

Insource Limited

Enterprise Data Management

G-Cloud 15

Pricing Document

Health Data Enterprise Product Portfolio



Version: V2.0
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Overview of Pricing

Insource – data management experts to healthcare

Harness the power of your disparate data, extract intelligence, make confident decisions and streamline operational processes that improve healthcare delivery.

Insource helps you drive better patient outcomes, streamline operational efficiency, and extract essential insight by ensuring all your foundational data is accessible for decision making – despite your legacy infrastructure. This powerful foundation enables informed trust-wide management, ICS insight and control, and partner solutions innovation.

We provide both operational management solutions and an advanced data management platform, that delivers a single version of the truth, to give you the full power of data in your organisation.

1.1 Fixed Price

The pricing is based on the size of your organisational income:

ORGANISATION INCOME	
VERY SMALL	LESS THAN £100M
SMALL	£101 - £300M
MEDIUM	£301-£650M
LARGE	£651-£1,250M
EXTRA LARGE	£1,251-£2,000M
VERY LARGE	ABOVE £2,000M

CORE MODULES

Core Modules		Health Data Enterprise Core IP/OP		Health Data Enterprise Core A&E		Health Data Enterprise Core IP/OP/AE		Health Data Enterprise Core CHDE (standalone)		Health Data Enterprise Core MHDE (standalone)	
Decipher x1 and standard support		Decipher x1 and standard support		Decipher x1 and standard support		Decipher x1 and standard support		Decipher x1 and standard support		Decipher x1 and standard support	
		<u>2 YEAR CONTRACT*</u>		<u>2 YEAR CONTRACT*</u>		<u>2 YEAR CONTRACT*</u>		<u>2 YEAR CONTRACT*</u>		<u>2 YEAR CONTRACT*</u>	
VERY SMALL	£	66,000	£	33,000	£	79,200	£	33,000	£	33,000	
SMALL	£	110,000	£	55,000	£	132,000	£	55,000	£	55,000	
MEDIUM	£	154,000	£	77,000	£	184,800	£	77,000	£	77,000	
LARGE	£	198,000	£	99,000	£	237,600	£	99,000	£	99,000	
EXTRA LARGE	£	242,000	£	121,000	£	290,400	£	121,000	£	121,000	
VERY LARGE	£	330,000	£	165,000	£	396,000	£	165,000	£	165,000	
Implementation**		subject to scoping		subject to scoping		subject to scoping		subject to scoping		subject to scoping	



OPTIONAL MODULES

	Optional Modules**	VERY SMALL		SMALL		MEDIUM		LARGE		EXTRA LARGE		VERY LARGE		
Implementation**	<u>Data Management (below the UDL)</u>													
	Additional Data Source	£	7,260	£	16,896	£	24,156	£	33,792	£	43,296	£	52,932	
	HRG/PSS Grouper (per Grouper)	£	2,750	£	2,750	£	2,750	£	2,750	£	2,750	£	2,750	
	<u>Statutory Returns (above the UDL)</u>													
	Statutory Returns Core	£	1,584	£	3,696	£	5,280	£	7,392	£	9,504	£	11,616	
	CDS/ECDS PER Dataset	£	924	£	1,980	£	2,772	£	3,828	£	4,884	£	5,940	
	PHIN	£	528	£	1,320	£	1,848	£	2,508	£	3,168	£	3,960	
	Maternity (MSDS)	£	528	£	1,320	£	1,848	£	2,508	£	3,168	£	3,960	
	Faster Data Flow	£	11,000	£	13,200	£	16,500	£	19,800	£	23,100	£	26,400	
	Decipher	£	10,000	£	10,000	£	10,000	£	10,000	£	10,000	£	10,000	
	<u>Commissioning & Billing Solution****</u>	£	29,700	£	35,200	£	40,700	£	46,200	£	51,700	£	57,200	
	<u>Community & Mental Health Returns (above the UDL)</u>													
	CHDE Module - CSDS	£	2,508	£	5,676	£	8,052	£	11,220	£	14,388	£	17,556	
	MHDE Module - MHSDS	£	2,508	£	5,676	£	8,052	£	11,220	£	14,388	£	17,556	
	MHDE Module - IAPT	£	2,508	£	5,676	£	8,052	£	11,220	£	14,388	£	17,556	
	For Elective Care Solutions, please see our Elective Care listings													
		subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping	subject to scoping

*5% multi year discount is applicable for 2+ year contracts

**Due to the variable nature of customer projects, an initial scoping phase will be required to obtain information relating to specific customer requirements.

**Information obtained during scoping phase will be used to price all variable and optional components.

*** Prices include a Production licence and a Secondary licence for "non production or config" purposes

**** Commissioning & Billing Solution needs CDS/ECDS Data sets in additions

Above prices are per annum

1.2 Variable Price

Due to the variable nature of implementation projects for individual customer requirements and operating procedures, we do not provide a standard fee for these services, and therefore implementation costs are not included within the pricing document. An initial Scoping Exercise will be carried out to obtain information relating to individual customer requirements. Only after the Scoping has taken place can a definitive price be agreed on any variable components. All pricing will be as per the rate card below.

1.3 Consultancy Day Rate

JOB TITLE	LEVEL	DAY RATE	GRADE
Problem Manager	Analyst	£ 630	F
Data Analyst	Analyst		
Service Desk Manager	Analyst		
Data Engineer	Engineer	£ 765	E
Analytics Engineer	Engineer		
Infrastructure Engineer	Engineer		
Problem Manager	Manager	£ 930	D
Incident Manager	Manager		
Programme Delivery Manager	Manager		
Test Manager	Manager		
Frontend Developer	Head of	£ 1,045	C
Development Operations Engineer	Principal		
Software Developer	Principal		
Data Scientist	Lead		
Business Architect	Architect		
Data Architect	Senior	£ 1,155	B



JOB TITLE	LEVEL	DAY RATE	GRADE
IT Service Manager	Senior		
Delivery Manager	Senior		
Solution Architect	Senior		
Technical Architect	Senior		
Service Desk Manager	Senior		
Chief Data Officer	-	£ 1,320	A
Chief Digital and Information Officer	-		
Chief Technology Officer	-		

Consultants Working Day - 7.5 hours exclusive of travel, mileage and lunch

Working Week - Monday to Friday excluding National Holidays

Office Hours 09:00 - 17:30

Professional Indemnity Insurance included in day rate Travel and Subsistence - payable at standard rates

All prices are quoted in GBP

All prices are exclusive of VAT

All prices are in accordance with the terms of the Insource Ltd Standard Support Agreement