Trapeze®

Novus Franchising



Tendered route specification, data management and Publicity

January 2026

Bus Registrations and Publicity

Local Authorities, operators, and government bodies all aim to improve the convenience, reliability, and accessibility of public transport. Under franchised and contracted models, Authorities face significant challenges in collecting, validating, and maintaining accurate operator data—particularly registrations, schedules, and timetables—while retaining clear governance and auditability.

Novus Franchise is Trapeze's integrated solution designed to meet these challenges. It combines Novus Data Manager as the core platform for creating and maintaining compliant TransXChange data, Novus Publicity for producing consistent printed and digital passenger information, and the Novus Franchise Portal to support structured collaboration with operators.

Novus Data Manager streamlines the full lifecycle of service data, reducing manual effort, minimising errors, and ensuring accurate, validated information is delivered to Traveline, journey planners, real-time systems, and other stakeholders. Publicity outputs are generated directly from the same dataset, ensuring passengers receive reliable, up-to-date information across all channels.

The Novus Franchise Portal provides a secure environment for operator engagement, replacing email-driven processes with configurable workflows for service proposals, timetable changes, approvals, version control, and audit trails. Real-time notifications and structured submissions improve transparency, governance, and turnaround times—critical for authorities overseeing franchised networks.

Delivered as a low-cost, web-based solution, Novus Franchise supports efficient service management, strengthens data quality, and reduces operational overheads. By providing a single source of truth for all parties, it enables better-informed passengers and more effective network oversight.

Novus Franchising

Pricing for the Novus-Franchising core system, including Publicity, is based on data storage and system usage. Set up price covers implementation and yearly maintenance includes support, hosting, and annual licenses for up to 5 users. See the banding below for pricing:

Standard	Set up	Year 1 Maintenance	Year 2 Maintenance
Novus Data Manager	£63,000	£158,000	£165,900
Novus Publicity	£54,000	£40,000	£42,000
Novus Franchise	£63,000	£28,000	£29,400

Premium	Set up	Year 1 Maintenance	Year 2 Maintenance
Novus Data Manager	£84,000	£297,000	£311,850
Novus Publicity	£76,000	£41,000	£43,050
Novus Franchise	£76,000	£36,000	£37,800

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Enterprise	Set up	Year 1 Maintenance	Year 2 Maintenance
Novus Data Manager	£120,000	£450,000	£472,500
Novus Publicity	£96,000	£43,000	£45,150
Novus Franchise	£92,000	£58,000	£60,900

- Data Migration is available – Charges based on the G-Cloud Rate Card.
- Pricing is based on 5 user licenses.
- Additional user license is £2,500 per year.
- Additional band for 5 users is £10,000 per year
- Hosting is included. Full details of our hosting arrangements are available on request.
- Base set up – Implementation, testing, consultancy and project management – is included, this varies by project and additional days may be required. Charges based on the G-Cloud Rate Card.
- Pricing assumes authority management of own data. Data management is available from Trapeze for an additional price. Charges based on the G-Cloud Rate Card.
- Novus Publicity includes two templates within the set-up fee. Additional templates are available, charges based on the G-Cloud Rate Card.

Other things you may need to know:

- Terms and Conditions http://trapezegroup.co.uk/t&cs
- Prices exclude VAT
- AWE (average weekly earnings) to be applied to extension years on Maintenance and Daily Rate Charges.