

G-Cloud 15: Cloud Capability & Maturity Assessment

Jan 2026



Table of Contents

1. Who are Moorhouse Consulting	3
2. Overview of our Digital and Cloud services.....	5
3. Service Definition – Business Analysis and Requirements Management...	3
4. Where we have done it before	14

1. Who are Moorhouse Consulting

Moorhouse is a specialist transformation consultancy firm, helping FTSE100 businesses and public sector organisations to turn their strategy into action, through exceptional delivery and a commitment to establishing a culture of change.

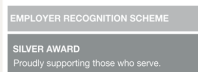
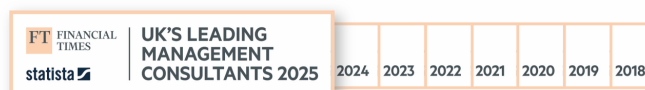
- We are **experts in AI, data, digital and cloud advisory**, including maturity assessments, developing operating models and helping our clients to design and implement 'future-proofed' digital, data and AI capabilities that help to deliver strategic goals.
- We bring **deep sector experience** in Government & Public Services, Education, Transport, Defence and other regulated sectors, working alongside clients such as:
 - HM Revenue and Customs
 - Ministry of Defence
 - The National Health Service
 - Cabinet Office
 - The Department for Work and Pensions
 - The Department for Environment, Food & Rural Affairs
 - The Department for Digital, Culture, Media & Sport
 - The Department for Education
 - Transport for London
 - Bank of England
 - Financial Conduct Authority
 - Ofgem
 - Ofwat
 - Office for National Statistics
 - Multiple Police Services
- Moorhouse have worked extensively across **Central Government Departments, Arm-Length-Bodies, and other public institutions** including implementing Agile delivery methodology for Health Departments, managing multiple 3rd party systems integrators and defining the impact of AI, Digital and Data strategy on the operating model.
- We have **specialist service line practices** below, working with organisations to design cloud services that meet the needs of all their stakeholders
 - AI, Digital and Data
 - Strategy and Operating Model
 - Organisational Design and Change Management
- We **tailor our methods** to our clients' needs, ensuring that we maximise the impact and efficiency of our support.
- We genuinely **live our values**, bringing a collaborative, facilitative way of working alongside client teams, leveraging our respective skills and experience.

Why Moorhouse

Working with Moorhouse is different. We're committed to your success, not only during a project but for the long term. We help drive the change, while designing and implementing many of the new processes and programmatic frameworks needed to underpin any transformation.

An overview of Moorhouse:

- **Transformation focused** - With a track record of helping the UK's most highly regarded organisations turn strategic ambition into reality.
- **Execution expertise** - With a clear focus on high quality and structured execution, we draw on the best consultants with strong transformation and change credentials.
- **Highest quality consultants** - We select and develop only the best consultants; our junior consultants and consultants have outstanding industry experience, and all of our consultants at the senior grade and above have at least three years of 'upper-quartile' experience gained in a global consulting firm or industry. We are over 200 (consulting staff) strong, with additional access to 200 associate SMEs that we draw on.
- **Different way of working** - Working in small teams integrated with your people ensures that we effectively deliver the results you want. We pride ourselves in leaving a legacy of increased capability in your organisation.
- **Agility** - Our pragmatic approach, coupled with an innovative way of thinking, enables us to flex to your needs.
- **Service Lines** - Business Transformation is underpinned through Service Line expertise in AI, Digital & Data, Customer & Strategy, Performance Improvement and People & Change.
- **Award winners** - Moorhouse has won an industry award in every year of existence. This includes Financial Time's UK's Leading Management Consultants, , the Management Consultancies Association amongst others.



1

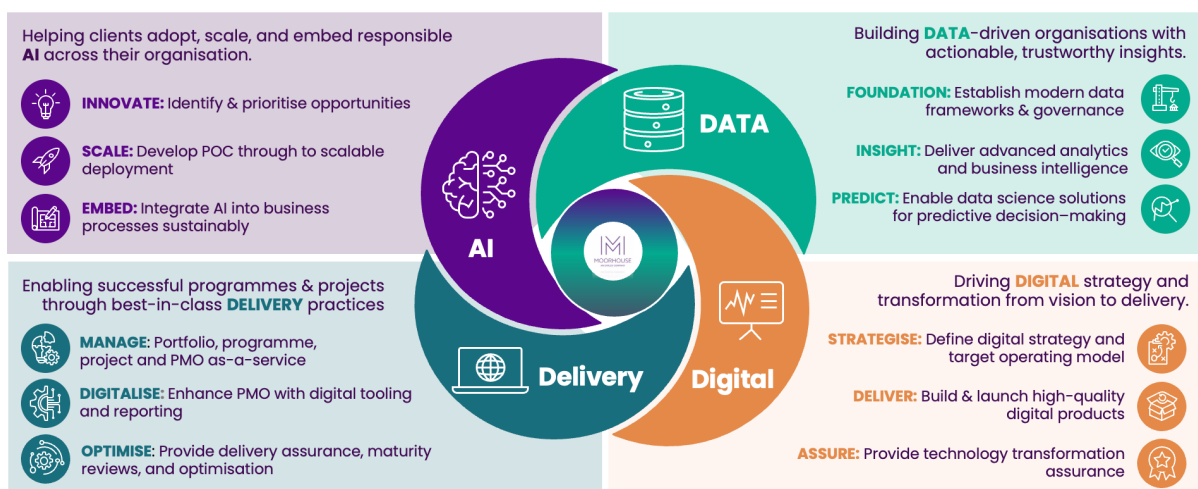
2. Overview of our AI, Data, and Digital Cloud services

Cloud enabled transformation requires a combination of designing a viable future operating model, orchestrating delivery and building capabilities across the organisation. This is all the more relevant when working with cloud-based technologies and services which help enable new delivery techniques, ways of working and agile design approaches.

At Moorhouse, we work across a large range of private and public sector organisations to help them understand and address their most pressing challenges:

- Digital change will **become constant** and it is hard to **rapidly implement** new technology
- The range of digital opportunities is **growing rapidly**, and it is critical to choose the **right technologies** to invest in
- **AI will fundamentally change** the way businesses operate

We are a trusted strategic advisor and delivery partner for digital transformation. We have **extensive expertise and knowledge** across the digital and cloud technologies underpinned by AI and data, operating model capabilities, and strategy. We bring cloud transformation, delivery and deep specialist implementation skills needed to help you execute each step of the journey. Our AI, Digital, Data and Delivery capabilities span the fundamentals of your transformation to the very cutting-edge of data and technology.



Our services	What does this entail
Artificial Intelligence (AI) Services	We help organisations Innovate, scale and embed AI to deliver measurable value, including assessing where cloud-based AI services can accelerate value. We work end-to-end from opportunity identification through to deployment and sustainable adoption, ensuring AI solutions are ethical, transparent and aligned to organisational goals. Our services include: • Cloud-based AI opportunity identification and prioritization • AI strategy, roadmap and business case development • Proof of concept (PoC) design and scaling to production incorporating cloud architecture principles • AI readiness and adoption planning • Responsible AI, governance and ethics • Integration of AI into business processes and operating models
Digital & Cloud Services	We support the definition and delivery of digital strategy and cloud transformation, from vision through to implementation. Our focus is on delivering high-quality, user-centred digital products and services that are cloud-first, scalable, secure and aligned to organisational outcomes. Our services include: • Digital strategy and target operating model design • Design, build and launch of digital products and services • Technology and platform optimisation and assurance • Cloud strategy, maturity assessment, adoption and roadmapping • Technology transformation and assurance

Our services	What does this entail
Data Services	We support organisations to become cloud-first and data-driven, treating data as a strategic asset that underpins decision-making, insight and innovation. Our services establish strong data foundations, improve trust and quality, and enable advanced analytics and data science. Our services include: • Data strategy and data-driven operating models • Modern data platforms and architecture design • Data governance, quality and management frameworks • Business intelligence, dashboards and reporting • Advanced analytics and insight generation • Development of Bespoke Products • Data science and predictive modelling to support decision-making
Delivery Services	We enable successful programmes and projects through best-in-class delivery and assurance practices. We help organisations manage complex cloud adoption transformation, improve delivery confidence and embed sustainable delivery capability. Our services include: • Portfolio, programme and project management (including PMO-as-a-Service) • Agile and hybrid delivery approaches • Digital tooling and reporting to enhance PMO capability • Delivery assurance, maturity assessments and reviews • Continuous optimisation of delivery performance

Cloud Vendor Relationships

Moorhouse is a technology-agnostic transformation consultancy with strong in-house expertise in advising on, designing, and delivering cloud solutions. We have extensive experience supporting organisations across major cloud service providers, including AWS, Microsoft Azure, Oracle Cloud, and Google Cloud Platform (GCP).

Using our domain expertise, we provide a comprehensive range of cloud advisory and implementation services, including:

- Cloud readiness and feasibility assessments
- Cloud architecture design and deployment
- Migration planning and execution
- Scalable, on-demand cloud-based test environments
- Independent cloud assurance and quality checks

Through our parent organisation, Expleo, we also benefit from access to an expanded network of cloud specialists and partner accreditations. Expleo is a Microsoft Gold Partner and holds Google Cloud Platform Premium Partner status, which enhances our overall capability to support complex cloud programmes and multi-cloud environments. This gives clients the advantage of Moorhouse's independent advisory strength, complemented by additional technical depth where appropriate.

This model ensures clients receive independent, unbiased consulting from Moorhouse, enhanced by specialist cloud engineering expertise when required, offering access to more, not reliance on a single source.

3. Service Definition – Cloud Capability & Maturity Assessment

We assess organisational readiness for cloud adoption, evaluating the impact across people, processes and technology. This assessment spans strategy, architecture, operating model, digital skills and delivery capability to identify risks, gaps and dependencies. We provide evidence-based recommendations and prioritised roadmaps to support and ensure successful cloud migration.

Features

- Conduct tailored cloud readiness assessment spanning strategy, technology and people
- Evaluate current architecture against cloud best practice standards
- Assess organisational cloud maturity using structured criteria
- Identify risks, constraints and dependencies impacting cloud adoption
- Benchmark cloud maturity against recognised industry standards
- Produce prioritised recommendations addressing readiness gaps
- Develop pragmatic cloud transition and migration roadmaps
- Assess operating model readiness for cloud-based services
- Assure cloud migration plans, assumptions and readiness evidence
- Produce evidence-based assessments to inform cloud migration decisions

Benefits and Value add outcomes

- Maximises successful cloud migration through assured readiness and planning
- Ensures organisational readiness for successful cloud migration
- Reduces migration risk through early identification of capability gaps
- Ensures cloud migration plans align with organisational capabilities
- Improves confidence in cloud investment and migration decisions
- Enables realistic migration planning based on organisational maturity
- Supports value for money through prioritised, evidence-based recommendations
- Ensures compliance with public sector cloud standards and guidance
- Delivers detailed assessment of expected cloud migration costs and benefits
- Provides vendor agnostic assessment of cloud deployment and service models

How we help buyers plan how they'll implement cloud hosting or software services

We are experts in performing digital maturity assessments, developing digital operating models and helping our clients design and implement 'future-proofed' capabilities that help deliver strategic goals.

Through our assessments we help organisations make decisions about new cloud solutions, assess performance of their capabilities, perform costs and benefits analysis, and identify potential opportunities to utilise cloud services.

The Cloud Assessment provides a review of the client's technology and services landscape, and the capability to move towards cloud. The assessment covers key areas across organisation, processes, tools that are required to change in order to migrate to and manage cloud services.

We support our clients in planning for implementing cloud services by helping them:

- Understand the maturity of your digital capabilities, strategy, culture, organisation and infrastructure.
- Assess the extent to which your digital capabilities align to and enable the wider organisational strategy.
- Make recommendations about how to improve the maturity and effectiveness of your digital operating model.
- Develop a roadmap of initiatives and activities to implement these recommendations.

How we help keep organisations secure

We have significant experience keeping organisations data and operations secure with dedicated security specialists in Moorhouse's parent company Expleo.

Security service	Value this brings
Security Strategy	• Comprehensive approach to safeguarding organisational assets. • Alignment of security measures with business objectives. • Mitigation of security risks through strategic planning.
Security Risk Management	• Identification and assessment of potential security threats. • Prioritisation of security measures based on risk analysis. • Proactive management of security vulnerabilities.
Security Design	• Development of robust security architectures. • Integration of security measures into existing infrastructure and systems. • Ensuring compliance with industry standards and regulations.
Cyber Security Consultancy	• Expert guidance on cybersecurity best practices. • Tailored security solutions to address specific organisational needs. • Keeping abreast of emerging cyber threats and technologies.
Security Testing	• Identification of weaknesses and vulnerabilities in systems and networks. • Validation of security controls and measures. • Proactive detection and prevention of potential breaches.
Security Incident Management	• Timely response and resolution of security incidents.

	• Minimisation of damage and impact caused by security breaches. • Restoration of normal operations with minimal disruption.
Security Audit Services	• Comprehensive evaluation of existing security measures. • Compliance verification with industry standards and regulations. • Identification of areas for improvement and remediation.
Supply Chain Assessments	• Assessment of security risks within the supply chain network. • Identification of vulnerabilities and potential threats originating from suppliers. • Implementation of measures to enhance supply chain resilience and security.

Our security accreditations

Security accreditation	What this means
CHECK	CHECK (CESG (now NCSC) Listed Adviser Scheme) accreditation allows individuals and companies to assess the security of UK government ICT systems and networks.
CREST	CREST accreditation signifies expertise in penetration testing and cybersecurity services. CREST-certified professionals adhere to industry best practices and standards.
GIAC Cloud Penetration Tester	GIAC Cloud Penetration Tester certification indicates proficiency in identifying and mitigating security risks within cloud computing environments.
OSCP (Offensive Security Certified Professional)	OSCP certification demonstrates practical skills in penetration testing, including ethical hacking techniques and methodologies.
OSED (Offensive Security Exploit Developer)	OSED certification validates skills in exploit development, including identifying and exploiting vulnerabilities in software and systems.
OSEP (Offensive Security Experienced Penetration Tester)	OSED certification validates skills in exploit development, including identifying and exploiting vulnerabilities in software and systems.
CREST CPSA	CREST Practitioner Security Analyst certification confirms proficiency in foundational cybersecurity skills, including security architecture and risk management.
CREST CPTIA	CREST Certified Penetration Tester and Infrastructure Analyst certification demonstrates expertise in conducting penetration testing and assessing network infrastructure.

How we help organisations strengthen their cloud security, hosting and software capabilities

Moorhouse brings strong in-house expertise in modern cloud security, compliance and resilience. We help organisations design, assess and enhance their cloud environments to ensure they are secure, well-architected and aligned to business needs.

Where deeper technical expertise is needed, we supplement our team with specialist security and cloud engineering capabilities from Expleo. This provides access to threat simulation experts, cloud security architects, engineers and tailored training services, enhancing (but not replacing) our own advisory capabilities.

Our support includes:

- Assessing and improving cloud security posture, governance and incident response readiness
- Delivering tailored threat simulations and tabletop exercises aligned to cloud attack scenarios
- Enhancing incident response playbooks based on identified vulnerabilities and simulation outcomes
- Designing and implementing secure cloud hosting environments, including architecture, scaling and operational management
- Embedding secure-by-design practices across cloud platforms, applications and DevOps pipelines
- Providing cloud infrastructure management support to ensure environments remain resilient, compliant and well-maintained

This integrated model allows us to provide end-to-end cloud security and hosting support, combining Moorhouse's independent advisory capability with specialist technical depth where required.

- **Security assessments & audits:** We conduct thorough security assessments and audits to identify vulnerabilities within cloud infrastructure. This includes penetration testing, vulnerability scans and reviews of security policies and configurations to ensure environments meet the highest security standards.
- **Compliance with regulatory standards:** We assist clients in achieving and maintaining compliance with relevant regulatory standards such as GDPR, SOC 2 and ISO 27001. Our services include compliance assessments, ongoing monitoring and design/implementation of appropriate controls to ensure that environments meet regulatory and industry-specific requirements.
- **Cost management & optimisation:** We help organisations effectively manage their cloud costs through analysis and resource management by helping select appropriate service models and configurations, avoiding unnecessary costs and improving efficiency.
- **On-going cloud support:** We help organisations with ongoing support and maintenance of various cloud environments, ensuring that they remain updated and running efficiently, troubleshooting and proactive monitoring to

quickly address issues and maintain optimal performance.

4. Where we have done it before

Moorhouse have significant experience in turning cloud and digital strategy into action in Government and Public Services and the Private sector. What this shows is that Moorhouse are best placed to support you on the digital and technology journey.

	Context and what we did	The value we delivered
Global insurer	With a critical dependency on a >30 year-old system and a strategic drive to simplify their application landscape, Moorhouse understood a discovery and cloud capability assessment exercise to support a global insurer transition to safer and more reliable cloud architecture.	We assessed the as-is and to-be architectures to understand the capabilities and technical gaps that needed to be closed. We used our assessment to support the Insurer map out their delivery, change and people roadmaps to mitigate their risks and deliver on their strategic imperative.
Leading distributor	Our client invested in a major cloud enabled transformation programme at the heart of which was the requirement for a major transformation IT systems landscape. Moorhouse provided support for the procurement of a strategic ERP cloud platform that would underpin the future operating model.	We defined the end to end procurement process to select vendors, including a cloud capability assessment to form robust partner selection criteria. We identified capabilities and matched these to the requirements for the new ERP platform, helped shortlist vendors against requirements, and managed the governance for the ERP solution and implementation partner vendor selection.
Global Insurer	Faced with an increasingly competitive marketplace, and customer demand for improved digital experiences, the global insurance business undertook a global cloud transformation to embed a suite of new tools.	We defined and managed solution requirements to support delivery of two new digital channels for motor and home customers, reducing calls into the contact centre and boosting C-SAT. We created a formal programme structure, with roles and responsibilities and workstream definitions and defined a detailed rollout plan to ensure benefits realisation in line with the business case.
Business Broadband Provider	As a relatively new entrant into the business broadband market, this client needed	Moorhouse provided business analysis capabilities to support the delivery of 9 key initiatives,

	business analyst capability as they aimed to launch several new digital and hardware products to increase competitiveness in the market. Moorhouse provided skilled BA's to assess the business and cloud capabilities required, which was fed back into the requirement, customer journey maps, and business processes to support product development.	including a next generation broadband router and the onboarding of a third party reseller. These initiatives have improved customer experience, and strengthened the clients position within the market.
--	--	---