



G-Cloud 15 Hireserve Pricing Model



1. PRICING SCHEDULE OVERVIEW

All prices within this document are in UK pounds sterling and exclude VAT.

There are three types of costs associated with this project:

- Consultancy (one off cost for system implementation and consulting)
- Licenses
- Support (annual support costs)

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2. CONSULTANCY

Consultancy: Consultancy costs are one off costs covering the set-up, configuration, data migration and system roll out.

A dedicated Project Manager will lead the implementation and additional expertise will be brought in as required.

The day rates are shown in the table below:

Role	Day Rates	Notes
Project Manager	£950	Dedicated Project Manager
Consultant	£950	Assigned as required
Training	£950	Onsite training (max. 6 attendees)

Standards for Consultancy Day Rate cards:

Consultant's Working Day: 7.5 hours exclusive of travel and lunch

Minimum charge: There is a minimum charge of 1 hour for remote work and 1 day for onsite consultancy

Working Week: Monday to Friday excluding national holidays Office Hours - 09:00 – 17:00
Monday to Friday

Travel and Subsistence: Included in day rate within M25. Payable at department's standard T&S rates outside M25

Mileage: As above

Professional Indemnity Insurance: Included in day rate



Implementation fixed costs

Service	Implementation Cost	Notes
QuickStart Core Hireserve ATS	£13,800	Full implementation of required “out of the box” features including analysis, setup and training. Including branding for one applicant portal.
Hireserve ATS CV Parsing	£950	Setup, configuration and training.
Hireserve ATS CV Anonymisation	£950	Setup, configuration and training.
SSO Configuration	£475	Setup and configuration working with client IT resource.
Hirechecks module	£1,350	Setup, configuration and training.
Broadbean Integration and Setup	£1,500	Setup, configuration and training. Customers may choose to buy posting credits for applicable job boards.

Implementation effort for custom changes and integrations are dependent on the requirements and complexity and will be scoped and quoted by the Hireserve Account Executive during early engagement based on specific requirements.

3. LICENCES (SaaS Fees)

Licenses: The annual license is calculated based on the number of employees in the customers organisation to reflect the value derived from the ATS solution. Licencing consist of a base licence price and packs of 100 or 500 licences to match the organisation size. The total of these licence prices is the Core ATS licence which is used to calculate optional module prices, which are a percentage of this cost.



Solution	Overview	Pricing
Hireserve ATS Base Licence	• Hireserve ATS Software license • Hireserve ATS Mobile for candidates • All network, hardware, operating system management • Hireserve ATS software maintenance and all upgrades • Account management • Customer support (phone & email) • 24x7x365 server monitoring and support	£4,600
Employee Licences up to 2000 employees	Employee headcount rounded up to the nearest 100	£600 per 100 employees
Employee Licences over 2000 employees	Employee headcount rounded up to the nearest 500	£1,500 per 500 employees
Hireserve ATS CV Parsing	Ability for candidates to use their CV to partially populate the application form.	8% increase on core ATS licence per annum
Hireserve ATS CV Anonymisation	Redacts key bias-inducing facts about the candidate, such as career dates, university name, name and address, and more.	10% increase on core ATS licence per annum
Hireserve ATS Multi-Brand	When multiple branded external candidate portals are required	10% increase on core ATS licence per annum per brand
Hirechecks module	For internal auditing of checking processes such as Passport, DBS checks, CCJs etc. This is a manual checklist for recruiters to ensure compliance.	£3000 or 20% of core ATS licence, whichever is lower

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SMS	Automated text messages (SMS) to candidate mobile phone numbers.	£295 per year and includes 5,000 credits (to be used in the contract year). Additional blocks of 5,000 credits can be bought for £250 and these roll over across anniversaries.
SSL Certification	Note that certificates may be purchased for varying lengths of time. If a customer chooses to buy 12 month certificates then they will face the £240 charge every year.	SSL Certificate installation or replacement - £240 per certificate.
Broadbean Multi-posting	Usage of Veritone's Broadbean product via Hireserve UI	Price dependent on headcount. 0-500: £2,250 per annum 501 – 999: £4,000 per annum 1,000 – 1,999: £7,500 per annum 2000+: £11,250 per annum



4. SUPPORT

Service Support:

XCD provides a dedicated support service to all clients as set out in the Service Level Agreement. The optional service support costs are as follows:

Service	Notes	Cost
Standard Customer Success Plan	• Customer Portal Access • LMS FOC Modules • Case Management • Quarterly CS Review Sessions • 7hrs Training Credits • 1 Technical CSM Session	£3,500
Premium Customer Success Plan	• Customer Portal Access • LMS FOC Modules • Case Management • Quarterly CS Review Sessions • 21 hrs Training Credits p/a • 4 Technical CSM Session p/a • 3rd Line Support Access • Support Review Sessions • 1 Optimisation Sessions p/a • Early Adopters Programme	£8,500
Platinum Customer Success Plan	• Customer Portal Access • LMS FOC Modules • Case Management	£16,000

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	• Quarterly CS Review Sessions • 35 hrs Training Credits p/a • 4 Technical CSM Session p/a • 3rd Line Support Access • Support Review Sessions • 1 Optimisation Session p/a • Early Adopters Programme • LMS Access All Modules	
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