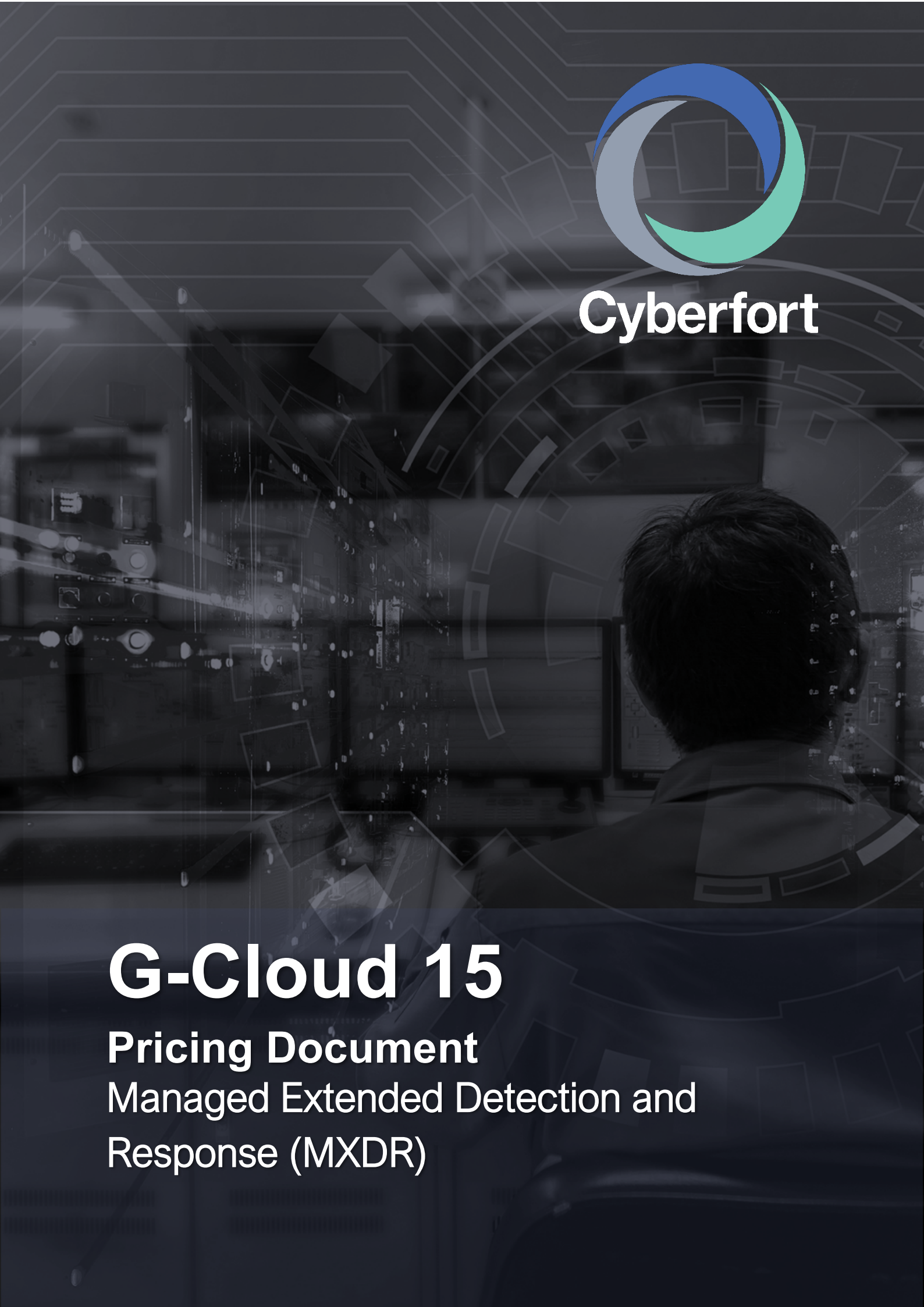

Cyberfort

G-Cloud 15

Pricing Document

Managed Extended Detection and Response (MXDR)

1. MXDR Pricing

Pricing Overview

Cyberfort has a pragmatic and flexible solution to pricing to meet the scope and requirements of our G-Cloud clients. Where specific solutions for Managed Extended Detection and Response (MXDR) Service are required under the framework, our approach detailed below allows us to work closely with the Buyer, ensuring that we address your business needs with a service that delivers the desired outcomes.

Cyberfort Pricing Process

Cyberfort takes a 'one team' approach to working with the Buyer, from our initial engagement the stages below are built into our service delivery approach to provide you with a clear quotation and solution proposal to meet your requirements.

- Cyberfort's consultative approach is to engage and work collaboratively and in partnership with the Buyer to ensure delivery of the specific requirements.
- We will initially conduct a stakeholder engagement meeting, or a series of meetings/workshops, to better understand the specific aspects of the Buyer's business challenges and requirements.
- The Evaluation and Scoping phase is critical to providing the foundation for successful outcomes, by building a comprehensive understanding of the requirements, and applying this knowledge to the target environment/service, delivery plan and future operations.
- Based upon the Evaluation and Scoping phase, we will translate the specific aspects of the Buyer's security, technology and business needs to develop and deliver a quotation proposal that meets all the requirements.

Cyberfort MXDR Pricing

Cyberfort's MXDR service pricing consists of two components:

1. One-Off Onboarding Charge: Includes implementation, configuration and onboarding of Elastic SIEM, Microsoft Sentinel and appropriate log sources to enable the service. Resource time of the engineer, project manager, technical account manager, consultants or engineers required and is dependent on the size and complexity of the deployment.
2. On-going Monthly Service Charge: Monitoring, detection, response and incident handling activities In addition to content creation (including use cases, dashboards, automations, threat intelligence investigations). Technical account management including continuous improvement, reporting and support. In addition, this charge covers usage of the Elastic SIEM where required, including ingest, analytics and storage.

EXAMPLE PRICING

An average customer with 125 endpoints and 15 Gb/day of ingest would pay:

- Onboarding: £12,000
- Monthly: £6,000

While an average customer with 10,000 endpoints and 100GB/day of ingest would pay

- Onboarding: £25,000
- Monthly: £15,000