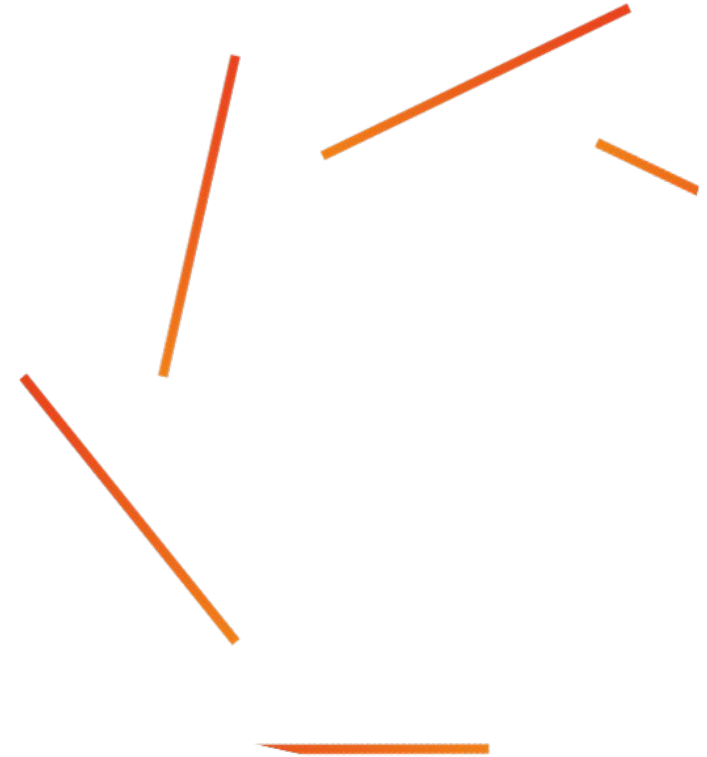


Business Transformation Service Offerings

Business Case and Investment Case Design, Build and Delivery

Service Definition Document

Sopra Steria



About Sopra Steria

Sopra Steria, a major Tech player in Europe with 50,000 employees in nearly 30 countries, is recognised for its consulting, digital services and solutions. It helps its clients drive their digital transformation and obtain tangible and sustainable benefits. The Group provides end-to-end solutions to make large companies and organisations more competitive by combining in-depth knowledge of a wide range of business sectors and innovative technologies with a collaborative approach. Sopra Steria places people at the heart of everything it does and is committed to putting digital to work for its clients in order to build a positive future for all. In 2024, the Group generated revenues of €5.8 billion.

The world is how we shape it

Sopra Steria (SOP) is listed on Euronext Paris (Compartment A) –
ISIN: FR0000050809

For more information, visit us at www.soprasteria.com

50,000

employees

€5.8bn

2024 revenue

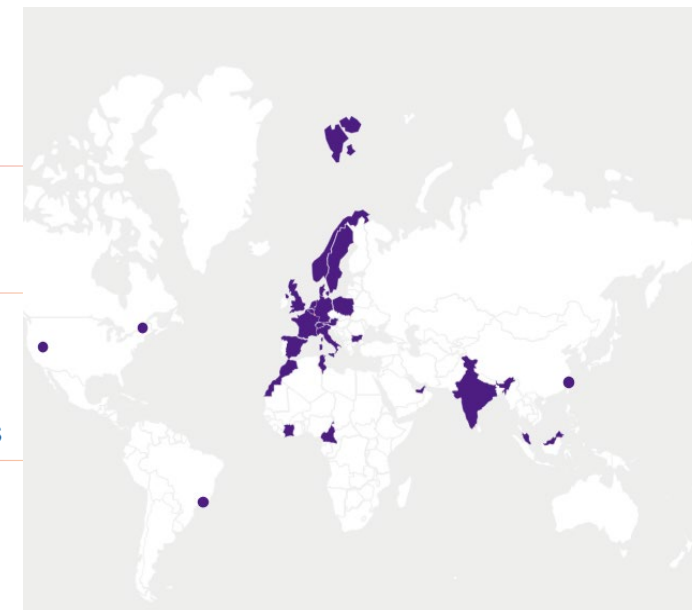
Top 5

European digital
services companies

In nearly

30

countries



About Sopra Steria Next

Some of our Clients



Sopra Steria Next is the consulting arm of Sopra Steria, a European leader in technology and transformation with over 55,000 employees in 30 countries.

We believe that success comes when you put people first. We help organisations to meet their goals by focussing obsessively on the needs of their customers: to perform better by empowering employees; and to win trust by being responsible corporate citizens.

We're driven by what's next. Technology offers opportunities to address our most important challenges. We enable large, complex organisations to innovate with next generation technology and data-driven insight.

For our clients, we blend business and technology expertise to deliver end-to-end transformation. Our consulting insight accelerates the pace of implementation. That's because our advice draws on the user centered design capability of [CXPartners](#) and is grounded in Sopra Steria's experience of what it takes to run cutting edge services at scale.

In government, financial services, security, and commerce: we re-imagine the organisations that shape everyday life in the UK.

"Sopra Steria not only partnered with us to deliver the technology but also used a human-centric business change approach ensuring those utilising the service were prepared, trained and ready to realise the benefits."

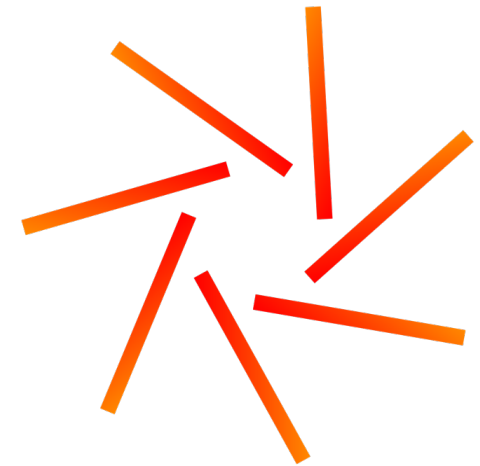
Blaine Pritchard
I-LEAP Programme Manager
Home Office Digital – PPPT

About Business Transformation Consulting

Helping to drive positive change and make public sector services better for our citizens is at the core of everything we do. Whilst technology is a key enabler to making this happen, taking a human-centric approach to transformation delivers far more successful transformation outcomes.

Our Business Transformation consultants at Sopra Steria Next do just that and our human centric approach is more than a theory, it is at the core of how we think, what we do, and how we partner with clients. We build genuine partnerships with organisations, bringing our unique business change, business case and benefits management and target operating model skills and approaches to bear.

We use innovative tools, methodologies and deep experience to help you simplify complexity and drive lasting change.



We are open to innovative engagement models and – subject to project context – would welcome the opportunity to work with you to identify output or performance based risk/reward mechanisms for aspects of our services.

Please refer to the Pricing Document for this Service

Business Case and Investment Case Design, Build and Delivery

Creating robust, compliant business cases for Cloud programmes

UK Government business cases are governed by the HM Treasury Green Book.

The guidance is lengthy and complex, yet mandatory for organisations spending public funds.

We help organisations develop compliant investment cases, bringing the skills, knowledge and experience to define the case for change, providing maximum benefits at minimum risk.

Service features

- HMT Green Book Compliant Business Cases written by experienced and knowledgeable experts
- Combining business, technical and commercial views for holistic business case
- Benefit profiling and analysis (cashable, non-cashable, financial, non-financial, intermediate, end)
- Whole life cost/benefit appraisal including Capital and Revenue costs
- Benefit Profiles including baselines, targets, disbenefits, actuals vs planned tracking
- Governance design to support delivery of business case outcomes
- Advise, guide and drive approvals and scrutiny activities
- Strategic Case, Outline Business Case or Full Business Case as well as guiding you through the whole process
- Verification via Alpha, Pilots or Proof of Concepts
- Options Appraisals to identify best value for money approach.

Service benefits

- Extensive experience delivers knowledge and familiarity with what creates a successful business case
- Business Cases form the solid foundation of Benefits Management process
- Improved likelihood of Business Case approval on first submission through comprehensive stakeholder management and operational knowledge of the formal requirements
- Robust Business Cases helps ensure clear accountability for delivering
- Projects will deliver strategically aligned business benefits
- Plans to align People, Process and Technology to benefits realisation
- Stakeholder buy-in to the Business Case creating support and ownership across the delivery landscape.
- Benefits used to drive evidence-based decision making
- Advice and guidance from experienced benefits management professionals
- Complementary services available to support a full end-to-end project delivery.