

Business Transformation Service Offerings

Organisation and business transformation vision design and development workshop

Service Definition Document

Sopra Steria

About Sopra Steria

Sopra Steria, a major Tech player in Europe with 50,000 employees in nearly 30 countries, is recognised for its consulting, digital services and solutions. It helps its clients drive their digital transformation and obtain tangible and sustainable benefits. The Group provides end-to-end solutions to make large companies and organisations more competitive by combining in-depth knowledge of a wide range of business sectors and innovative technologies with a collaborative approach. Sopra Steria places people at the heart of everything it does and is committed to putting digital to work for its clients in order to build a positive future for all. In 2024, the Group generated revenues of €5.8 billion.

The world is how we shape it

Sopra Steria (SOP) is listed on Euronext Paris (Compartment A) – ISIN: FR0000050809

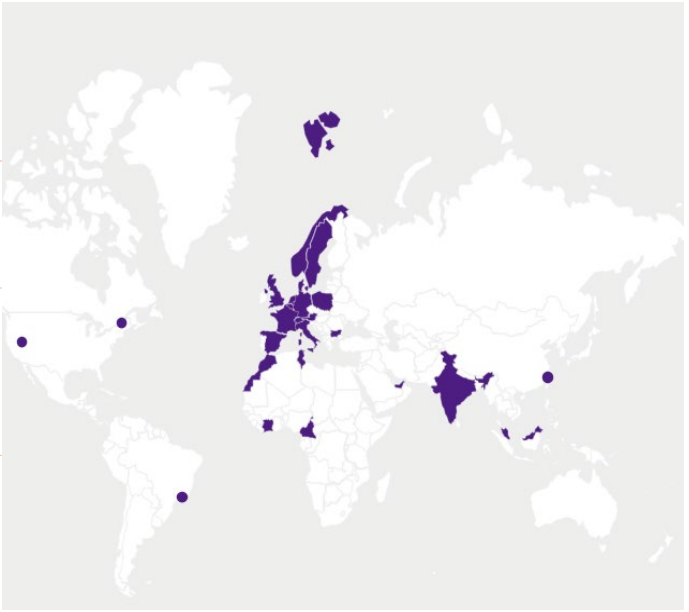
For more information, visit us at www.soprasteria.com

50,000
employees

€5.8bn
2024 revenue

Top 5
European digital services companies

In nearly
30
countries



About Sopra Steria Next

Some of our Clients

Home Office

NHS Blood and Transplant

NRS Nuclear Restoration Services

Royal College of Nursing

nest National Employment Savings Trust

Sopra Steria Next is the consulting arm of Sopra Steria, a European leader in technology and transformation with over 55,000 employees in 30 countries.

We believe that success comes when you put people first. We help organisations to meet their goals by focussing obsessively on the needs of their customers: to perform better by empowering employees; and to win trust by being responsible corporate citizens.

We're driven by what's next. Technology offers opportunities to address our most important challenges. We enable large, complex organisations to innovate with next generation technology and data-driven insight.

For our clients, we blend business and technology expertise to deliver end-to-end transformation. Our consulting insight accelerates the pace of implementation. That's because our advice draws on the user centered design capability of CXPartners and is grounded in Sopra Steria's experience of what it takes to run cutting edge services at scale.

In government, financial services, security, and commerce: we re-imagine the organisations that shape everyday life in the UK.

"Sopra Steria not only partnered with us to deliver the technology but also used a human-centric business change approach ensuring those utilising the service were prepared, trained and ready to realise the benefits."

Blaine Pritchard
I-LEAP Programme Manager
Home Office Digital – PPPT

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About Business Transformation Consulting

Helping to drive positive change and make public sector services better for our citizens is at the core of everything we do. Whilst technology is a key enabler to making this happen, taking a human-centric approach to transformation delivers far more successful transformation outcomes.

Our Business Transformation consultants at Sopra Steria Next do just that and our human centric approach is more than a theory, it is at the core of how we think, what we do, and how we partner with clients. We build genuine partnerships with organisations, bringing our unique business change, business case and benefits management and target operating model skills and approaches to bear.

We use innovative tools, methodologies and deep experience to help you simplify complexity and drive lasting change.

We are open to innovative engagement models and – subject to project context – would welcome the opportunity to work with you to identify output or performance based risk/reward mechanisms for aspects of our services.

Please refer to the Pricing Document for this Service.

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Organisation and business transformation vision design and development workshop

A targeted executive workshop to define your Cloud programme vision

The organisation and business transformation vision design and development workshop is a collaborative session aimed at shaping and refining an organisation's transformation aspirations.

Through interactive discussions and expert facilitation, participants articulate their vision, identify key objectives, and outline actionable steps towards transformation, fostering alignment and clarity across stakeholders.



Service features

- Introduction planning session to understand your organisational challenges and design the right workshop
- Interactive sessions to engage participants through dynamic discussions and activities
- Expert facilitation guided by skilled consultants with extensive transformation expertise
- Vision articulation to clarify and refine transformation aspirations, objectives/benefits
- Stakeholder engagement to ensure alignment and buy-in across key stakeholders
- Ideation to stimulate creativity and generate innovative transformation ideas
- Goal setting to define clear, achievable objectives for transformation initiatives/benefits
- Action planning to develop detailed steps to implement digital vision
- Collaboration tools and feedback mechanisms to facilitate remote participation and refine and enhance the vision
- Capture key insights and decisions for future reference and alignment.

Service benefits

- Aligns stakeholders on a clear, shared digital vision
- Stimulates creativity for novel and innovative transformation strategies
- Ensures organisational goals and actions are synchronised
- Actively engages stakeholders in shaping their organisation's future
- Streamlines decision-making processes for faster implementation
- Instils confidence in the direction and success of transformation initiatives
- Identifies priorities for targeted transformation efforts
- Empowers stakeholders to take ownership of transformation goals
- Enables adaptability to align with evolving market dynamics/technology trends (i.e. ServiceNow, Salesforce, AWS, AI)
- Drives tangible results towards successful transformation journeys.

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