

 **entec si**

Company

Capability Statement

Entec Si is a business change consultancy, specialising in technology and digital transformation, with experience across a wide range of industries. By taking a collaborative approach and always putting people at the heart of any change, we work with clients to analyse even the most complex of issues. We use insight and data to identify solutions, set strategies and goals, and deliver long lasting change and transformation with exceptional outcomes.

Core competencies

- ✔ Business, technology and digital transformation
- ✔ Operational, financial and people improvements
- ✔ Strategic support and direction
- ✔ End-to-end portfolio, programme, project management and coordination
- ✔ Insight, data and modelling

Our values

Care

- ✔ Dedication to the wellbeing of our clients and colleagues
- ✔ A belief that people are the key to delivering effective business change

Collaboration

- ✔ Seamlessly integrating our teams within yours
- ✔ A focus on driving value from close, long-term client relationships

Commitment

- ✔ Commitment to understanding the ins and outs of your business model
- ✔ Willingness to leave no stone unturned in our quest to deliver excellence
- ✔ Awareness of the bigger business change picture at all times

Integrity

- ✔ Professional relationships, built on honesty and transparency
- ✔ A culture of openness with clients and our team alike

Versatility

- ✔ Resourcefulness and creativity in identifying client solutions
- ✔ Agility in adapting to fast-moving situations

Our differentiators



Senior lead on each commission



Value through blended team



Flexible team to fit client needs



Exceptional team with emphasis on our values



Always complement client resources



Build long-term relationships with clients and partners



Sensitive to politics and client culture



Negotiable price for long-term work

Case studies

Library of Birmingham

We spearheaded the Library of Birmingham's ambitious ICT and transformation programme, with a focus on service transition, digital transformation and culture change. The project resulted in the library opening on time and under budget, to great public acclaim.

Sheffield City Council

Since 2024, we have been supporting Sheffield City Council with strategic direction and the delivery of a four-year Digital Transformation Programme. From setting strategies, leading programme direction and project management, to skills development, governance management and benefits realisation, our team has been critical to the positive outcomes being achieved.

Local Authorities

Working for local authorities is where Entec Si's journey began. We have delivered valuable IT strategy, business systems and transformation projects for councils, most recently for Cherwell District Council and Oxfordshire County Council. By collaborating with local authorities, we have been able to shape and deliver effective change programmes, streamline IT services, manage Cloud migrations and deliver significant ongoing savings.

Healthcare sector

From digital transformation, artificial intelligence, robotics and cultural challenges, we have helped a number of healthcare providers and NHS Trusts to better deliver services while dealing with changing demand and post-pandemic pressures. From data analytics and information management, to workforce and ward capacity modelling and automation, we ensure cultural and structural changes work with each other, not against each other.

Certifications/affiliations

- ✔ Cyber Essentials
- ✔ Prince 2-qualified project managers
- ✔ MSP-qualified programme managers
- ✔ Lean 6 Sigma-qualified business analysts
- ✔ We work with various methodologies such as Agile, as well as the more structured Waterfall approach to solution and process design and development.
- ✔ We are proud to be a member of the Birmingham Chamber of Commerce and The Centre for the New Midlands.

Find us at

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