



Cyberfort

G-Cloud 15

Pricing Document
Managed AI Lifecycle Security
Operations Service



1. Managed AI Pricing

Pricing Overview

Cyberfort has a pragmatic and flexible solution to pricing to meet the scope and requirements of our G-Cloud clients. Where specific solutions for Managed AI Lifecycle Security Operations Service are required under the framework, our approach detailed below allows us to work closely with the Buyer, ensuring that we address your business needs with a service that delivers the desired outcomes.

Cyberfort Pricing Process

Cyberfort takes a 'one team' approach to working with the Buyer, from our initial engagement the stages below are built into our service delivery approach to provide you with a clear quotation and solution proposal to meet your requirements.



- Cyberfort's consultative approach is to engage and work collaboratively and in partnership with the Buyer to ensure delivery of the specific requirements.
- We will initially conduct a stakeholder engagement meeting, or a series of meetings/workshops, to better understand the specific aspects of the Buyer's business challenges and requirements.
- The Evaluation and Scoping phase is critical to providing the foundation for successful outcomes, by building a comprehensive understanding of the requirements, and applying this knowledge to the target environment/service, delivery plan and future operations.
- Based upon the Evaluation and Scoping phase, we will translate the specific aspects of the Buyer's security, technology and business needs to develop and deliver a quotation proposal that meets all the requirements.

Cyberfort Managed AI Pricing

Cyberfort's Managed AI service pricing consists of two components:

1. One-Off Onboarding Charge: Includes the discovery, design and preparation for the service elements selected.
2. On-going Monthly Service Charge: Covers the delivery of the services selected, including user and developer awareness, design assistance, security assurance and monitoring.

EXAMPLE PRICING

An average customer with 50 employees, 2 LLM's and 5 agents would pay:

- Onboarding: £10,000
- Monthly: £7,500

While an average customer with 200 employees, 5 LLM's and 15 agents would pay:

- Onboarding: £12,000
- Monthly: £12,500