

CLOUD TRANSFORMATION

SERVICE DEFINITION
G-CLOUD 15



TALAN



SERVICE OVERVIEW

TALAN

In a world that's constantly evolving, the cloud and all its interconnected components continuously undergo innovation. To remain at the forefront of this transformation, Talan leverages its cloud expertise, extensive industry insights and strategic partnerships. We specialise in assessing, integrating, automating, delivering and managing solutions that drive innovation and foster growth.

Our cloud transformation programme will seek to:

- Seek to establish the best fit for the cloud transformation model based on the organisation's objectives including flexibility, scalability and security.
- Support our clients in optimising the operating models and modernising information systems to take advantage of technology and digital change.
- Deliver a robust transformation programme that places data migration at the heart the change.
- Use the best solution ensuring security of data and any information using high standard frameworks and best practices.
- Ensure that the cloud transformation provides innovation and agility, including access to tools and applications that integrates efficiently in the client's eco-system.

**WE KNOW
EVERY CLIENT
IS UNIQUE**

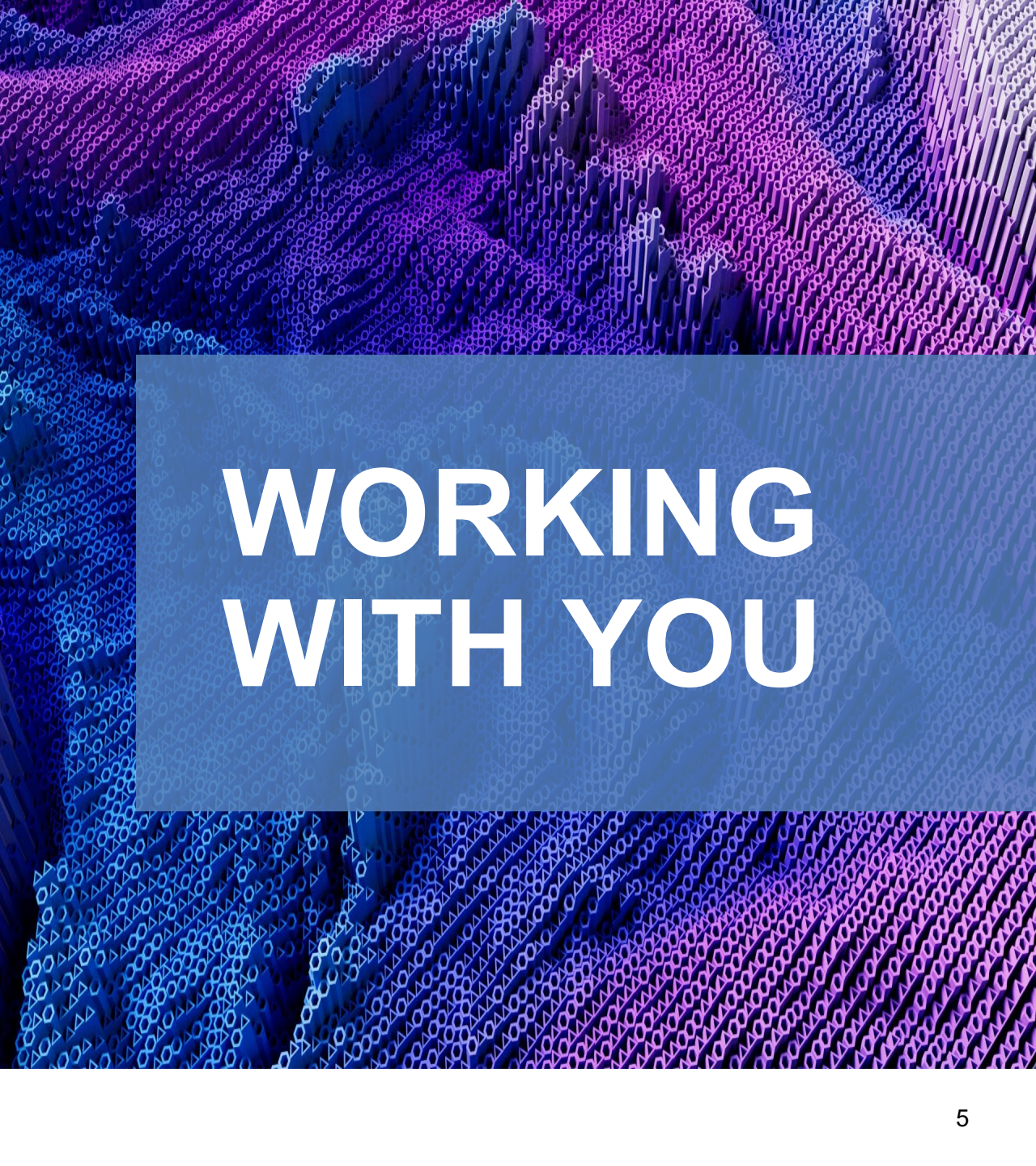


TALAN

At Talan, we are experts in cloud transformation. Our many years of expertise has enabled us to build bespoke tools and methodologies in implementing these solutions across our Public Sector clients.

An overview of the tools and methodologies we use are listed below:

- Digital Maturity Model: Applying a maturity model analysis enables an assessment on current digital maturity and the gap to the required posture. This can be the basis of a road map to instigate cloud transformation.
- Building a cloud transformation programme based on current infrastructure and desired outcome.
- Assessment of cloud models and selecting the best fit for the organisation based on customer service, efficiency, investment and scalability targets.
- Cyber security and compliance will be a key feature of any cloud transformation programme. This area will recognise that a shift to new way of working, using technology, applications and interfaces requiring security to be built into the design of programme and processes.
- Establishing clear governance on the design, management and change process for infrastructure will be critical for driving ongoing benefits and ensures the infrastructure remains in line with business change.



WORKING WITH YOU

SERVICE FEATURES

TALAN

SERVICE FEATURES

- Definition of Cloud strategy, adapted to your needs and objectives
- Selection of the best partners, technologies, tools and frameworks
- Develop a roadmaps and execution of your cloud transformation program
- Operational management of your migrations to the Cloud
- Secured applications against vulnerabilities, data loss and downtime
- Optimisation of IT costs and maximisation of your economic performance
- Use of change management that ensures efficient Cloud Native adoption
- Adoption of an agile operating model, driving operational efficiencies
- Upskill your organisation and foster a culture of continuous improvement
- Develop team skills and encourage ongoing enhancement and adoption



SERVICE BENEFITS

TALAN

SERVICE BENEFITS

- Leverage advanced technologies for swift innovation and seamless adaptation
- Cloud agility optimises data utilisation like never before
- Effortlessly scale resources to match demand without large upfront costs
- Pay-as-you-go reduces expenses on hardware and ongoing maintenance
- Strong data protection safeguards against evolving cyber threats
- Real-time collaboration tools enhance team productivity significantly
- New ways to exchange data and build transformative products
- Cloud makes market adaptation lightning fast
- Real-time data simplifies monitoring of key performance indicators

A woman with dark hair tied back, wearing glasses and a dark jacket, is looking upwards with a focused expression. She is in a server room, with rows of server racks visible in the background. The racks are illuminated with blue and white lights, creating a bokeh effect. A semi-transparent purple rectangle is overlaid on the left side of the image, containing the text 'WHY TALAN?'.

**WHY
TALAN?**

TALAN

Who we are

We **accelerate** the transformative impact of **Data & AI** through integrated business consulting and technology

Consulting

Shaping business ambition, from strategic vision to transformation agenda

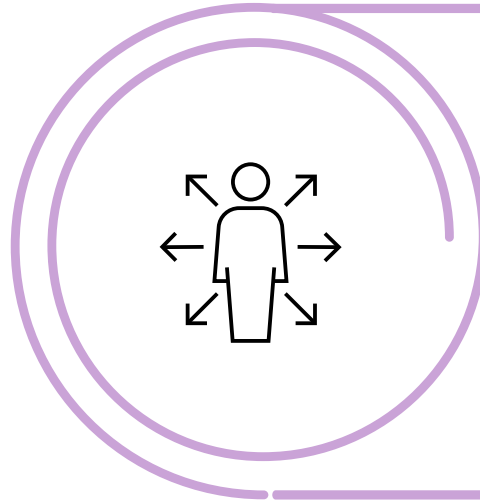
Data & AI

Enabling business models by turning data into intelligence

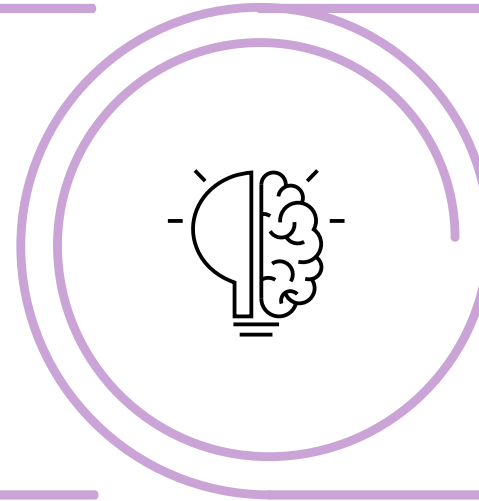
Technology

Building the foundations to scale solutions & processes

Why we're different



**Client-centric
approach
for business
impact**



**Innovation
partner, with
World-class Data
& AI assets and
talents**



**Deep
expertise in
selected
industries**

Why we're different

We adopt a client-centric approach, always prioritizing measurable business impact

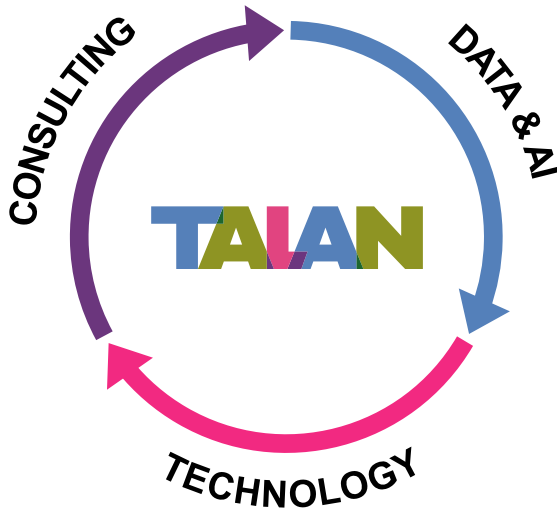
Our commitments to our clients

Acceleration you can measure

From strategic consulting to transformation and technology, we commit to deliver impact at scale

The right experts for every discussion

Your Talan project team combines industry experts, data scientists and technologists from across our global teams



We lead with innovation

100+ million	1st
Smart meters installed in 5 countries	Crypto-trading platforms deployed in France
10,000 hours	+18%
# of hours saved through Agentic AI in a large food company	customer retention via AI-powered churn prediction in Insurance company

Deep industry expertise built on our client partnerships

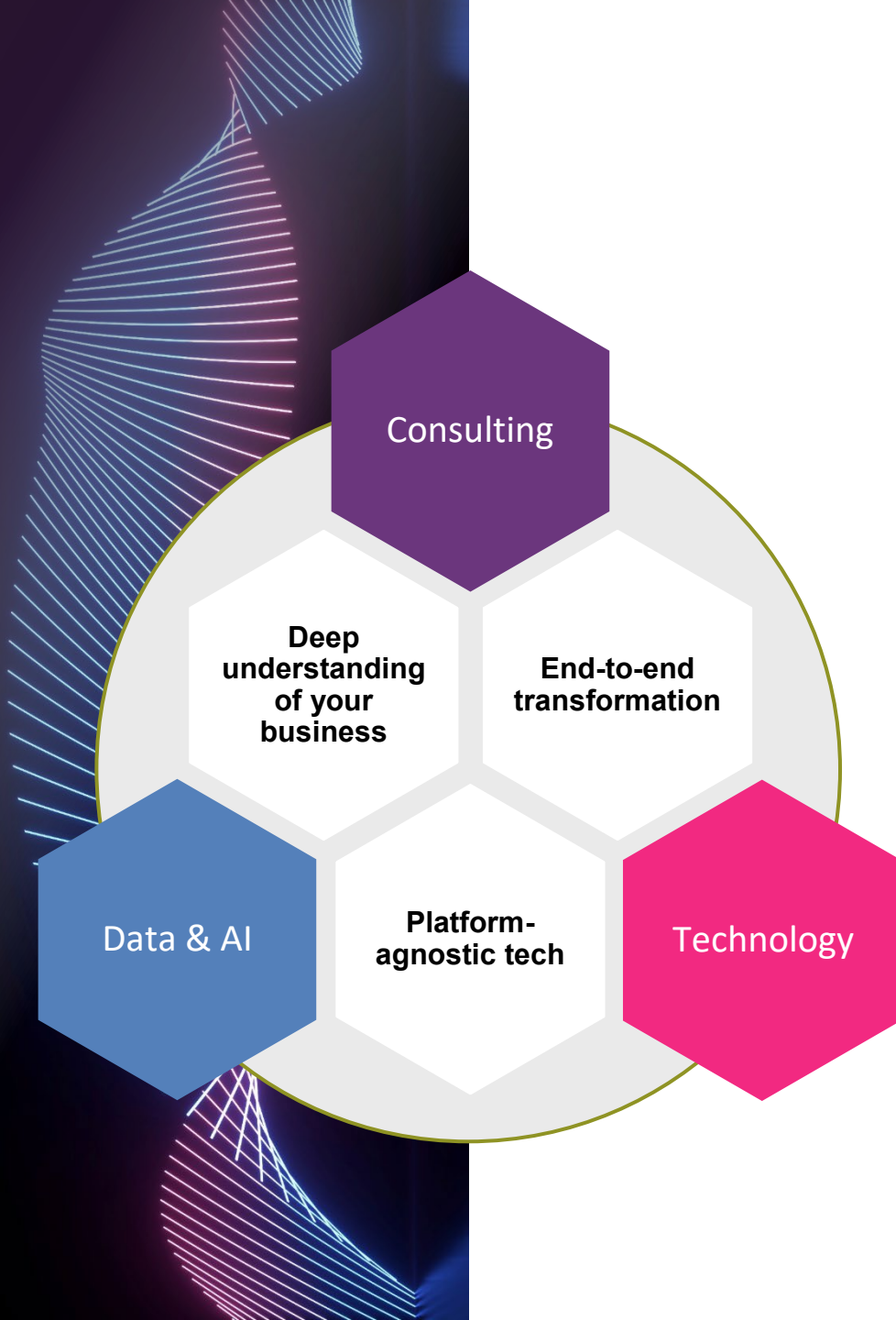
Financial Services	Transport & Logistics	Energy & Utilities	Public Sector
 NatWest BNP PARIBAS BARCLAYS Santander	 SNCF RATP NetworkRail ABP KEEPING BRITAIN TRADING	 Northern Ireland Electricity Networks SEC Smart Energy Code recco EDF	 National Cyber Security Centre a part of GCHQ Department for Energy Security & Net Zero CRU Department for Transport

+10	91%
years relationships with our top clients	satisfaction



The Talan way

We combine our end-to-end capabilities to accelerate your transformation



Consulting

Strategy consulting

Data-driven marketing & sales strategy

Corporate finance performance & capital efficiency

Process performance in critical **operations**

Complex transformation acceleration

Transformation governance (PMO) and org alignment

Low-carbon strategy & execution

Data & AI

AI transformation acceleration for enterprise-scale impact (pilot-to-scale)

- Data & AI strategy, governance, observability and infrastructure
- Agentic AI architecture & orchestration
- Data & AI platforms design & integration

Data & AI applications

- Analytics & business intelligence, incl. location intelligence
- Data pipeline & open data
- Content, Knowledge, and IP management

Technology

AI-powered business solutions

- ERP, CRM and other platform integration

Cloud

- Cloud re-platforming
- IT/Cloud spend optimization

Digital application services

- CIO advisory and E2E program support
- Micro-applications factories
- AI-based digital factory
- AI-accelerated legacy code modernization

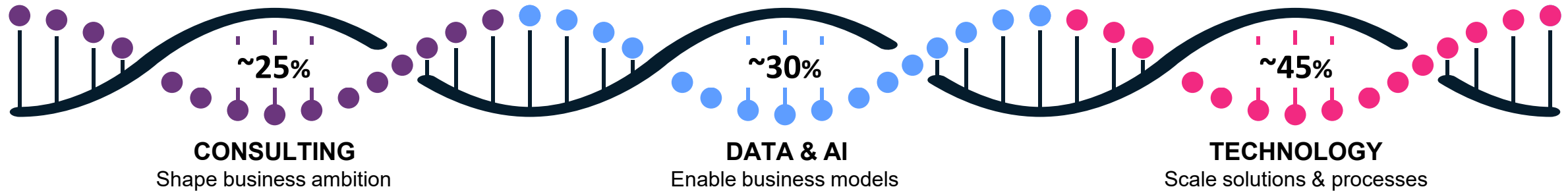
We are tech-agnostic and can leverage any of our AI, Cloud and Technology partners

AI & DATA	zeenea databricks snowflake Collibra Palantir DataGalaxy dbt dataiku OpenAI MISTRAL AI deepseek InstaDeep™ CURSOR			
CLOUD & INFRA	Microsoft Azure OVHcloud Google Cloud aws ORACLE Cloud Infrastructure	TAIAN	ERP, CRM & BUSINESS PLATFORMS	salesforce SAP ORACLE Cloud ERP IFS
PROCESS AUTOMATION & RPA	UiPath nintex tervene		CYBERSECURITY	yubico Red Hat
DEVOPS & COLLABORATION	GitHub GitLab ATLASSIAN Powell 365			

We combine Consulting, Data & AI, and Technology expertise for end-to-end delivery

We accelerate the transformative impact of Data & AI through integrated business consulting and technology

End-to-end capabilities



Unique differentiators

Pragmatic approach for business impact

- All Top 20 customers with Talan for 3+ years and served across all Business Lines
- 91% of clients satisfied with performance of delivered solutions
- Project teams combining global experts across service lines ; senior management directly involved and accountable for project success

World-class AI & Data assets and talents

- 2,500+ data / IA experts developing client projects and Talan IP
- R&I lab dedicated to fundamental and applied research
- 40 peer-reviewed research papers published
- 10+ productized IP-backed assets

Deep industry expertise and specialist focus

- 60% of revenue in 4 priority industries: Financial Services, Energy & Utilities, Transport & Logistics, and Retail & Luxury
- 20+ years average experience of our 3,000 industry and functional experts
- 100% of our IP-backed assets dedicated to a single industry or function



Thank You

TALAN

FOR MORE INFORMATION
PLEASE CONTACT
BD_UK@TALAN.COM