

XpertRule Intelligent Decisioning

G-Cloud 15 (RM1557.15)

Pricing - ArvatoConnect

Pricing Overview

While we have provided a rate card for our products and services, we are also able to offer commercial models that best suit your business drivers and volume requirements, for example transaction-based pricing aligned to business outcomes.

Our solution has a single cloud-based authoring (development) environment with two modular deployment modules designed to accommodate the full spectrum of business decisioning requirements. Deployment modules may be used individually, or combined to deliver enterprise-wide digital transformation:

Decision Powered Intelligent Dialogue: For powering deep conversations that drive business outcomes with decision inference dialogue for agent and self-service channels.

Decision Services: For providing background decisioning flows in the back or middle office which may involve multi-step workflows with asynchronous API calls to other applications.

No. of Xpert Units [XU] (000's committed per annum)	No. of Viabl.ai Authors	Price per XU	Annual Price (at minimum XU threshold e.g. 60k, 120k etc)
60 – 119.0	5	£1.08	£65,000
120 – 239.9	5	£0.98	£117,000
240 – 359.9	5	£0.87	£208,000
360 – 599.9	10	£0.78	£281,000
600 – 959.9	10	£0.71	£423,000
960 – 1,199.9	10	£0.65	£624,000
1,200 +	15	£0.60	£715,000

Xpert Units (XU) are a unit of measure spanning both Decision Services and decision powered intelligent dialogue. Any combination of the two deployment modes can be used within the total capacity. Unused XU accumulates to be used within the contract period.

Pricing is consumption based, calculated using Xpert Units (XU). Licences purchase a defined XU capacity per year which are consumed monthly as follows:

- Decision Services: 1 XU per Transaction required from the engine.
- Decision Powered Intelligent Dialogue: 100 XU per concurrent user at peak usage during the billing period (monthly)

A minimum annual commitment of 60,000 XUs respectively is required. To qualify for a given pricing tier requires an advance commitment for the minimum number of XUs in that tier.

All price bands are based on a 3-year subscription model. Annual and two-year subscriptions are available with an additional license fee of 25% and 15% respectively

Rate Card

The Skills for the Information Age (SFIA) Definitions and rate card will be used to determine the project cost based on its agreed scope. The SFIA Definitions and rate card document is set out below. The rates set out below are for UK-based resource

	Strategy and architecture	Change & Transformation	Development & Implementation	People & Skills	Delivery & Operation	Relationships & Engagement
1. Follow	£500.00	£300.00	£400.00	£500.00	£500.00	£300.00
2. Assist	£550.00	£325.00	£450.00	£550.00	£550.00	£350.00
3. Apply	£600.00	£350.00	£500.00	£600.00	£600.00	£400.00
4. Enable	£700.00	£450.00	£700.00	£700.00	£700.00	£450.00
5. Ensure, advise	£800.00	£550.00	£900.00	£800.00	£800.00	£550.00
6. Initiate, Influence	£900.00	£650.00	£1,100.00	£900.00	£900.00	£650.00
7. Set Strategy, Inspire, mobilise	£1,000.00	£750.00	£1,500.00	£1,000.00	£1,000.00	£750.00

Notes:

- Consultants are onshore (i.e. UK-based)
- Consultant's Working Day: 8 hours exclusive of travel and lunch
- Working Week: Monday to Friday, excluding UK Public Holidays
- Office Hours: 09:00 – 17:00 Monday to Friday
- Travel and Subsistence: Payable at customer standard T&S rates
- Professional Indemnity Insurance: Included in day rate
- All rates exclude VAT

Further Information

For further information about this or any of our G-Cloud services, please contact us as follows:

Richard Husband
Public Sector Director
ArvatoConnect

E-Mail: richard.husband@arvatoconnect.co.uk
Mobile: +44 (0) 7867 464428

www.arvatoconnect.co.uk

Botanica | Ditton Park | Riding Court Road | Datchet | Slough SL3 9LL

