

G-Cloud 15 Pricing

Panacea Source-to-Pay (S2P)

Panacea Source-to-Pay provides a fully integrated solution for managing compliant procurement, category management, purchasing, commitments, and payments within a single, intuitive platform. It supports organisations in controlling spend from approved categories and suppliers, through requisition, approval, ordering, receipting, invoicing, and payment, with clear audit trails maintained throughout.

Panacea Source-to-Pay is designed for organisations that must comply with UK Government procurement regulations, including the Public Contracts Regulations 2015 (PCR), the Provider Selection Regime (PSR), and the Procurement Act 2023 (PA23). As a registered eSender, Panacea Source-to-Pay supports the compliant preparation and electronic transmission of all required notices under PA23 and is developed in collaboration with the Cabinet Office to ensure ongoing regulatory compliance.

The platform combines configurable approval workflows, budget controls, and role-based permissions to enforce governance while minimising manual effort. Real-time reporting provides visibility of commitments, accruals, and spend against budget, supporting effective financial management and accountability.

Panacea Source-to-Pay is designed to support high-volume, operational purchasing as well as lower-frequency, higher-value spend. It enables consistent treatment of routine, contract-based orders alongside ad-hoc and off-contract purchases, applying appropriate controls, approvals, and audit requirements in each case. It ensures flexibility for operational teams and maintains financial discipline and organisational oversight.

Panacea Source-to-Pay integrates seamlessly with subscribers' finance or ERP systems to ensure consistency across supplier data, commitments, and invoice payment processing. Built-in exception management enables authorised users to handle non-standard scenarios without compromising control or compliance, ensuring the solution adapts to real-world operational requirements.

Users

Most users have Free User access. Typical roles for Panacea Source-to-Pay include:

Key User roles:	Free User roles:
• Administrator	• Buyer
• Procurement Manager	• Evaluator
• Contract Manager	• Authoriser
• Finance Officer	• Stakeholder
• Purchase Approver	• Supplier

More information about these user roles can be found on our website, [here](#).



Price

The prices below exclude VAT and include an **unlimited number of Free Users**:

Annual Subscription fee¹

Company subscriptions include 2 x Key Users and an unlimited number of Free Users	Panacea Source-to-Pay	Optional modules	
		e-Auction	e-Signing ⁸
Company Subscription¹	£16,320	£2,360	£3,660
Additional Key Users are priced as set out below.			

Option to add Additional Key Users

Annual Subscription ¹	Panacea Source-to-Pay	e-Auction
Bundle of 5 x Key Users	£6,720	£570
Bundle of 10 x Key Users	£13,440	£1,110

Implementation and onboarding

One-off fees	Fixed Price	Daily rate
Software set-up²		£990
Train-the-trainers³		£990
Free user drop-in sessions⁴		£990
Data migration⁵		£990
Finance system integration⁶		
Single sign-on⁷	£495	

¹ Annual subscription fees are payable annually in advance. Our maintenance and award-winning support services are included in this fee.

² Set-up fees are charged on a per-implementation basis and are calculated using the published daily rate, depending on the scope and requirements. Fees include project management, data migration, configuration, testing, implementation and branding of the chosen package and users.

³ We recommend a train-the-trainer approach, in which we train your lead users into internal trainers for your company and support them at their initial Key User training sessions.

⁴ To encourage a smooth transition for your suppliers, evaluators and stakeholders we host online onboarding and training sessions for your Free User roles.

⁵ Data migration includes planning, mapping, testing and importing of your data from your legacy solution(s) onto Panacea Software.

⁶ Panacea Software integrates with the subscriber's ERP or finance system via API or automated SMTP transfer to support commitment management, invoice payment processing, and supplier data. Configuration and testing of this interface are fulfilled within the implementation phase.



⁷ We recommend and can enable single sign-on for your organisation via MS Entra ID (formerly Azure AD).

⁸ Our fully integrated e-Signing is available on Panacea Source-to-Pay via an interface with [Legalesign](#). The fee quoted here includes electronic signing of up to 1,000 documents per annum. 2,000 document credit bundles can be added to this package for £2,200 per bundle (each bundle allowing e-signing of an additional 2,000 documents).

⁹ Enterprise Subscription is available for organisations requiring a higher number of Key Users. Enterprise Subscription Fees attract the following discounts to our standard rates for additional key users: 5 % discount for 15+ Key Users; 10% discount for 31+ Key Users; 15% discount for 51+ Key Users; 20% discount for 101+ Key Users; 50% discount for 201 + Key Users.

¹⁰ Annual subscription fees to Panacea Software include storage of up to 50GB of data. Additional storage is charged per GB per annum as follows: 51-150GB at £4.95 per GB, 151-550 GB at £4.40 per GB, 551-1000GB at £3.85 per GB, 1001+ GB priced using the same tiered approach.

¹¹ Additional Panacea Software modules and functionality can be added to the platform for the fees published for these services on G-Cloud 15.

Please email tenders@panacea-software.com or call 0207 976 0116 if you require any further information.

"The process to manage invoice payments was cumbersome and costly and was a significant burden to our team and our suppliers. With this automated process on Panacea Software, which integrates fully with our workflow and our finance system, SAP, we have massively cut the time and cost of processing supplier invoices for our team, our colleagues in account payable and our suppliers. Our financial management and reporting is simpler, and our year-end workload is much reduced" **Vijendra Tailor, Haringey Council**

"I would recommend Panacea to any team facing the difficult task of managing a high volume of work while needing to reduce costs and improve services. I don't think there is any other software that allows you to purchase so effectively in compliance with procurement law."

Carlton Wood, Royal Borough of Kensington and Chelsea

"My overall impression of Panacea is one of total professionalism in combining a procurement portal that delivers both value for money in the public sector.

"The great thing about Panacea's system is that it makes the best use of modern technology and is cut above the competitors in the market.

" I feel confident in stating that as a consultant who runs installation exercises for both public and private sector I would recommend Panacea to organisations who want to move on from legacy systems and to new customers alike."

John Cannon, The Office for Environmental Protection (OEP)