



## G-Cloud 15 Pricing Document

# DMOne™ Cloud platform - Legacy Data Archive module for Oracle eBusiness Suite & Others

**v1.0**

**Lot 2b: Software as a Service (SaaS)**

Submitted By  
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# 1 Platform Pricing Details

## 1.1 Pricing Brief

DMOne™ Cloud platform - Legacy Data Archive module for Oracle eBusiness Suite & Others is offered on a subscription basis. Pricing combines an annual platform/license fee with a one-time onboarding and implementation charge. Tiers—Basic, Premium, and Enterprise—reflect service functionality, data volume, and customisation requirements, providing transparent and predictable costs.

## 1.2 Key Pricing Details

- Annual platform/license fees cover SaaS access, cloud hosting, updates, and standard support.
- One-time onboarding and implementation fees cover deployment, configuration, initial data migration, validation, and user training.
- Pricing tiers align with the level of functionality, data volume, and service level required.
- Costs scale with the number of modules, archived data, and customisation needs.
- Transparent pricing ensures operational efficiency, business continuity, and regulatory compliance.

## 1.3 Platform Fee

All prices are exclusive of VAT and stated in GBP (£).

| Tier       | One-time Implementation Cost | Annual License Fee | Indicative Features / Scope                                                                                                                                             |
|------------|------------------------------|--------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Basic      | £20,000                      | £3,000             | Supports limited Oracle EBS modules, up to 1 TB of archived data, standard web access, role-based security, basic search and reporting.                                 |
| Premium    | £40,000                      | £8,000             | Supports all agreed Oracle EBS modules, up to 5 TB of archived data, advanced search, audit-ready access, reporting dashboards, SLA-backed uptime (99.5%).              |
| Enterprise | £80,000                      | £12,000            | Full platform features including large-scale archives (>5 TB), multi-tenancy support, custom configurations, advanced exports, priority support, extended SLA (99.9%+). |

## 1.4 Onboarding Fee

Refer to the previous table for details

- Standard Onboarding
- Initial configuration & implementation

## 1.5 Supplier-Specific Schemes

- Volume Discount

Volume-based discounts may be made available based on the Customer's aggregate spend on eligible platform usage and services. Eligibility for any such discounts shall be assessed by reference to the Customer's total annual spend (whether committed or incurred, as applicable) during the relevant contract year. Discounts shall apply prospectively from the point at which the applicable spend threshold is reached and shall not apply retrospectively.

| Annual Eligible Spend (GBP) | Applicable Discount Rate |
|-----------------------------|--------------------------|
| Up to 250,000               | 0%                       |
| 250,001 – 500,000           | 5%                       |
| 500,001 – 1,000,000         | 10%                      |
| 1,000,001 and 2,500,000     | 15%                      |
| 2,500,001 to 5,000,00       | 20%                      |
| Over 5,000,001              | 20%                      |

**Additional Provisions:**

- Discounts apply only to platform usage and services expressly identified in the SOW or the applicable pricing schedule.
- Discounts shall be calculated and applied on a forward-looking basis only and shall not be applied to charges incurred prior to the applicable threshold being met.
- Taxes, duties, third-party charges, pass-through costs, and any expressly excluded services are not eligible for discounts unless otherwise agreed in writing by the Parties.
- All discount thresholds, rates, and eligibility criteria are subject to mutual written agreement and shall be documented in the applicable Order Form, Pricing Schedule, or associated SOW.

## 1.6 What's In & Out

| In-scope                                                     | Out-of-Scope#                             |
|--------------------------------------------------------------|-------------------------------------------|
| Access to the service as described in the Service Definition | Custom development and enhancements       |
| DMOne™ Platform Hosting services                             | Data migration beyond standard onboarding |
| Standard support during business hours                       | On-site support                           |
| Quarterly updates for and patches                            |                                           |

## 1.7 Optional services

Optional services are charged separately.

| Service Type | Description                                   | Unit price | Price Unit  |
|--------------|-----------------------------------------------|------------|-------------|
| Training     | Remote user training session up to 5 trainees | £1,500     | Per session |

| Service Type                      | Description                     | Unit price | Price Unit |
|-----------------------------------|---------------------------------|------------|------------|
| Additional support (Remote only)  | Support Services                | £600       | Per month  |
| Professional Services (Remote) #  | Oracle EBS Technical Consultant | £975       | Per day    |
| Professional Services (Onsite) #* | Oracle EBS Technical Consultant | £325       | Per day    |

# Professional Indemnity Insurance – included in day rate.

\*Travel and Subsistence – Included in day rate within M25. Travel outside of the M25 will be billable to the customer.

## 1.8 Billing and payment terms

- Billing is monthly in arrears
- Payment terms are 30 days from invoice date
- Invoices are issued electronically

## 1.9 Pricing Assumptions

- All prices are exclusive of VAT.
- There are no hidden fees or compulsory add-ons.
- Travel and expenses are not included and will only be charged where agreed in advance.
- The buyer provides timely access to required systems and users
- Pricing assumes standard usage as described in the Service Definition

### 1.10 Price changes

- Prices are fixed for the duration of the contract
- Any future price changes will only apply to new contracts

### 1.11 Termination costs

- There are no termination fees
- Buyers only pay for services used up to the termination date