



Cyberfort



The Bunker
PART OF THE CYBERFORT GROUP

G-Cloud 15

Pricing Document

Cloud Hosting Managed Services



1. Cloud Hosting Pricing

Pricing Overview

Cyberfort has a pragmatic and flexible solution to pricing to meet the scope and requirements of our G-Cloud clients. Where specific solutions for Cloud Hosting are required under the framework, we would provide a tailored quotation proposal to the Buyer for the specified service requirement. The approach detailed below allows us to work closely with the Buyer, ensuring that we address your business needs with a technology solution that delivers the desired outcomes.

Cyberfort Pricing Process

Cyberfort takes a 'one team' approach to working with the Buyer, from our initial engagement the stages below are built into our service delivery approach to provide you with a clear quotation and solution proposal to meet your requirements.



- Cyberfort's consultative approach is to engage and work collaboratively and in partnership with the Buyer to ensure delivery of the specific requirements.
- We will initially conduct a stakeholder engagement meeting, or a series of meetings/workshops, to better understand the specific aspects of the Buyer's business challenges and requirements.
- The Solution Scope & Design phase is critical to providing the foundation for successful outcomes, by building a comprehensive understanding of the requirements, and applying this knowledge to the target environment/service, delivery plan and future operations.
- Based upon the Scope and Design phase, we will translate the specific aspects of the Buyer's security, technology and business needs to develop and deliver a quotation proposal that meets all the requirements.

Cyberfort G-Cloud Cloud Hosting Services

Lot 2a – Infrastructure Software (I-SaaS)

- Managed Network Services
- Managed Infrastructure Security
- Managed Secure Rack Hosting
- Backup as a Service
- Managed Cloud Storage
- Managed Private Cloud
- Managed Secure Cloud (MCX)
- Managed Containers