

Insource Limited

Enterprise Data Management

G-Cloud 15

Pricing Document

Contracting and Commissioning



Version: V2.0
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Overview of Pricing

Insource – data management experts to healthcare

Harness the power of your disparate data, extract intelligence, make confident decisions and streamline operational processes that improve healthcare delivery.

Insource helps you drive better patient outcomes, streamline operational efficiency, and extract essential insight by ensuring all your foundational data is accessible for decision making – despite your legacy infrastructure. This powerful foundation enables informed trust-wide management, ICS insight and control, and partner solutions innovation.

We provide both operational management solutions and an advanced data management platform, that delivers a single version of the truth, to give you the full power of data in your organisation.

1.1 Fixed Price

The pricing is based on the size of your organisational income:

ORGANISATION INCOME	
VERY SMALL	LESS THAN £100M
SMALL	£101 - £300M
MEDIUM	£301-£650M
LARGE	£651-£1,250M
EXTRA LARGE	£1,251-£2,000M
VERY LARGE	ABOVE £2,000M

This is the pricing if you already have our Data Processing Engine, Health Data Enterprise

HDE Contract and Commissioning addition to the Existing HDE solution						
<u>Core Modules</u>						
	Health Data Enterprise Core IP/OP HDE Contract and Commissioning	Health Data Enterprise Core A&E HDE Contract and Commissioning	Health Data Enterprise Core IP/OP/AE HDE Contract and Commissioning			
	<u>2 YEAR CONTRACT*</u>	<u>2 YEAR CONTRACT*</u>	<u>2 YEAR CONTRACT*</u>			
VERY SMALL	£ 26,000	£ 26,000	£ 26,000			
SMALL	£ 43,500	£ 43,500	£ 43,500			
MEDIUM	£ 61,000	£ 61,000	£ 61,000			
LARGE	£ 78,000	£ 78,000	£ 78,000			
EXTRA LARGE	£ 95,500	£ 95,500	£ 95,500			
VERY LARGE	£ 130,000	£ 130,000	£ 130,000			
Implementation**	subject to scoping	subject to scoping	subject to scoping			
<u>Optional Modules**</u>	<u>VERY SMALL</u>	<u>SMALL</u>	<u>MEDIUM</u>	<u>LARGE</u>	<u>EXTRA LARGE</u>	<u>VERY LARGE</u>
<u>Data Management (below the UDL)</u>						
HRG/PSS Grouper (per Grouper)	£ 2,750	£ 2,750	£ 2,750	£ 2,750	£ 2,750	£ 2,750
<u>Statutory Returns (above the UDL)</u>						
Statutory Returns Core	£ 1,584	£ 3,696	£ 5,280	£ 7,392	£ 9,504	£ 11,616
CDS/ECDS PER Dataset	£ 924	£ 1,980	£ 2,772	£ 3,828	£ 4,884	£ 5,940
Implementation**	subject to scoping	subject to scoping	subject to scoping	subject to scoping		



The pricing below includes our Data Processing Engine, Health Data Enterprise, which is required for our Contracting and Commissioning solution

HDE Contract and Commissioning and HDE Core Bundle						
	Core Modules					
	Health Data Enterprise Core IP/OP and HDE Contract and Commissioning Includes one HRG/PSS grouper, Statutory Returns Core + one CDS Dataset	Health Data Enterprise Core A&E and HDE Contract and Commissioning Includes one HRG/PSS grouper, Statutory Returns Core + the ECDS Dataset	Health Data Enterprise Core IP/OP/AE and HDE Contract and Commissioning Includes one HRG/PSS grouper, Statutory Returns Core + the ECDS Dataset and One CDS Dataset			
	2 YEAR CONTRACT*	2 YEAR CONTRACT*	2 YEAR CONTRACT*			
VERY SMALL	£ 97,300	£ 64,300	£ 111,400			
SMALL	£ 162,000	£ 107,000	£ 186,000			
MEDIUM	£ 225,900	£ 148,900	£ 259,400			
LARGE	£ 290,000	£ 191,000	£ 333,400			
EXTRA LARGE	£ 354,700	£ 233,700	£ 408,000			
VERY LARGE	£ 480,400	£ 315,400	£ 552,300			
Implementation**	subject to scoping	subject to scoping	subject to scoping			
Optional Modules**	VERY SMALL	SMALL	MEDIUM	LARGE	EXTRA LARGE	VERY LARGE
Data Management (below the UDL)						
HRG/PSS Grouper (per Grouper)	£ 2,750	£ 2,750	£ 2,750	£ 2,750	£ 2,750	£ 2,750
Statutory Returns (above the UDL)						
Statutory Returns Core	£ 1,584	£ 3,696	£ 5,280	£ 7,392	£ 9,504	£ 11,616
CDS/ECDS PER Dataset	£ 924	£ 1,980	£ 2,772	£ 3,828	£ 4,884	£ 5,940

**5% multiyear discount is applicable for 2+ year contracts*

***Due to the variable nature of customer projects, an initial scoping phase will be required to obtain information relating to specific customer requirements.*

***Information obtained during scoping phase will be used to price all variable and optional components.*

Prices include a Production licence and a Secondary licence for "non production or config" purposes

Above prices include standard product support

Above price assumes that the relevant HDE Modules are installed onto the client's cloud or on-site environment

Assumes the existing HDE implementation is licenced for the relevant HRG/PSS grouper, CDS/ECDS data returns

Above prices are per annum

1.2 Variable Price

Due to the variable nature of implementation projects for individual customer requirements and operating procedures, we do not provide a standard fee for these services, and therefore implementation costs are not included within the pricing document. An initial Scoping Exercise will be carried out to obtain information relating to individual customer requirements. Only after the Scoping has taken place can a definitive price be agreed on any variable components. All pricing will be as per the rate card below.

1.3 Consultancy Day Rate Card

JOB TITLE	LEVEL	DAY RATE	GRADE
Problem Manager	Analyst	£ 630	F
Data Analyst	Analyst		
Service Desk Manager	Analyst		
Data Engineer	Engineer	£ 765	E
Analytics Engineer	Engineer		
Infrastructure Engineer	Engineer		
Problem Manager	Manager	£ 930	D



JOB TITLE	LEVEL	DAY RATE	GRADE
Incident Manager	Manager		
Programme Delivery Manager	Manager		
Test Manager	Manager		
Frontend Developer	Head of	£ 1,045	C
Development Operations Engineer	Principal		
Software Developer	Principal		
Data Scientist	Lead		
Business Architect	Architect		
Data Architect	Senior	£ 1,155	B
IT Service Manager	Senior		
Delivery Manager	Senior		
Solution Architect	Senior		
Technical Architect	Senior		
Service Desk Manager	Senior		
Chief Data Officer	-	£ 1,320	A
Chief Digital and Information Officer	-		
Chief Technology Officer	-		

Consultants Working Day - 7.5 hours exclusive of travel, mileage and lunch

Working Week - Monday to Friday excluding National Holidays

Office Hours 09:00 - 17:30

Professional Indemnity Insurance included in day rate Travel and Subsistence - payable at standard rates

All prices are quoted in GBP

All prices are exclusive of VAT

All prices are in accordance with the terms of the Insource Ltd Standard Support Agreement