

Innovation Readiness Assessment

Service Definition Document

Sopra Steria



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1 About Sopra Steria

1.1 Overview

About Sopra Steria

Sopra Steria, a major Tech player in Europe with 50,000 employees in nearly 30 countries, is recognised for its consulting, digital services and solutions. It helps its clients drive their digital transformation and obtain tangible and sustainable benefits. The Group provides end-to-end solutions to make large companies and organisations more competitive by combining in-depth knowledge of a wide range of business sectors and innovative technologies with a collaborative approach. Sopra Steria places people at the heart of everything it does and is committed to putting digital to work for its clients in order to build a positive future for all. In 2024, the Group generated revenues of €5.8 billion.

The world is how we shape it

Sopra Steria (SOP) is listed on Euronext Paris (Compartment A) – ISIN: FR0000050809 For more information, visit us at www.soprasteria.com

50,000

employees

€5.8bn

2024 revenue

Top 5

European digital
services companies

In nearly

30

countries



1.2 Our Cloud Capability

Sopra Steria Cloud Practice brings together leading digital, cloud and engineering expertise to accelerate transformation for our clients.

- Delivering comprehensive digital and cloud transformation, including strategic consulting, change management, large-scale migration, application modernisation, next-generation development and secure, optimised operations
- Integrating deep capability across applications, data, infrastructure, cloud platforms and security, supported by industrialised assets to enable solutions across Private, Public, Hybrid and Sovereign Cloud environments
- Using an end-to-end cloud delivery model that integrates business, engineering, security and operations, ensuring continuous innovation, strong governance, and measurable business value throughout the full cloud lifecycle.

1.3 Our Credentials

Capacity

More than 15,000 cloud experts in 30 countries
(Vision, Ops, Design, Scale)

Market recognitions

- Large account (best category>\$250m) in the "Public Sector Industry Cloud Landscape" (Forrester)
- Leader "Cloud public in Europe" & "Next Gen Private & Hybrid Cloud" (ISG)
- Leader "Cloud Infra Brokerage" (NelsonHall)
- Best in Class "Azure" & "SAP" & "Service Now" (PAC Radar)
- Leader "Cloud Native Application" & "Application Transformation Services" (Quadrant)
- Major Contender "Cloud Services" & "Cloud Native Applications" & "Services on AWS Azure & CGP" (Everest)

Key partners





Main market recognitions

2nd in IT Services in France and 10th in EMEA*

Cybersecurity	Digital	AI	IT for Green	Cloud
• Leader "Cyber resiliency services" (NelsonHall) • Leader "cybersecurity" in France & Germany (ISG) • Top 5 "cybersecurity" in France (Markess)	• Leader "Application Transformation Services" (Quadrant) • Leader "Digital Banking" (NelsonHall) • Leader "Digital Banking Services" (ISG) • Major Contender "Digital twin Services" (Everest) • Innovator "Digital Manufacturing" (NelsonHall)	• Leader AI Services & Gen AI (PAC Innovation Radar) • Leader AI Services (Quadrant) • Leader "Intelligence Process Automation" (Quadrant) • Major player "European Professional Services for Data-Drive" (IDC) • Major contenders "AI services" & "Intelligent Process Automation services" (Everest)	• Leader "ESG for Banking Services" (NelsonHall) • Best in class "consulting and digital services for sustainable development" (PAC Innovation Radar) • Major Contender "NetZero Consulting Services" (Everest)	• Large account (best category>\$250m) in the "Public Sector Industry Cloud Landscape" (Forrester) • Leader "Cloud Infra Brokerage" (NelsonHall) • Best in Class "Azure" & "SAP" & "Service Now" (PAC Radar) • Leader "Cloud Native Application" & "Application Transformation Services" (Quadrant) • Leader "Cloud public in Europe" & "Next Gen Private & Hybrid Cloud" (ISG) • Major Contender "Cloud Services" & "Cloud Native Applications" & "Services on AWS Azure & CGP" (Everest)



* Source PAC 2024

2 Service Overview

2.1 Service Description

Benchmark your organisation's innovation capability based on internationally recognised ISO 56000-series standards. Our assessment evaluates 30 characteristics across six domains through cross-functional stakeholder engagement, delivering quantified readiness scores with prioritised recommendations. Identify systemic/ start-up barriers to innovation, align departments on capability gaps, and establish the foundation for effective innovation strategy.

2.2 Features

- ISO 56000-series aligned framework with 30 scored characteristics
- Six domain assessment covering Context, Culture, Leadership, Exploration, Support, Implementation
- Cross-functional stakeholder engagement capturing diverse perspectives
- Quantified scoring from 0-100% for each characteristic
- Domain-by-domain breakdown identifying strengths and development areas
- Prioritised recommendations ranked by impact and feasibility
- Systemic/Start-up barrier diagnosis exposing root causes of failure
- Externally validated methodology proven with 30+ organisations
- Documented baseline enabling progress tracking over time
- Actionable improvement roadmap with quick wins identified

2.3 Benefits

- Measure innovation capability objectively
- Align cross-functional stakeholders on shared capability baseline
- Identify systemic/start-up barriers blocking innovation success
- Prioritise improvement investments based on evidence
- Build credible business case for innovation infrastructure spending
- Establish foundation for coherent innovation strategy development
- Track and demonstrate maturity improvement over time
- Gain external validation using internationally recognised standards
- Address the underlying reasons, not just quick fixes
- Accelerate innovation performance by addressing foundational gaps

2.4 Our Approach

Our ISO 56000-series aligned assessment evaluates 30 characteristics across six domains. Cross-functional stakeholder workshops gather perspectives through structured knowledge exchange. Each characteristic is scored 0-100%, generating a quantified readiness baseline. We analyse results by domain, identify systemic barriers, and deliver prioritised recommendations for improvement.

2.5 Inputs

We would expect the following inputs from you as part of this service:

- Cross-functional stakeholder participants
- Strategic context and innovation ambitions
- Existing innovation initiatives and structures
- Previous assessments or maturity evaluations
- Access to relevant documentation and processes

This is a high-level list and is not exhaustive. If you cannot provide all of these inputs, then we can discuss altering our approach to accommodate your situation.

2.6 Outputs & Deliverables

Some of the outputs and deliverables generated from the service are identified below:

- Innovation Readiness Scorecard
- Domain Analysis Report
- Systemic Barrier Diagnosis
- Prioritised Improvement Roadmap
- Executive Summary and Presentation

This is a high-level list and is not exhaustive.

2.7 Certifications & Skills

Some of our certifications and skills related to this service are identified below:

- Certified Scrum Master/Product Owner, Prince2, AgilePM
- Certified Design Thinking Practitioners
- Cloud Provider Certifications (Azure, AWS, GCP)
- Innovation Strategy & Business Model Design
- Change Management Expertise

This is a high-level list and is not exhaustive.

2.8 Case Study

Client: Home Office

The challenge: The Home Office faced the challenge of fostering a culture where innovation thrives, but encountered barriers such as limited staff confidence and knowledge, inhibiting widespread engagement.

What we delivered: To assess the Home Office's innovation readiness, we applied a structured, multi-phase approach to gather insights and provide actionable recommendations.

This combined quantitative and qualitative research through the form of structured surveys and in-person workshops, leveraging the ISO aligned Sopra Steria Systemic Innovation Readiness Assessment.

Outcome:

- Enabled the Home Office to understand and prioritise opportunities for improvement, while simultaneously serving as a benchmark for progress.

- Provided clear, informed, strategic and tactical recommendations and aligned with Home Office Strategy.
- Ensured a representative assessment that reflected the holistic organisational perspective.

3 Pricing

Please refer to the Pricing Document for this Service.

4 Next Steps

4.1 Contact

Please contact us if you would like to know more about any of our listings on G-Cloud.

Email: sector-support@soprasteria.com

As all of our G-Cloud enquiries initially come into a single contact, please remember to tell us:

- Your name, your organisation name and contact details
- Which service you are enquiring about
- A brief summary of your requirements or problem statements that you would like support to address.

4.2 More Information

More information about our services and capabilities can be found on our website [here](#).

