



Consultancy Services Definition for G-Cloud 15

www.sempreanalytics.com



Sempre Analytics

Sempre Analytics is a leading provider of comprehensive data and analytics solutions, helping organisations make informed decisions and drive operational efficiencies.

Our mission is clear and uncomplicated: **to enable our customers to achieve better business outcomes through the intelligent use of data.**

The commercial value in organisational data is widely understood. Accessing it and using it to reduce costs, increase revenues, or generate income for your business is where we can help. We specialise in bridging the gap between the raw data in your business and actionable insight.

What sets us apart is our firm commitment to customer success, our wealth of experience and our distinctive culture and values. Our dedicated team of consultants work closely with clients to develop tailored solutions that deliver real value, not extract it. This is why we are a trusted and accredited partner of choice for renowned technology providers, including Informatica, Anaplan, IBM, Microsoft and Automation Anywhere, and why we won the Gold Consultancy Award in 2025.

“

Sempre always deliver; they're responsive, flexible, professional and really easy to work with – that's rare.

”





Where do we specialise?

1. **Data Management** - Integrate, govern, store, access, control and secure your data
2. **Enterprise Performance Management** - Operational and financial planning, budgeting and forecasting
3. **Business Intelligence** - Extract insight from data to identify risk and capitalise on opportunity
4. **Automation** - Automate routine and repetitive task

Our Technology Partners





Business Outcomes

Our Data & Analytics expertise deliver in three areas for our customers



Financial Resilience

The ability to manage complex business lines in an ever-changing marketplace, and to make agile decisions when required.



Operational efficiency

To streamline processes, whilst at the same time increasing productivity, ensuring business functions can focus on value added activity.



Smarter Decisions

Enabling your organisation to automate the mundane, whilst at the same time increase the level of accuracy of prediction for expected outcomes



Our Delivery Services

Design & Delivery



Advisory Services

We have helped hundreds of customers to roadmap a data strategy to extract value from their data. Providing data management and analytics advice we help customers to improve their business outcomes through the intelligent use of data.



Project Delivery

Our experienced consultants have the expertise to manage and deliver data and analytics projects from scoping to delivery working closely with your team for enablement.



Managed Services

Our Managed Service offerings give you the support you need to be confident in your outputs along with the agility you require for the speed of business today.

Mission	We <i>enable</i> our customers to achieve <i>better</i> business <i>outcomes</i> through the <i>intelligent use of data</i>				
Outcomes	 Financial Resilience	 Operational Efficiency	 Smarter Decisions		
Capabilities	 Data Management	 Business Planning	 Business Intelligence	 Intelligent Automation	
Delivery	 Advisory Services	 Project Delivery	 Managed Services		
Technologies	 Informatica	 Anaplan	 IBM	 Microsoft	 AUTOMATION [®] ANYWHERE Go be great.
Values	 Being open and approachable	 Treat colleagues like family and customers like friends	 Bringing value, not extracting it	 Taking ourselves lightly but our work seriously	



Why choose Sempre?

Accredited Business Partner



As an accredited Partner, we're recognised for our deep expertise, proven delivery record, and commitment to excellence across the technology ecosystem.

Business Expertise



We specialise in supporting finance and organisational teams, bringing a practical, business-first mindset to forecasting, modelling, integration and reporting.

Certified Team



We have a growing team of certified consultants, ready to support your business functions with the knowledge and agility your business demands.

Data Excellence



We go beyond Finance - our deep knowledge of data integration, quality, and master data management ensures your environment is built on trusted, reliable data.



Complete Support



From technical maintenance to modelling support, licensing advice to vendor escalations - we manage it all so you can focus on driving better business outcomes.



Sempre's Managed Service (SMS)



Clear SLAs

Get prompt, reliable support with guaranteed response times for every case. We prioritise issues based on impact and ensure you're kept informed throughout. With clear SLAs in place, you'll always know when we'll be in touch.



Unlimited Cases

Submit as many support requests as you need - no limits, no extra fees. From data issues to modelling queries, we're here for every challenge. Your team stays focused, while we handle the technical side - every time you need us.



Inclusive Changes

Need to adjust a rule, update a filter, or tweak a report? With our Premium service, we assess and deliver small enhancements as part of your service - seamless support for your evolving needs.



Quick Query Service

Obtain expert advice as you need it. Ask how-to questions for complex technical queries and design questions and receive direct responses from Sempre's expert consultancy team.



Detailed Reporting

Get clear monthly reports showing case volumes, resolution speed, and key trends. Our insights help you spot issues early, track value, and stay informed.



Licence Review

Stay cost-efficiently compliant and with regular licence checks. We review entitlements and usage to avoid over- or under-licensing - helping you maximise value and scale confidently.



Sempre's Health Checks

Even if you have an experienced team in-house, a health check from Sempre Analytics offers a fresh pair of eyes to review what's in place and identify opportunities to improve the design, performance, security, and maintenance of your IBM or Anaplan system, and offer a roadmap to make improvements.

What sort of things will be reviewed?

Some questions that often arise include:

- How can performance be improved?
- Is the architecture appropriate for scalability, stability, and future growth of the business?
- What proven practices in application design would increase user adoption and self-service?
- How can data-level security, authentication, and auditing be improved?
- How can maintenance, administration, and support be streamlined for lower cost of ownership?
- What skill gaps exist and how can those gaps be addressed for future success?

Goals of a Health Check

Resilience - Reduce system downtimes and outages

Speed - Accelerate planning cycles by refining and streamlining planning models and process

Value - Ensure users are using the latest features





Sempre's Quick Start Packages for Informatica

Sempre is a Platinum Partner of Informatica and can provide end-to-end capability and support across the entire Informatica suite. Our in-depth knowledge of Informatica and our understanding of customer needs have meant that we have developed a suite of Quick Start Packages to provide the fundamentals you need to get the most from your investment:

Cloud Data Integration

Informatica Cloud Integration offers organisations top-tier integration capabilities through an intuitive no-code/low-code platform. The Sempre Analytics Quick Start Package guides teams through essential elements like architecture, administration, monitoring, and development. Our consultants collaborate with your team to create tailored architectures and processes, building an initial set of pipelines to ensure your team becomes self-sufficient.

Cloud Data Quality

Streamline your data cleansing with Informatica Cloud Data Quality. Sempre's Quick Start Package equips your team with everything needed to launch a data quality initiative in an area of your business. Our consultants evaluate current data, and ensure its alignment with key business objectives, guiding your team through existing systems and processes to ensure a smooth handover for long-term self-sufficiency.

Cloud Data Governance and Catalogue

Data governance oversees the entire lifecycle of data within an organisation, ensuring data is tracked, accessed appropriately, and compliant with regulations like GDPR. Effective data governance creates policies and procedures that foster a culture of data responsibility. The Sempre Quick Start Package helps organisations implement a Data Governance process for an initial use case, demonstrating quick value with the aim of driving widespread adoption across the company.





Sempre's Fast Start Packages for Automation Anywhere



Sempre's Fast Start bundle for Automation Anywhere includes licence, consultancy and support to ensure you quickly realise the value of your automation workforce investment. A typical bundle includes:

1. 1-Year Automation Anywhere SaaS subscription
2. 10-day knowledge transfer
3. Technical support helpdesk services
4. Access to the Bot Store to kick start your projects
5. Access to Automation Anywhere University e-Learning courses

A typical 10-day Knowledge Transfer period will deliver around 5 processes. We tailor our consultant's days to your needs, to ensure that whether you require use case identification, process set up or assistance with bot launch, we are there to help.

- ✓ Reduce / eliminate manual task processing time
- ✓ Reduction in process execution cost
- ✓ Elimination of human error
- ✓ Faster, more accurate availability of data



Microsoft Data Platform Specialists



We make it easy for you to use Microsoft's data platform, no matter where you're starting from or going to. We can design it, build it, run it and even manage it for you. Our Microsoft experts deliver exceptional knowledge and capability across architecture, deployment and support, to offer a solution that gives you value from day one. With Sempre, you don't just get the power of Microsoft, you also get a trusted partner you can rely on.

Cloud Modernisation

Managing and maintaining on-premises infrastructure can be time-consuming and costly. Using your business strategy, current business systems, data volume estimates, high-level architecture and data platform goals, our consultants will explore and advise on the choices and benefits of the different Microsoft cloud offerings for your business, including Azure, Synapse and Fabric, as well as additional services such as Databricks.

Data Visualisation – Designing and Optimising Power BI

We regularly help customers integrate various data sources, both internal and external, into cohesive Power BI reports and dashboards. These insights are easily shared across their organisation, fostering informed decisions and strategic actions.

Data Integration – Creating & Managing Pipelines in Azure Data Factory

Data is often fragmented and difficult to report on, so we help customers consolidate their data into one centralised location with Azure Data Factory. This simplifies the delivery of unified data to wider Microsoft Data Platform tooling, thereby enabling enhanced efficiency and insight.



Microsoft Data Platform Services

Requirements Analysis

We'll help you deliver a Microsoft Data Platform solution that meets your time, budget and quality expectations. We'll work with you to understand stakeholder demands and then document these requirements in a way the whole project team can understand.

Platform Recommendations

With its comprehensive range of databases, analytics, and data governance tools, the Microsoft Data Platform enables you to move beyond point solutions. We will help you leverage the ideal blend of the Microsoft Data Platform suite to meet your specific requirements.

Bespoke Delivery Plan

We understand the planning and delivery of a Microsoft Data Platform initiative can be time-consuming and require a lot effort. We can help you avoid the obstacles and design an end-to-end roadmap covering the right foundation, technology and processes.

Managed Service & Support

We'll ensure your Microsoft Data Platform remains reliable and stable for all your business stakeholders. We can provide short or long-term support services, which deliver a proactive approach to monitoring and addressing any potential issues.

Cloud Consultancy Services – Business Planning

All projects are scoped individually. Example planning solutions include:

Connected Financial Planning

Including profit & loss statements, balance sheets, operational data, workforce planning

Integrated scenario modelling

FP&A Review/Finance Audit Workshops

Collaborative Budgeting

Balance Sheet and Cashflow

FAP Implementation

Predictive Financial Forecasting

Rebates Analysis Modelling

Student Analytics for Education

Service Charges for Housing

Cloud Consultancy Services – Data Management

All projects are scoped individually. Example Data Management solutions include:

Defining a Data Strategy

Create a Data & Technology architecture that enables the business to collaborate, understand and act using accurate and timely information.

Data Architecture Review

Ensure the architecture powering your analytics is working optimally and delivering maximum value to the organisation.

Master Data Management Business Value Assessment

Quantify the value of strategic data management and produce a tangible assessment of the value delivered from implementing master data management.

Informatica IPU Optimisation

Reduce consumption and optimise your cloud processing.

Informatica Data Integration Quick Start

Get started with Informatica IDMC. Create an initial set of pipelines, integrating data across the organisation.

Informatica Data Quality Quick Start

Collaboratively develop an initial set of data quality assets and embed within Informatica pipelines.

Informatica Data Governance Quick Start

Implement a Data Governance process for an initial use case within the organisation.

Cloud Consultancy Services – Business Intelligence and Automation

All projects are scoped individually. Example BI and Automation solutions include:

Cognos Analytics Health Check

Ensure your Cognos Analytics implementation is delivering the most for your business.

Power BI for the Enterprise

Implement the correct governance, structure and management for delivering Power BI with self-service capability to your organisation.

Microsoft Azure Application Support

Get help from our Analytics experts for your ongoing Microsoft Azure platform support needs.

Microsoft Data Warehouse Assessment

Ensure your warehouse is fit for purpose and can scale with the business to meet your strategic goals. Whether identifying bottlenecks or assessing the solution against the latest cloud offering, this engagement provides the insight you need, with a roadmap for improvements.

Microsoft Fabric Assessment

Understand where Microsoft Fabric could fit within your organisation.

Microsoft Fabric Adoption

Discover how best to implement Microsoft Fabric.

RPA Fast Start

Get started with automation. Whether your automating financial month-end processing or starters and leavers processing, automation provides huge efficiency gains and frees your team up to work on more meaningful tasks.

So, what makes us different?

We believe in customer self-sufficiency

We hate to see people struggling with technology because of a lack of training, or the need to rely on a third-party to make changes. We design every system so our customers can own it themselves.

We believe in service over sales

You'll never hear us recommending things which benefit us, but have very little benefit for you. We are a customer-first organisation, not a sales first organisation.

We believe in continuity of consultant

Having to regularly educate a new consultant on your business or your systems, slows down the effectiveness of a project. With Sempre, you never get a sea of new faces. You'll always work with someone who you know, and who knows you.

We believe in relationships over transactions

Too many companies are focused on hitting quarterly targets, rather than building long-term relationships. We aim to become a true partner to our customers, not just a resource.





Our Values in Practice

Each year we proudly support the Over The Wall (OTW) charity, to make a real difference to families, communities and future generations. OTW are a relatively small, national charity providing Residential and Online camps for children with chronic illnesses, to safely enjoy childhood and build social skills away from doctors and hospitals.

Sempre supports OTW through challenging annual events, predominantly in the form of gruelling hikes across the UK, including the Peak District, the South Downs, the 3 peaks, the Jurassic Coast, along the river Thames and the whole of the District Line.

Since 2017, we have raised over £24,000 for OTW.

OTW have a long-term goal of owning their own facilities and facilitating camps for other charities. Our fundraising has helped them recently acquire Ockbrook school, which is due to open in 2026. OTW also benefit from our pro bono data and analytics work, providing accurate and detailed transaction and opportunity analysis, and insight into recurring donations and donors.

“ We cannot thank Sempre enough, from your incredible hiking fundraiser to your interest in our volunteering and challenge opportunities and supporting us with invaluable pro-bono work on our IT systems

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Over The Wall





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