

G-Cloud 15 Pricing

Panacea Software

Panacea Software is an award-winning, UK-hosted Software-as-a-Service (SaaS) platform designed specifically for the UK public sector. It provides a secure, flexible foundation for managing work, communications, and governance controls while supporting compliance with legal and regulatory obligations.

The Panacea Software core service delivers essential functionality for project, job, and task management, messaging and notifications and email communications, document archiving, contact and consent management, scheduling, and reporting. It operates as a fully functional standalone solution and underpins all Panacea Software modules, enabling consistent workflows and a unified user experience.

All Panacea Software services operate from a single, integrated database, eliminating data duplication and providing real-time visibility across activities. Organisations can use the core platform to automate a specific aspect of their work or extend it over time by adding additional Panacea Software services available through G-Cloud 15.

This modular approach allows organisations to scale their use of Panacea Software in line with operational needs, while maintaining clear governance, audit trails, and secure role-based access across all users.

Users

Most Panacea Software users have Free User access. Typical users for our Panacea Software core solution include:

Key User roles:	Free User roles:
Administrator	Client
Project Manager	Supplier
Contributor	

More information about these user roles can be found on our website, [here](#).

Price

The prices below exclude VAT and include an **unlimited number of Free Users**:

Annual Subscription fee¹

Company subscriptions include 2 x Key Users and an unlimited number of Free Users	Panacea Software (Core solution)
Company Subscription ¹	£6,930
Additional Key Users are priced as set out below.	



Option to add Additional Key Users

Annual Subscription ¹	Panacea Software (Core solution)
Bundle of 5 x Key Users	£1,980
Bundle of 10 x Key Users	£3,760

Implementation and onboarding

One-off fees	Fixed Price	Daily rate
Software set-up ²		£990
Train-the-trainers ³		£990
Free user drop-in sessions ⁴		£990
Data migration ⁵		£990
Single sign-on ⁶	£495	

¹ Annual subscription fees are payable annually in advance. Our maintenance and award-winning support services are included in this fee.

² Set-up fees are charged on a per-implementation basis and are calculated using the published daily rate, depending on the scope and requirements. Fees include project management, data migration, configuration, testing, implementation and branding of the chosen package and users.

³ We recommend a train-the-trainer approach, in which we train your lead users into internal trainers for your company and support them at their initial Key User training sessions.

⁴ To encourage a smooth transition for your suppliers, evaluators and stakeholders we host online onboarding and training sessions for your Free User roles.

⁵ Data migration includes planning, mapping, testing and importing of your data from your legacy solution(s) onto Panacea Software.

⁶ We recommend and can enable single sign-on for your organisation via MS Entra ID (formerly Azure AD).

⁷ Enterprise Subscription is available for organisations requiring a higher number of Key Users. Enterprise Subscription Fees attract the following discounts to our standard rates for additional key users: 5 % discount for 15+ Key Users; 10% discount for 31+ Key Users; 15% discount for 51+ Key Users; 20% discount for 101+ Key Users; 50% discount for 201 + Key Users.

⁸ Annual subscription fees to Panacea Software include storage of up to 50GB of data. Additional storage is charged per GB per annum as follows: 51-150GB at £4.95 per GB, 151-550 GB at £4.40 per GB, 551-1000GB at £3.85 per GB, 1001+ GB priced using the same tiered approach.

⁹ Additional Panacea Software modules and functionality can be added to the platform for the fees published for these services on G-Cloud 15.

Please email tenders@panacea-software.com or call 0207 976 0116 if you require any further information.



"We implemented Panacea Software to create a truly collaborative way of working with our colleagues and our suppliers, to automate our administration processes and to make our service more efficient. We are very proud of the excellent approval ratings we have achieved and are delighted to have saved the council so much money. With Panacea we have invaluable management information and I don't think we could manage the volume and range of work we produce without it."

Kelly Law, Kent County Council

"Panacea Software allows us to make informed decisions, frees up our time to plan proactively and has cut the prices we pay for our services by 55-70%." **Lesley Gordon, Haringey Council**

"We are always looking to improve our reputation and save time and money for the council. Panacea Software is flexible and is constantly developing and providing us with new opportunities to support these aims." **John Hoang, Tower Hamlets Council**

"The software is easy to use, and it is well supported by the responsive and proactive service we receive from Panacea. We continue to be huge fans of Panacea – both the organisation and the software. Panacea continues to demonstrate great customer service alongside a great product." **Kim Parfitt, Buckinghamshire Council**

"The great thing about Panacea's system is that it makes the best use of modern technology and is cut above the competitors in the market." **John Cannon, The Office for Environmental Protection (OEP)**

"I would recommend Panacea to any team facing the difficult task of managing a high volume of work while needing to reduce costs and improve services. I do not think there is any other software that allows you to purchase so effectively in compliance with procurement law. Panacea has made enough savings to pay for itself many times over and allows us to support many of the council's objectives." **Carlton Wood, Royal Borough of Kensington and Chelsea**

"Introducing Panacea Software in Bolton was fundamental to achieving budget savings and implementing new ways of working. It has enabled us to manage all our projects more easily between staff, reduce duplication and provide a clear audit trail." **Karen Johnston, Bolton Council**

"The Panacea system is easy to navigate and simplifies many administrative tasks which were cumbersome and time-consuming in our old system." **Jamie Thomas, NS&I**

"The team at Panacea Software have provided excellent support during the implementation of our solution and throughout the duration of our contract. They take the time to understand our requirements and objectives in detail and offer considered and effective resolutions to our queries. The team have worked closely with us to ensure we are making efficient use of the functionality to meet our needs." **Mark Jenkinson, Gentoo Group**