

# AvePoint Cloud Backup for Salesforce



| Data Protection for Salesforce                                                                                                                                                                                                                                                                                                                                       |  | Cost (per user, per month) |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------------------------|
| Salesforce Data Protection   Protect an unlimited amount of content in Salesforce. Protected Salesforce Clouds: Sales Cloud, Service Cloud, Marketing Cloud Account Engagement, Industry Clouds. Subscription per user per year, includes premier level support and unlimited retention for the length of your contract. Bring Your Own Storage (BYOS) is available. |  | £3.45                      |

| Cloud Archiving for Salesforce                                                                                                                                                                                                                                                       |                     | Cost  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------|
| Salesforce Data Archival   Storage Optimisation capabilities for Salesforce CRM. Salesforce records to be moved to archive storage to reduce costs and improve CRM performance. Subscription includes Premier Level Support and unlimited retention for the length of your contract. | Per user, per month | £2.95 |
|                                                                                                                                                                                                                                                                                      | Per GB, per month   | £6.80 |

| Add-On                                                                                                                                                                                                                                                          |  | Cost (per user, per month) |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------------------------|
| Salesforce Add-on Protection   add-on pricing SKUs are available for customers with an existing subscription for Cloud Backup for M365. Subscription per user per year, includes Premier Level Support and unlimited retention for the length of your contract. |  | £1.70                      |



# AvePoint Pricing Terms

- Pricing is based per unit of measurement as outlined per month.
- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed is 500 users.
- Licenses are calculated based on your Salesforce users. For example, 1,000 Salesforce users = 1,000 Cloud Backup for Salesforce Licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Salesforce licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.