

G-Cloud 15

Baringa Partners LLP

Cloud Learning and Development Services

Service Definition Document



Introduction to our Cloud Support Services

An Introduction to Baringa

Baringa Partners LLP is an award-winning management consultancy specialising in government, energy, financial services, utilities, telecoms and media, and consumer products. It partners with organisations when they are developing and delivering key elements of their business strategy, as well as working extensively with government and regulators providing policy and advisory services.

Baringa is recognised both in the UK and internationally for its unique culture for which it has been awarded a number of accolades.



This is why we stand out from the crowd

- ✓ **More 'geek' than generalist:** we are leading experts in our chosen disciplines
- ✓ **Small, senior team deployment:** we all have core industry experience and specialisms
- ✓ **Hands-on experience:** every client benefits from senior engagement
- ✓ **Double digit growth & Great Place To Work for the last decade:** we help our clients achieve the same
- ✓ **Flexible, not dogmatic:** our proven assets accelerate our clients' strategies
- ✓ **Partnership & collaboration:** we understand our clients' businesses inside-out
- ✓ **Bespoke, innovative solutions:** we use these to overcome any inefficiencies

Our Model	1 Partner : 10 Employees 	20+ Business Practices We are experts in our chosen fields and have deep industry knowledge and capabilities	8 Offices Worldwide 2,000+ employees and 130 Partners across the UK (1,550), Europe (250), USA (100), APAC (100)
For Our Consultants	Great Place To Work Voted top 10 'Great Places to Work' for 15 years running. This creates a highly motivated, engaged and passionate consulting team	Employee Engagement Our employee Net Promoter Score is the highest in the consulting industry, and it's in the top 5% of all businesses worldwide!	Talent Magnet As a result, we can attract, develop and retain the most talented consultants
For Our Clients	Reputation Built On Results Our results speak for themselves: over 80% of our work is referral, recommendation or repeat business	Client Engagement Our net promoter score from clients is in the top 5% across industry	Unique Experience Our clients tell us that they enjoy the distinctive experience of partnering with Baringa

An Introduction to Our Cloud Support Services

Our accomplished team helps UK-based and global organisations to implement technology change and run more effective technology-enabled businesses. We partner with organisations across different sectors to deliver value from their cloud programmes, providing strategic guidance and executing across strategy, enterprise data management & governance, data architecture, DevOps, data migration, data visualisation, reporting and Artificial Intelligence (AI) implementation.

We work across all major public cloud platforms including AWS, Azure and GCP to accelerate delivery of value for our clients alongside developing and hosting our own solutions. We're independent of specific cloud vendors and are experienced with designing, building and running cross- and multi-cloud solutions.

Our teams hold both architecture and engineering cloud accreditations across AWS, Azure and GCP, offering Cloud Support Services across a range of capabilities, alongside various accreditations in market leading insight generation tools .

In addition, we provide advisory and implementation services around various market-leading cloud software / platform as a service across data infrastructure, data management and data exploitation.

Cloud Learning and Development Services

Overview

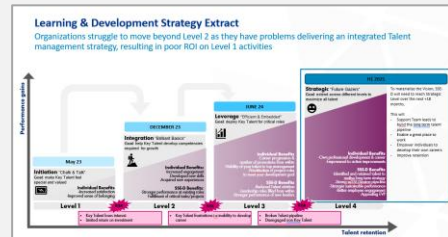
Baringa regularly works in partnership with clients who are looking to improve the outcomes that their L&D function achieves - enabled by the latest cloud-based LMS software (including Cornerstone, Saba). We ensure that cyber security, digital risk management, and data privacy controls are embedded throughout all cloud-based learning and development activities, including LMS selection, implementation, and ongoing operations. Our approach also leverages AI and automation, with robust cyber safeguards, to enhance learning outcomes

Key Service Features

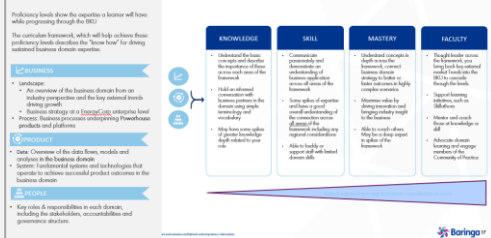
The key features of our Cloud Learning and Development Services include:

Blended Cloud Learning & Development Strategy:

Baringa has a ready to use strategy alignment framework to redefine their drivers for change, Objectives & Key Results (OKRs) and understand their cloud learning organisational maturity against nearest competitors. Our blended learning strategies incorporate cyber security and digital risk awareness modules, as well as AI-driven analytics to personalise learning pathways



Learning Approach



L&D Cloud Operating Model Design and Implementation:

We have supported organisations develop their new cloud L&D Operating model and implement this to meet support a new LMS. Our collaborative op model implementation drives sustainable LMS adoption, clarity on roles and responsibilities and sustainment into Business-As-Usual. Our operating model design embeds cyber security and data privacy controls into every stage of LMS adoption and ongoing management, ensuring resilience and compliance

Capability Assessment & Build: Baringa's transformational leadership tool helps clients understand where capability gaps exist in their workforce and the addition learning modules/ curriculums that are required to address these. We support our clients develop cloud training by partnering with SMEs in your organization and external providers to ensure a tailored fit. Capability assessments now include evaluation of cyber security, digital risk, and data privacy skills, as well as readiness for AI-enabled learning solutions



LMS Vendor Selection: Baringa supports clients in benchmarking LMS providers using insight from recent implementations and market data. We provide independent advice without bias and can leverage our industry contacts to support right-sourcing conversations and contractual negotiations. Vendor selection criteria now include assessment of cyber security, digital risk management, and data privacy capabilities, as well as support for AI-driven learning features

LMS Implementation Support: We work with suppliers and clients to support the successful implementation of LMS and deliver benefits agreed in business case. We work across the implementation lifecycle to embed new ways of working and enables users to successfully adapt and adopt to new cloud-based learning systems and content. Implementation support includes integration of cyber security and data privacy controls, and deployment of AI-powered learning analytics to enhance user adoption and engagement

Potential Service Benefits

Benefits of our Cloud Learning and Development Services include:

- Cost savings and productivity improvements within L&D/HR teams
- Improved learning capability and outcomes
- Greater staff engagement in learning
- Improved operational outcomes through greater

employee skills

- Reduced exposure to cyber and digital risks in cloud learning
- Improved compliance with data-privacy regulations across learning activities
- Accelerated adoption of secure, AI-enabled learning solutions

For more details please see our cloud service offering on the Digital Marketplace  **Baringa**

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