

G-Cloud 15



SIFA Rate Card

reading room

SIFA Rate Card

Consultant's Working Day 7.5 hours
exclusive of travel and lunch **Working**
Week Monday to Friday excluding
national holidays

Office Hours 8:30am to 5:30pm
Monday to Friday

Travel, mileage Subsistence Travel over
10 miles radius of an office considered a
chargeable event

Mileage As above Professional
Indemnity Insurance Included in the day
rate

	Strategy & architecture	Discovery	Solution development & implementation	Project Management	QA & Testing
1. Follow	-	-	825	-	-
2. Assist	-	-	825 – 920	825	825
3. Apply	950 – 1200	950 – 1200	825 – 1000	825 – 950	825 – 950
4. Enable	950 – 1200	950 – 1200	950 – 1200	825 – 950	825 – 950
5. Ensure or advise	950 – 1200	950 – 1200	950 – 1200	825 – 950	825 – 950
6. Initiate or influence	1,000 – 1200	1,000 – 1200	950 – 1200	825 – 950	825 – 950
7. Set Strategy or inspire	1200	1200	950 - 1400	825 – 920	825 – 950

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	Autonomy	Influence	Complexity	Business Skills
4. Enable	Works under general direction within a clear framework of accountability. Exercises substantial personal responsibility and autonomy	Influences team and customers. Has some responsibility for others work. Ability to make decisions which influence the success of projects	Performs a broad range of complex or technical work in a variety of contexts.	Demonstrates high order knowledge of systems / principles being delivered. Communicates excellently in oral and written skills. Facilitates collaboration between client and business. Able to estimate and plan work. Is confident taking a client brief and delivering a solution to the client. Responsible for own personal development
5. Ensure and advise	Works under broad direction. Is fully accountable for own technical work and/or project / supervisory responsibilities. Delegates responsibilities and works independently when required	Influences internally, with customers and often with peers. Has responsibility for the work of others and is a mentor within the business. Makes decisions that impact on the success of projects.	Delivers work on challenging and complex technical assignments.	Analyses, diagnoses and solutions work. Manages time and budgets. Consultants upon and delivers solutions to customers brief. Demonstrates creativity and innovation for the benefit of the customer
6. Initiate and influence	Has defined authority and responsibility for an area of work. Includes, technical, financial and quality. Creates organisational wide objectives and delegates responsibility. Accountable for the actions of subordinates.	Influences organisational decisions and policies as well as client / supplier relationships. Develops high-level relationships with suppliers	Delivers highly complex work with the support of subordinates.	Has the ability to absorb and communicate highly complex concepts to technical and non-technical audiences. Evaluates risk to business and to client. Can influence and persuade. Takes initiative where required.
7. Set Strategy or inspire	Has authority and responsibility for all aspects of a significant area of work, including creation of policy and application. Is fully accountable for actions and decisions made by themselves and others.	Will make decisions that critically impact on organisational success. Develops long-term strategic relationships with clients	Leads on the application of strategy. Demonstrates highest level of management and leadership skills.	Has the full range of strategic and leadership skills. Understands and explains complex technical concepts to all levels in a persuasive and convincing way. Takes initiative and makes calculated decisions where needed.

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