

G-Cloud 15

Baringa Partners LLP

Data Driven Change Portfolio Management
Service Definition Document



Introduction to our Cloud Support Services

An Introduction to Baringa

Baringa Partners LLP is an award-winning management consultancy specialising in government, energy, financial services, utilities, telecoms and media, and consumer products. It partners with organisations when they are developing and delivering key elements of their business strategy, as well as working extensively with government and regulators providing policy and advisory services.

Baringa is recognised both in the UK and internationally for its unique culture for which it has been awarded a number of accolades.



This is why we stand out from the crowd

- ✓ **More 'geek' than generalist:** we are leading experts in our chosen disciplines
- ✓ **Small, senior team deployment:** we all have core industry experience and specialisms
- ✓ **Hands-on experience:** every client benefits from senior engagement
- ✓ **Double digit growth & Great Place To Work for the last decade:** we help our clients achieve the same
- ✓ **Flexible, not dogmatic:** our proven assets accelerate our clients' strategies
- ✓ **Partnership & collaboration:** we understand our clients' businesses inside-out
- ✓ **Bespoke, innovative solutions:** we use these to overcome any inefficiencies

Our Model	1 Partner : 10 Employees 	20+ Business Practices We are experts in our chosen fields and have deep industry knowledge and capabilities	8 Offices Worldwide 2,000+ employees and 130 Partners across the UK (1,550), Europe (250), USA (100), APAC (100)
For Our Consultants	Great Place To Work Voted top 10 'Great Places to Work' for 15 years running. This creates a highly motivated, engaged and passionate consulting team	Employee Engagement Our employee Net Promoter Score is the highest in the consulting industry, and it's in the top 5% of all businesses worldwide!	Talent Magnet As a result, we can attract, develop and retain the most talented consultants
For Our Clients	Reputation Built On Results Our results speak for themselves: over 80% of our work is referral, recommendation or repeat business	Client Engagement Our net promoter score from clients is in the top 5% across industry	Unique Experience Our clients tell us that they enjoy the distinctive experience of partnering with Baringa

An Introduction to Our Cloud Support Services

Our accomplished team helps UK-based and global organisations to implement technology change and run more effective technology-enabled businesses. We partner with organisations across different sectors to deliver value from their cloud programmes, providing strategic guidance and executing across strategy, enterprise data management & governance, data architecture, DevOps, data migration, data visualisation, reporting and Artificial Intelligence (AI) implementation.

We work across all major public cloud platforms including AWS, Azure and GCP to accelerate delivery of value for our clients alongside developing and hosting our own solutions. We're independent of specific cloud vendors and are experienced with designing, building and running cross- and multi-cloud solutions.

Our teams hold both architecture and engineering cloud accreditations across AWS, Azure and GCP, offering Cloud Support Services across a range of capabilities, alongside various accreditations in market leading insight generation tools.

In addition, we provide advisory and implementation services around various market-leading cloud software / platform as a service across data infrastructure, data management and data exploitation

Data Driven Change Portfolio Management

Overview

Baringa's Data Driven Change Portfolio Management Services partner with clients to enhance management of their change portfolios using a data-driven approach. Leveraging integrated tools, accelerators and processes, we strengthen existing catalogues to improve adoption, increase delivery effectiveness, and enable more predictable, successful change programmes and projects.

Key Service Features

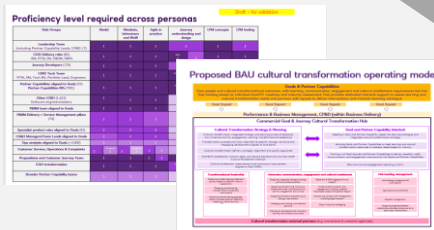
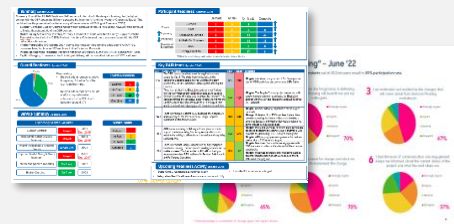
The key features of our Data Driven Change Portfolio Management Services include:

"Change Evolved" framework: Baringa applies a standardised approach for managing change portfolios through its five step Change evolved approach. This codifies all change initiatives into a "common currency" that simplifies tracking progress across the portfolio and managing baseline change data.



Culture diagnostic, transformational leadership assessment: Baringa's tools enable clients to quickly evaluate their ability to absorb and enact change. Data yielded from these reports enables a data driven approach that spotlights where additional leadership coaching can be helpful and reinforce can help unlock portfolio blocker and where potential barriers to future adoption may exist.

Data led change lifecycle management: Baringa's follows the ADKAR assessment from PROSCI™ to understand the engagement effectiveness throughout the change journey that enable leaders to understand how colleagues are progressing on the change transition and adoption new approaches to deliver benefits more effectively.



Change maturity assessment & programme healthchecks: Baringa sources data insights from its change maturity assessments and programme health checks that enables leadership to mitigate transformational risks & issues and accelerate mitigate risks absorb change and the existing status of in-flight project which may need additional support.

Potential Service Benefits

Potential benefits of our Data Driven Change Portfolio Management Services include:

- Increased visibility of adoption blockers and clearer understanding of resolutions
- Improved employee adoption and greater realisation of benefits
- Provide greater predictability of change portfolios
- More effective stakeholder engagement

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