



## Pricing Model for the Blueteq Referral Management System

### Basis for charges

- Pricing is determined by the total population size covered by the commissioner organisation(s) purchasing the system.
- The initial implementation fee is a one-off charge and becomes due on the date of commencement of the contract.
- The license and support charge is an annual charge and becomes due on the System Delivery Date.
- Once a customer has purchased one Referral Management System, a 20% discount on the annual licence fee will be applied to any subsequent Referral Management System purchases.

Please see appendix on page 2 for scale of charges. These prices are exclusive of VAT.

Commissioner Organisation population sizes will be determined according to the latest figures published by the Office for National Statistics.

## Appendix – Pricing Schedule

| Total Organisation(s) Population Size | Implementation Fee | License & Support Charge |
|---------------------------------------|--------------------|--------------------------|
| 0 - 250,000                           | £5,000.00          | £5,500.00                |
| 250,000 - 300,000                     | £5,000.00          | £7,500.00                |
| 300,000 - 400,000                     | £5,000.00          | £9,500.00                |
| 400,000 - 500,000                     | £5,000.00          | £11,500.00               |
| 500,000 - 600,000                     | £7,500.00          | £13,500.00               |
| 600,000 - 700,000                     | £7,500.00          | £15,500.00               |
| 700,000 - 800,000                     | £7,500.00          | £17,500.00               |
| 800,000 - 900,000                     | £7,500.00          | £19,500.00               |
| 900,000 - 1,000,000                   | £7,500.00          | £21,500.00               |
| 1,000,000 - 1,250,000                 | £10,000.00         | £23,500.00               |
| 1,250,000 - 1,500,000                 | £10,000.00         | £25,000.00               |
| 1,500,000 - 1,750,000                 | £10,000.00         | £28,000.00               |
| 1,750,000 - 2,000,000                 | £10,000.00         | £31,500.00               |
| 2,000,000 - 2,250,000                 | £10,000.00         | £35,000.00               |
| 2,250,000 - 2,500,000                 | £10,000.00         | £38,500.00               |
| 2,500,000 - 2,750,000                 | £10,000.00         | £41,500.00               |
| 2,750,000 - 3,000,000                 | £10,000.00         | £45,000.00               |
| 3,000,000 - 3,250,000                 | £15,000.00         | £48,500.00               |
| 3,250,000 - 3,500,000                 | £15,000.00         | £52,000.00               |
| 3,500,000 - 3,750,000                 | £15,000.00         | £55,000.00               |
| 3,750,000 - 4,000,000                 | £15,000.00         | £58,500.00               |
| 4,000,000 - 4,250,000                 | £15,000.00         | £62,000.00               |
| 4,250,000 - 4,500,000                 | £15,000.00         | £62,500.00               |
| 4,500,000 - 4,750,000                 | £15,000.00         | £68,500.00               |
| 4,750,000 - 5,000,000                 | £15,000.00         | £72,000.00               |
| 5,000,000 - 5,250,000                 | £20,000.00         | £75,500.00               |
| 5,250,000 - 5,500,000                 | £20,000.00         | £79,000.00               |
| 5,500,000 - 5,750,000                 | £20,000.00         | £82,000.00               |
| 5,750,000 - 6,000,000                 | £20,000.00         | £85,500.00               |
| 6,000,000 - 6,250,000                 | £20,000.00         | £89,000.00               |
| 6,250,000 - 6,500,000                 | £20,000.00         | £92,500.00               |
| 6,500,000 - 6,750,000                 | £20,000.00         | £95,500.00               |
| 6,750,000 - 7,000,000                 | £20,000.00         | £99,000.00               |
| 7,000,000 - 7,250,000                 | £20,000.00         | £102,500.00              |
| 7,250,000 - 7,500,000                 | £20,000.00         | £106,000.00              |
| 7,500,000 - 7,750,000                 | £20,000.00         | £109,000.00              |
| 7,750,000 - 8,000,000                 | £20,000.00         | £113,500.00              |
| 8,000,000 - 8,250,000                 | £20,000.00         | £117,000.00              |
| 8,250,000 - 8,500,000                 | £20,000.00         | £120,500.00              |
| 8,500,000 - 8,750,000                 | £20,000.00         | £124,000.00              |
| 8,750,000 - 9,000,000                 | £20,000.00         | £127,000.00              |
| 9,000,000 – 9,500,000                 | £20,000.00         | £142,000.00              |

|                         |            |             |
|-------------------------|------------|-------------|
| 9,500,000 - 10,000,000  | £20,000.00 | £156,000.00 |
| 10,000,000 - 10,500,000 | £25,000.00 | £165,000.00 |
| 10,500,000 - 11,000,000 | £25,000.00 | £174,000.00 |
| 11,000,000 - 11,500,000 | £25,000.00 | £183,000.00 |
| 11,500,000 - 12,000,000 | £25,000.00 | £192,000.00 |
| 12,000,000 - 12,500,000 | £25,000.00 | £201,000.00 |
| 12,500,000 - 13,000,000 | £25,000.00 | £210,000.00 |
| 13,000,000 - 13,500,000 | £25,000.00 | £219,000.00 |
| 13,500,000 - 14,000,000 | £25,000.00 | £228,000.00 |
| 14,000,000 - 14,500,000 | £25,000.00 | £237,000.00 |
| 14,500,000 - 15,000,000 | £25,000.00 | £246,000.00 |
| 15,000,000 - 15,500,000 | £25,000.00 | £255,000.00 |
| 15,500,000 - 16,000,000 | £25,000.00 | £264,000.00 |
| 16,000,000 - 16,500,000 | £25,000.00 | £273,000.00 |
| 16,500,000 - 17,000,000 | £25,000.00 | £282,000.00 |
| 17,000,000 - 17,500,000 | £25,000.00 | £291,000.00 |
| 17,500,000 - 18,000,000 | £25,000.00 | £300,000.00 |
| 18,000,000 - 30,000,000 | £27,500.00 | £325,000.00 |
| 30,000,000 - 45,000,000 | £27,500.00 | £350,000.00 |
| 45,000,000 - 65,000,000 | £27,500.00 | £375,000.00 |