

# G-Cloud 15

Baringa Partners LLP

Cloud Trusted Data Solutions and Services

Service Definition Document



# Introduction to our Cloud Support Services

## An Introduction to Baringa

Baringa Partners LLP is an award-winning management consultancy specialising in government, energy, financial services, utilities, telecoms and media, and consumer products. It partners with organisations when they are developing and delivering key elements of their business strategy, as well as working extensively with government and regulators providing policy and advisory services.

Baringa is recognised both in the UK and internationally for its unique culture for which it has been awarded a number of accolades.



**This is why we stand out from the crowd**

- ✓ **More 'geek' than generalist:** we are leading experts in our chosen disciplines
- ✓ **Small, senior team deployment:** we all have core industry experience and specialisms
- ✓ **Hands-on experience:** every client benefits from senior engagement
- ✓ **Double digit growth & Great Place To Work for the last decade:** we help our clients achieve the same
- ✓ **Flexible, not dogmatic:** our proven assets accelerate our clients' strategies
- ✓ **Partnership & collaboration:** we understand our clients' businesses inside-out
- ✓ **Bespoke, innovative solutions:** we use these to overcome any inefficiencies

|                                   |                                                                                                                                                                            |                                                                                                                                                                         |                                                                                                                                       |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Our Model</b></p>           | <p><b>1 Partner : 10 Employees</b></p>                                                    | <p><b>20+ Business Practices</b></p> <p>We are experts in our chosen fields and have deep industry knowledge and capabilities</p>                                       | <p><b>8 Offices Worldwide</b></p> <p>2,000+ employees and 130 Partners across the UK (1,550), Europe (250), USA (100), APAC (100)</p> |
| <p><b>For Our Consultants</b></p> | <p><b>Great Place To Work</b></p> <p>Voted top 10 'Great Places to Work' for 15 years running. This creates a highly motivated, engaged and passionate consulting team</p> | <p><b>Employee Engagement</b></p> <p>Our employee Net Promoter Score is the highest in the consulting industry, and it's in the top 5% of all businesses worldwide!</p> | <p><b>Talent Magnet</b></p> <p>As a result, we can attract, develop and retain the most talented consultants</p>                      |
| <p><b>For Our Clients</b></p>     | <p><b>Reputation Built On Results</b></p> <p>Our results speak for themselves: over 80% of our work is referral, recommendation or repeat business</p>                     | <p><b>Client Engagement</b></p> <p>Our net promoter score from clients is in the top 5% across industry</p>                                                             | <p><b>Unique Experience</b></p> <p>Our clients tell us that they enjoy the distinctive experience of partnering with Baringa</p>      |

## An Introduction to Our Cloud Support Services

Our accomplished team helps UK-based and global organisations to implement technology change and run more effective technology-enabled businesses. We partner with organisations across different sectors to deliver value from their cloud programmes, providing strategic guidance and executing across strategy, enterprise data management & governance, data architecture, DevOps, data migration, data visualisation, reporting and Artificial Intelligence (AI) implementation.

We work across all major public cloud platforms including AWS, Azure and GCP to accelerate delivery of value for our clients alongside developing and hosting our own solutions. We're independent of specific cloud vendors and are experienced with designing, building and running cross- and multi-cloud solutions.

Our teams hold both architecture and engineering cloud accreditations across AWS, Azure and GCP, offering Cloud Support Services across a range of capabilities, alongside various accreditations in market leading insight generation tools.

In addition, we provide advisory and implementation services around various market-leading cloud software / platform as a service across data infrastructure, data management and data exploitation.

# Cloud Trusted Data Solutions and Services

## Overview

At Baringa, we understand that trusted data is critical for successful data-driven decision making. Our Data, Analytics and Artificial Intelligence (AI) practice partners with clients to deliver trusted data solutions and services focused on executing a data or information strategy that is aligned to your business - its strategy, values and ambition. We will do so by embedding data governance to improve your data quality and create a data culture to drive innovation and change, with a strong emphasis on cyber security, digital risk management, and data privacy to ensure resilience and compliance across all data-driven initiatives. We establish a data architecture and engineering capability to build a scalable foundation, leveraging cloud and agile techniques that enable agility in delivery and operations, while proactively addressing cyber threats and digital risks inherent in cloud environments. Our team advises and executes across strategy, architecture and DevOps, migration, reporting and AI implementation, including secure and ethical AI adoption that considers digital risk and privacy.

## Key Service Features

### Key service features of our Cloud Trusted Data Solutions & Services are:

- Data Strategy and Data Governance
- Data Capability, Skills and Maturity Assessment
- Data Infrastructure, Storage, Warehousing and Migration
- Data Compliance and Regulation
- Data Privacy
- Data Quality Management & Remediation
- Data Analytics, Reporting and Information Management
- Business Intelligence, MI and Big Data Consulting
- Technology integration and rationalization
- Data Target Operating Model
- Enterprise KPI and Reporting Services
- KPI Governance
- Executive KPI Suite
- Master Data Management
- Client Capability Build
- Cloud Managed Services
- Cloud Expertise: Azure, AWS, GCPTools: Azure DevOps, AWS, Databricks
- Languages: Python, JavaScript, TypeScript, Terraform
- Tools used: AWS, Azure, GCP, Databricks, Python, PySpark, DevOps
- Certifications: ISO27001:2022, Cyber Essentials Plus
- Embedded cyber and digital-risk controls across cloud services
- Proactive data-privacy measures in supply chain and procurement
- AI solutions with strong cyber-security and privacy safeguards
- AI governance and responsible AI

## Potential Service Benefits

### Potential benefits of our Cloud Trusted Data Solutions & Services are:

- Greater Customer, Market and Business Insight
- Improved Strategic Decision Making
- Reduced information and Data management costs
- Improved product speed to market
- Greater Data Governance, Control and trust in data
- Improved data quality
- Reduction of data silos
- Increased agility to respond quickly to change
- Enhanced Risk Management and Mitigation
- Improved traceability and confidence in Data
- Improved Data integration, simplification and Master Data Management
- Quicker processing of larger data sets
- Understanding required data capabilities
- Develop a strategic transformation roadmap
- Embedding a data and insight culture
- Cost-effective outsourced / cloud-based solution
- Strengthened digital resilience and reduced cyber-risk exposure
- Improved compliance with data-privacy and digital-risk
- Accelerated adoption of secure, AI-driven cloud innovations

*For more details please see our cloud service offering on the Digital Marketplace*

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