

Project and Programme Management Excellence: Our seasoned team empowers organisations to navigate complexities with confidence, delivering maximum positive impact.

Inclusive Programme Management: We specialise in delivering programmes that transcend boundaries, shaping sustainable growth and prosperity for all.

PMO Establishment and Enhancement: We specialise in establishing and fortifying PMOs for cloud-based initiatives, ensuring operational excellence.

In a landscape defined by change, our services stand as a beacon of stability and progress, guiding you towards a future defined by innovation and sustainable growth.

**WE KNOW
EVERY CLIENT
IS UNIQUE**



TALAN

At Talan, collaboration is key. We closely partner with our clients, understanding their unique needs to tailor our services effectively. Through transparent communication and teamwork, we forge lasting relationships.

Tailored Change Management Methodology: Custom plans aligned with business goals using models like ADKAR.

Expert Reviews and Assurance: Comprehensive assessments and ongoing monitoring ensure regulatory adherence.

Governance Frameworks: Tailored structures and performance dashboards promote transparency.

Cross-Cultural Integration: Cultural sensitivity training and virtual collaboration bridge cultural gaps.

Project and Programme Management Excellence: Adoption of industry-standard methodologies and dedicated oversight ensure timely delivery.

Operational Optimization: Streamlining workflows and upskilling employees enhance efficiency.

Stakeholder Engagement Strategies: Regular communication channels and feedback mechanisms ensure stakeholder satisfaction.

PMO Establishment and Enhancement: Assessments and training elevate PMO capabilities and standardize processes.

At Talan, we deliver exceptional results through close collaboration and proven methods. Together, we achieve success and drive meaningful change.

The background of the right side of the slide is an abstract, wavy pattern in shades of blue and purple. Overlaid on this is a large, semi-transparent blue rectangle. Inside this rectangle, the words "WORKING WITH YOU" are written in a large, white, bold, sans-serif font, stacked in two lines.

WORKING
WITH YOU

SERVICE FEATURES

TALAN

SERVICE FEATURES

- Tailored Change Management Methodology: Custom approach addressing organisational needs.
- Expert Reviews and Assurance: Thorough assessments for alignment and compliance.
- Emphasis on Governance: Robust frameworks for transparency and risk management.
- Cross-Cultural Integration: Strategies for seamless team integration.
- Project and Programme Management Excellence: Specialist expertise for smooth execution.
- Operational Optimization: Streamlined processes for enhanced efficiency.
- Stakeholder Engagement: Comprehensive strategies for buy-in and collaboration.
- PMO Enhancement: Improved coordination through PMO setup or revitalization.
- Technology Integration: Cutting-edge tech support for transformation and innovation.
- Performance Controls: Metrics and controls for continuous improvement.



SERVICE BENEFITS

TALAN

SERVICE BENEFITS

- Enhanced Organisational Resilience: Improved capacity to adapt and overcome challenges.
- Improved Strategic Alignment: Clear alignment of initiatives with organisational goals.
- Increased Efficiency: Streamlined processes leading to improved productivity.
- Enhanced Collaboration: Improved communication driving synergy.
- Faster Time to Market: Efficient management for quicker implementation.
- Greater Stakeholder Satisfaction: Engaged stakeholders for increased support.
- Sustainable Growth: Initiatives designed for long-term sustainability.
- Optimised Performance: Continuous improvement leading to better outcomes.
- Competitive Advantage: Leveraging technology for market edge.

A woman with dark hair tied back, wearing black-rimmed glasses and a dark collared shirt, is looking upwards and to the left. She is in a server room, with rows of server racks visible in the background. The racks are filled with blue and white lights, creating a bokeh effect. A semi-transparent purple rectangle is overlaid on the left side of the image, containing the text 'WHY TALAN?'.

**WHY
TALAN?**

TALAN

Who we are

We **accelerate** the transformative impact of **Data & AI** through integrated business consulting and technology

Consulting

Shaping business ambition, from strategic vision to transformation agenda

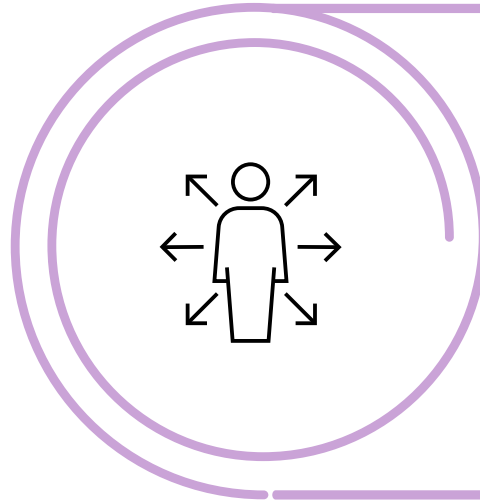
Data & AI

Enabling business models by turning data into intelligence

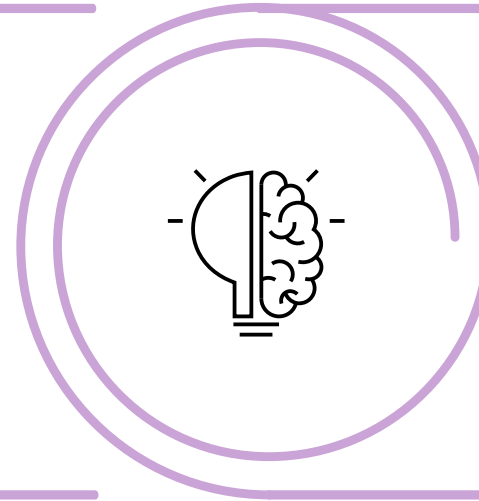
Technology

Building the foundations to scale solutions & processes

Why we're different



**Client-centric
approach
for business
impact**



**Innovation
partner, with
World-class Data
& AI assets and
talents**



**Deep
expertise in
selected
industries**

Why we're different

We adopt a client-centric approach, always prioritizing measurable business impact

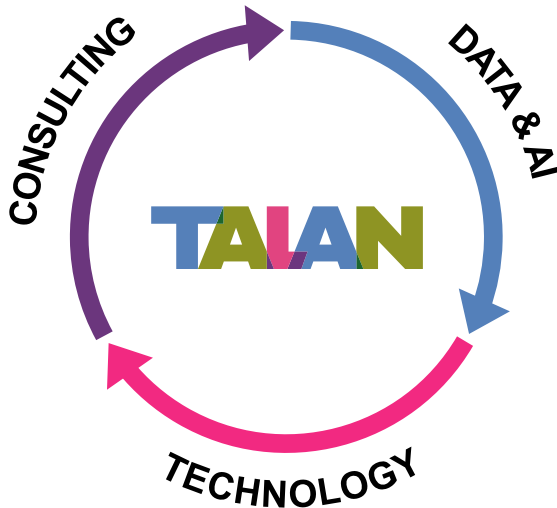
Our commitments to our clients

Acceleration you can measure

From strategic consulting to transformation and technology, we commit to deliver impact at scale

The right experts for every discussion

Your Talan project team combines industry experts, data scientists and technologists from across our global teams



We lead with innovation

100+ million	1st
Smart meters installed in 5 countries	Crypto-trading platforms deployed in France
10,000 hours	+18%
# of hours saved through Agentic AI in a large food company	customer retention via AI-powered churn prediction in Insurance company

Deep industry expertise built on our client partnerships

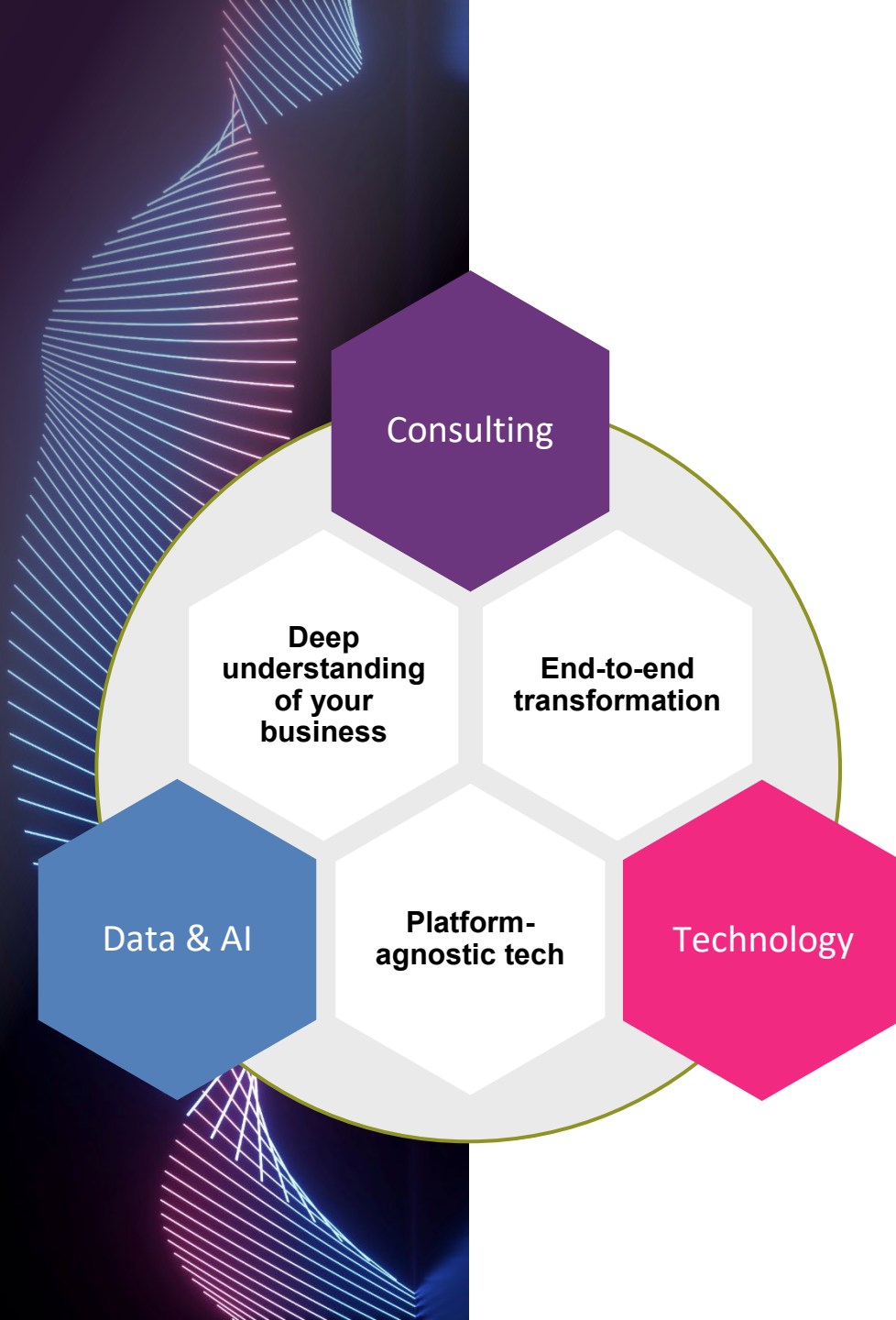
Financial Services	Transport & Logistics	Energy & Utilities	Public Sector
 NatWest	 SNCF	 Northern Ireland Electricity Networks	 National Cyber Security Centre a part of GCHQ
 BNP PARIBAS	 RATP	 SEC Smart Energy Code	 Department for Energy Security & Net Zero
 BARCLAYS	 NetworkRail	 recco	 CRU
 Santander	 ABP KEEPING BRITAIN TRADING	 edf	 Department for Transport

+10	91%
years relationships with our top clients	satisfaction



The Talan way

We combine our end-to-end capabilities to accelerate your transformation



Consulting

Strategy consulting

Data-driven marketing & sales strategy

Corporate finance performance
& capital efficiency

Process performance in critical **operations**

Complex transformation acceleration

Transformation governance (PMO)
and org alignment

Low-carbon strategy & execution

Data & AI

AI transformation acceleration for enterprise-scale impact (pilot-to-scale)

- Data & AI strategy, governance, observability and infrastructure
- Agentic AI architecture & orchestration
- Data & AI platforms design & integration

Data & AI applications

- Analytics & business intelligence, incl. location intelligence
- Data pipeline & open data
- Content, Knowledge, and IP management

Technology

AI-powered business solutions

- ERP, CRM and other platform integration

Cloud

- Cloud re-platforming
- IT/Cloud spend optimization

Digital application services

- CIO advisory and E2E program support
- Micro-applications factories
- AI-based digital factory
- AI-accelerated legacy code modernization

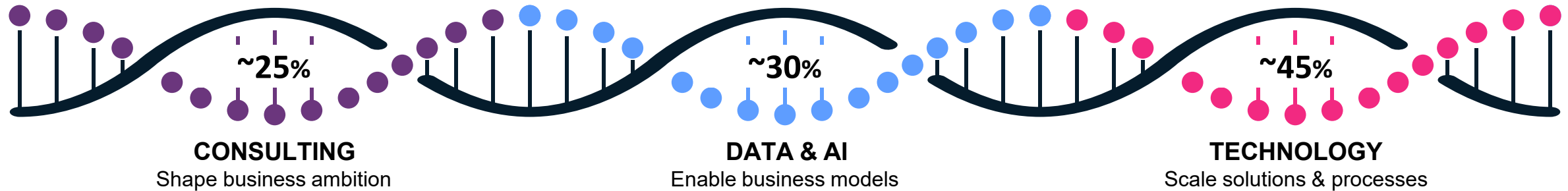
We are tech-agnostic and can leverage any of our AI, Cloud and Technology partners

AI & DATA	zeenea databricks snowflake Collibra Palantir DataGalaxy dbt dataiku OpenAI MISTRAL AI deepseek InstaDeep™ CURSOR			
CLOUD & INFRA	Microsoft Azure OVHcloud Google Cloud aws ORACLE Cloud Infrastructure	TAIAN	ERP, CRM & BUSINESS PLATFORMS	salesforce SAP ORACLE Cloud ERP IFS
PROCESS AUTOMATION & RPA	UiPath nintex tervene		CYBERSECURITY	yubico Red Hat
DEVOPS & COLLABORATION	GitHub GitLab ATLASSIAN Powell 365			

We combine Consulting, Data & AI, and Technology expertise for end-to-end delivery

We accelerate the transformative impact of Data & AI through integrated business consulting and technology

End-to-end capabilities



Unique differentiators

Pragmatic approach for business impact

- All Top 20 customers with Talan for 3+ years and served across all Business Lines
- 91% of clients satisfied with performance of delivered solutions
- Project teams combining global experts across service lines ; senior management directly involved and accountable for project success

World-class AI & Data assets and talents

- 2,500+ data / IA experts developing client projects and Talan IP
- R&I lab dedicated to fundamental and applied research
- 40 peer-reviewed research papers published
- 10+ productized IP-backed assets

Deep industry expertise and specialist focus

- 60% of revenue in 4 priority industries: Financial Services, Energy & Utilities, Transport & Logistics, and Retail & Luxury
- 20+ years average experience of our 3,000 industry and functional experts
- 100% of our IP-backed assets dedicated to a single industry or function



Thank You

TALAN

FOR MORE INFORMATION
PLEASE CONTACT

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