

G-Cloud 15

Baringa Partners LLP

Cloud Support Services

Pricing Document



Contents

Architecture Roles: On-shore & Near-shore Rate Card	3
Chief Digital and Data Roles: On-shore & Near-shore Rate Card	4
Cyber Security Roles: On-shore & Near-shore Rate Card	5
Data Roles: On-shore & Near-shore Rate Card	7
Product and Delivery Roles: On-shore & Near-shore Rate Card	8
Quality Assurance Testing Roles : On-shore & Near-shore Rate Card	9
Software Development Roles: On-shore & Near-shore Rate Card	10
User-Centred Design Roles: On-shore & Near-shore Rate Card	11
Standards for consultancy day rates	12
Further information on Pricing	13

Architecture Roles: On-shore & Near-shore

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Business architect	1. Trainee business architect	£1,526	£893
	2. Associate business architect	£1,886	£1,071
	3. Business architect	£2,365	£1,250
	4. Lead business architect	£3,564	£3,564
Data architect	1. Data architect	£2,365	£1,250
	2. Senior data architect	£2,725	£1,428
	3. Chief data architect	£3,205	£1,636
Enterprise architect	1. Enterprise architect	£1,886	£1,071
	2. Senior enterprise architect	£2,365	£1,250
	3. Lead enterprise architect	£2,725	£1,428
	4. Principal enterprise architect	£3,205	£1,636
Network architect	1. Associate network architect	£1,526	£893
	2. Network architect	£1,886	£1,071
	3. Lead network architect	£2,365	£1,250
Security architect	1. Security architect	£1,886	£1,071
	2. Lead security architect	£2,365	£1,250
	3. Principal security architect	£2,725	£1,428
Solution architect	1. Associate solution architect	£1,526	£893
	2. Solution architect	£1,886	£1,071
	3. Senior solution architect	£2,365	£1,250
	4. Lead solution architect	£2,725	£1,428
	5. Principal solution architect	£3,205	£1,636
Technical architect	1. Associate technical architect	£1,886	£1,071
	2. Technical architect	£2,365	£1,250
	3. Senior technical architect	£2,725	£1,428
	4. Lead technical architect	£3,205	£1,636
	5. Principal technical architect	£3,564	£3,564

Prices are in GBP and exclude VAT.

Chief Digital and Data Roles: On-shore & Near-shore

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Chief data officer	1. Chief data officer	£3,564	£3,564
Chief information security officer	1. Chief information security officer	£3,564	£3,564
Chief technology officer	1. Chief technology officer	£3,564	£3,564

Prices are in GBP and exclude VAT.

Cyber Security Roles: On-shore & Near-shore (1/2)

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Cyber security audit and assurance	1. Lead cyber security audit and assurance	£2,725	£1,428
	2. Principal cyber security audit and assurance	£3,564	£3,564
Cyber security governance and risk management	1. Associate cyber security governance and risk manager	£1,886	£1,071
	2. Lead cyber security governance and risk manager	£2,725	£1,428
	3. Principal cyber security governance and risk manager	£3,564	£3,564
Cyber security monitoring	1. Associate cyber security monitoring	£1,886	£1,071
	2. Lead cyber security monitoring	£2,725	£1,428
	3. Principal cyber security monitoring	£3,205	£1,636
Cyber security incident response	1. Associate cyber incident response	£1,886	£1,071
	2. Lead cyber security incident response	£2,725	£1,428
	3. Principal cyber security incident response	£3,564	£3,564
Cyber security vulnerability management	1. Associate cyber security vulnerability management	£1,886	£1,071
	2. Lead cyber security vulnerability management	£2,725	£1,428
	3. Principal cyber security vulnerability management	£3,205	£1,636
Cyber security digital forensics	1. Associate cyber security digital forensics	£1,886	£1,071
	2. Lead cyber security digital forensics	£2,725	£1,428
	3. Principal cyber security digital forensics	£3,205	£1,636

Prices are in GBP and exclude VAT.

Cyber Security Roles: On-shore & Near-shore (2/2)

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Cyber security testing	1. Associate cyber security testing	£1,886	£1,071
	2. Lead cyber security penetration testing	£2,725	£1,428
	3. Principal cyber security testing	£3,205	£1,636
Cyber security secure design	1. Associate cyber security secure systems architecture and design	£1,886	£1,071
	2. Lead cyber security secure systems architecture and design	£2,725	£1,428
	3. Principal cyber security secure systems architecture and design	£3,564	£3,564

Prices are in GBP and exclude VAT.

Data Roles: On-shore & Near-shore

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Analytics engineer	1. Trainee analytics engineer	£1,166	£714
	2. Analytics engineer	£1,526	£893
	3. Senior analytics engineer	£1,886	£1,071
	4. Lead analytics engineer	£2,365	£1,250
	5. Head of analytics engineering	£2,725	£1,428
Data analyst	1. Associate analyst	£1,526	£893
	2. Data analyst	£1,886	£1,071
	3. Senior data analyst	£2,365	£1,250
	4. Principal data analyst	£2,725	£1,428
Data engineer	1. Data engineer	£1,886	£1,071
	2. Senior data engineer	£2,365	£1,250
	3. Lead data engineer	£2,725	£1,428
	4. Head of data engineering	£3,205	£1,636
Data ethicist	1. Data ethics lead	£2,365	£1,250
	2. Head of data ethics	£2,725	£1,428
Data governance manager	1. Data governance manager	£2,365	£1,250
	2. Lead data governance manager	£2,725	£1,428
	3. Head of data governance	£3,564	£3,564
Data scientist	1. Trainee data scientist	£1,166	£714
	2. Associate data scientist	£1,526	£893
	3. Data scientist	£1,886	£1,071
	4. Principal data scientist	£2,365	£1,250
	5. Lead data scientist	£2,725	£1,428
	6. Head of data science	£3,564	£3,564
Machine learning engineer	1. Senior machine learning engineer	£2,365	£1,250
	2. Lead machine learning engineer	£2,725	£1,428
Performance analyst	1. Associate performance analyst	£1,166	£714
	2. Performance analyst	£1,886	£1,071
	3. Senior performance analyst	£2,365	£1,250
	4. Lead performance analyst	£2,725	£1,428
	5. Head of performance analysis	£3,564	£3,564

Prices are in GBP and exclude VAT.

Product and Delivery Roles: On-shore & Near-shore

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Business analysis	1. Trainee business analyst	£1,166	£714
	2. Junior business analyst	£1,526	£893
	3. Business analyst	£1,886	£1,071
	4. Senior business analyst	£2,365	£1,250
	5. Lead business analyst	£2,725	£1,428
	6. Head of business analysis	£3,205	£1,636
Delivery manager	1. Associate delivery manager	£1,526	£893
	2. Delivery manager	£1,886	£1,071
	3. Senior delivery manager	£2,365	£1,250
	4. Head of (Agile) delivery management	£3,205	£1,636
Digital portfolio manager	1. Digital portfolio analyst	£1,886	£1,071
	2. Digital portfolio manager	£2,365	£1,250
	3. Senior digital portfolio manager	£2,725	£1,428
	4. Head of portfolio	£3,205	£1,636
Product manager	1. Associate product manager	£1,886	£1,071
	2. Product manager	£2,365	£1,250
	3. Senior product manager	£2,725	£1,428
	4. Lead product manager	£3,205	£1,636
	5. Head of product	£3,564	£3,564
Programme delivery manager	1. Programme delivery manager	£2,725	£1,428
Service owner	1. Service owner	£3,205	£1,636

Prices are in GBP and exclude VAT.

Quality Assurance Testing Roles: On-shore & Near-shore

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Quality assurance testing (QAT) analyst	1. Tester (QAT)	£1,526	£893
	2. QAT analyst	£1,886	£1,071
	3. Senior QAT analyst	£2,365	£1,250
	4. Lead QAT analyst	£2,725	£1,428
Test engineer	1. Tester (test engineer)	£1,526	£893
	2. Test engineer	£1,886	£1,071
	3. Senior test engineer	£2,365	£1,250
	4. Lead test engineer	£2,725	£1,428
Test manager	1. Test manager	£2,365	£1,250
	2. Head of test	£3,205	£1,636
Quality assurance testing (QAT) analyst	1. Tester (QAT)	£1,526	£893
	2. QAT analyst	£1,886	£1,071
	3. Senior QAT analyst	£2,365	£1,250
	4. Lead QAT analyst	£2,725	£1,428
Test engineer	1. Tester (test engineer)	£1,526	£893
	2. Test engineer	£1,886	£1,071
	3. Senior test engineer	£2,365	£1,250
	4. Lead test engineer	£2,725	£1,428
Test manager	1. Test manager	£2,365	£1,250
	2. Head of test	£3,205	£1,636

Prices are in GBP and exclude VAT.

Software Development Roles: On-shore & Near-shore

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Development operations (DevOps) engineer	1. Apprentice DevOps engineer	£1,166	£714
	2. Junior DevOps engineer	£1,526	£893
	3. DevOps engineer	£1,886	£1,071
	4. Senior DevOps engineer	£2,365	£1,250
	5. Senior DevOps engineer - management	£2,365	£1,250
	6. Lead DevOps engineer	£2,725	£1,428
	7. Lead DevOps engineer - management	£2,725	£1,428
	8. Principal DevOps engineer	£3,205	£1,636
	9. Principal DevOps engineer - management	£3,205	£1,636
Frontend developer	1. Apprentice frontend developer	£1,166	£714
	2. Junior frontend developer	£1,526	£893
	3. Frontend developer	£1,886	£1,071
	4. Senior frontend developer	£2,365	£1,250
	5. Lead frontend developer	£2,725	£1,428
	6. Head of frontend development	£3,205	£1,636
Software developer	1. Apprentice developer	£1,166	£714
	2. Junior developer	£1,526	£893
	3. Developer	£1,886	£1,071
	4. Senior developer	£2,365	£1,250
	5. Senior developer – management	£2,365	£1,250
	6. Lead developer	£2,725	£1,428
	7. Lead developer - management	£2,725	£1,428
	8. Principal developer	£3,205	£1,636
	9. Principal developer – management	£3,205	£1,636

Prices are in GBP and exclude VAT.

User-Centred Design Roles: On-shore & Near-shore

The rate card below sets out our daily rates for the Cloud Support Services delivered by Baringa resources based on the Government Digital and Data Profession Capability Framework.

Job role	Role level	On-shore	Near-shore
Accessibility specialist	1. Junior accessibility specialist	£1,166	£714
	2. Accessibility specialist	£1,886	£1,071
	3. Senior accessibility specialist	£2,365	£1,250
	4. Head of accessibility	£2,725	£1,428
Content designer	1. Associate content designer	£1,166	£714
	2. Junior content designer	£1,526	£893
	3. Content designer	£1,886	£1,071
	4. Senior content designer	£2,365	£1,250
	5. Lead content designer	£2,725	£1,428
	6. Head of content design	£3,205	£1,636
Content strategist	1. Content strategist	£2,365	£1,250
Graphic designer	1. Associate graphic designer	£1,166	£714
	2. Junior graphic designer	£1,526	£893
	3. Graphic designer	£1,886	£1,071
	4. Senior graphic designer	£2,365	£1,250
	5. Lead graphic designer	£2,725	£1,428
	6. Head of graphic design	£3,205	£1,636
Interaction designer	1. Associate interaction designer	£1,166	£714
	2. Junior interaction designer	£1,526	£893
	3. Interaction designer	£1,886	£1,071
	4. Senior interaction designer	£2,365	£1,250
	5. Lead interaction designer	£2,725	£1,428
	6. Head of interaction design	£3,205	£1,636
Service designer	1. Associate service designer	£1,166	£714
	2. Junior service designer	£1,526	£893
	3. Service designer	£1,886	£1,071
	4. Senior service designer	£2,365	£1,250
	5. Lead service designer	£2,725	£1,428
	6. Head of service design	£3,564	£3,564
Technical writer	1. Technical writer	£2,365	£1,250
	2. Lead technical writer	£2,725	£1,428
User researcher	1. Associate user researcher	£1,166	£714
	2. Junior user researcher	£1,526	£893
	3. User researcher	£1,886	£1,071
	4. Senior user researcher	£2,365	£1,250
	5. Lead user researcher	£2,725	£1,428
	6. Head of user research	£3,205	£1,636

Prices are in GBP and exclude VAT.

Standards for consultancy day rates

Standards for on-shore and near-shore consultancy day rates

Standards for consultancy day rate cards – on-shore

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 6:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

Standards for consultancy day rate cards – near-shore

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** nearshore time zone is +2hrs ahead of the UK therefore standard working hours in UK time zone are 7:00am – 4:00pm although there can be flexibility where needed
- **Travel, mileage subsistence:** Onsite Services: Included in day rate within 25 miles of consultant(s) base location. Payable at department's standard travel and subsistence rates outside this.
- **Professional indemnity insurance:** included in day rate

Further information on Pricing

- ▲ Our fees are presented in accordance with Government Digital and Data Profession Capability Framework applicable to experience levels and categories of service for which we have published our day rates.
- ▲ We have teams based in both the UK and Bulgaria – capability levels for all grades are equivalent in both geographies. Availability of resources and teams from each location will depend on skills and capability required, resource capacity and any other constraints defined by the client.
- ▲ Pricing outlined above assumes a Time and Materials commercial model, based on units of resource required, daily rates outlined in the Rate Cards in this document, and, additionally, any agreed expenses.
- ▲ Additionally, we are prepared to adopt alternative commercial models linked to the value that we provide, and outcomes delivered, for example Balanced Scorecard, Fixed Price, Monthly Service Price and Risk-Reward. Alternative commercial models would be discussed and considered on a case-by-case basis.
- ▲ Discounts may be available via any of the proposed commercial models. We are willing to discuss volume discounts for larger teams, longer term projects or where multiple services are bought by the same client. These will be discussed on a case-by-case basis.

Baringa Partners LLP

62 Buckingham Gate

London

SW1E 6AJ

United Kingdom

t +44 (0)20 3327 4220

baringa.com

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