

BenefactorCloud

Pricing document

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Taking Care of IT...
Support, Software &
Solutions for Charities

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1 Implementation pricing

1.1 Standard implementation – Foundation grant maker

Pricing from £5,000 +VAT

Includes:

- Scoping and discovery for up to two grants process
- Prototyping and preview of up to two grants application form
- System configuration to support up to two end to end grants process
- Configuration of one bespoke dashboard with up to 4 filter sets and 6 graphs (per dashboard)
- Guided testing using a provided workbook
- Two rounds of change requests per programme
- Grants administrators training end to end process training
- Intensive support for three-weeks post go live
- Ongoing grants admin support
- Implementation three-month review

1.2 Standard implementation – Complex grant maker

Pricing from £6,700 +VAT

Includes:

- Scoping and discovery for up to two grants processes
- Prototyping and preview of up to two grant application forms
- Multiple review steps
- Monitoring and outcomes reporting for pre and post award
- Configuration of one bespoke dashboard with up to 4 filter sets and 6 graphs (per dashboard)
- Guided testing using a provided workbook
- Two rounds of change requests per programme
- Grants administrators training end to end process training
- Intensive support for three-weeks post go live
- Ongoing grants admin support
- Implementation three-month review

1.3 Expanded implementation

This option is for grant makers with multiple grant processes, reviews and monitoring requirements. Pricing will be provided after a brief review of requirements.

1.4 Optional extras

Bespoke training videos, per programme	£850
Additional custom dashboard	£500
Yearly system health check and consultancy. Including full system review, report and recommendations (pricing from)	£1,000
Onsite training per day plus expenses (pricing from)	£850

All costs +VAT

1.5 Defining similarity between grant processes

- Is the workflow the same between the grants processes e.g. submission, shortlisting, longlisting and decision?
- Do the application forms share commonality e.g. 80% of the questions are the same?
- Will the reporting requirements be the same between the grants processes?
- If no to the above questions, a separate process will be required.

1.6 An example of a “standard implementation client”

The grants organisation has up to two grant programmes. For example, supporting organisations with funding for building repairs and grants to individuals. They have an application form to collect applications and a single process for managing the applications right through to payment.

2 Project management

All implementations include project management, consultative support, access to the project platform facilitating transparency and project planning.

At the start of the project a timeline will be agreed. We allow for a sixty-day grace period to allow for unforeseen events. Beyond this sixty-day period, additional costs may be incurred.

3 Data migration

The following options are based on data that is prepared and managed by the supplying organisation. The data migration will allow you to bring over completed but part paid grants. A list of supported migrations can be provided on request.

Two options available:

- Standard data migration
Starting price £1,750 including up to two days of Gallery migration specialist time.
 - Applicant records
 - Request records
 - Completed grants e.g. final payment made
 - Contact records, single applicant and single request contact

- Enhanced data migration
Starting price £1,750 additional to the standard cost including up to two days of Gallery migration specialist time.
 - All of the above
 - Total payments made (not individual payments)
 - Part completed payments
 - User contact records – the benefit of this is that an account is created for the applicant. They can then set a new password and see previous applications.

The above is based on normalised data e.g. free of duplicates, consistency of codes, addresses in fields.

4 User licenses

BenefactorCloud starts at £3,800 +VAT per annum and includes up to two full time user licenses. Additional user licenses are £1,900 +VAT per annum. Volume discounts are available above ten licenses and are POA.

Our user licence has three main elements:

1. Full time user i.e. a user who will be using the system most days
2. Part time user i.e. user who uses the system occasionally
3. Full time equivalent user licence i.e. a number of part time users who make up 1 full time user licence e.g. 5 part time users who use the system 20% (1 days in 5) = 1 Full time licence at £1,900.00 + VAT per annum

Calculating users

To form a basis for calculation there are 260 workable days per year (Monday to Friday), less 20 days holiday and 8 statutory holidays equalling **232 working days per year**. Therefore a 20% part time user would access the system a maximum of 46 times per year.

Note

All users have separate logins, permissions and can log in at any time.

A Part time user can have a minimum usage % of 10%, i.e. no more than 10 part time users for 1 full time licence.

Applicants or 3rd party reviewers do not need a licence.

5 Hosting

Hosting is on a shared client server and is included within the license fee, dedicated server hosting is available if required with a starting cost of £2,000 per annum +VAT.

6 Support and maintenance

- Helpdesk for technical support issues - offered to named super users
- Hosting on a shared server
- Regular Functional Software upgrades
- Compatibility software and correction upgrades

7 Standard billing terms

- First invoice to include licensing, 50% of implementation costs for the agreed deliverables, billable from project kick-off date.
- Second invoice to include the remaining 50% of implementation costs for the agreed deliverables, billable at go-live or 12 weeks post kick off whichever comes first, unless otherwise agreed.
- Invoices are to be paid within 14 days of receipt.

8 Contact Details

Should you require any further information, please contact us using the details below:

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