

## Wavenet Colocation Pricing Matrix

### Wavenet G-Cloud

| Item Description                          | Power Limit Per Rack                                       | Power Presentation     | Set Up Fee | Annual Cost per Rack Footprint |
|-------------------------------------------|------------------------------------------------------------|------------------------|------------|--------------------------------|
| <b><u>Datacentre Racks (ex power)</u></b> |                                                            |                        |            |                                |
| <b>Full Rack</b>                          | 2kW                                                        | 2 x 16 Amp power Feeds | £2,000     | £ 9,750.00                     |
| <b>perFull Rack</b>                       | 4kW                                                        | 2 x 32 Amp power feeds | £4,000     | £10,500.00                     |
| <b>Enhanced Full Rack</b>                 | 4kW+                                                       | Per requirement        | £POA       | £12,500.00                     |
|                                           |                                                            |                        |            |                                |
| <b><u>Power Charges</u></b>               |                                                            |                        |            |                                |
| <b>Power Costs</b>                        | Priced per location & contractual agreement charged per kW |                        |            |                                |

- Prices are excluding VAT

### Professional Services

| Resource Type                      | Overview                                                                                                                                                                  | Per Hour Sell Price | Half Day Sell Price | Full Day Sell Price |
|------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|---------------------|---------------------|
| <b>Remote Hands</b>                | A service where we will physically look at the server, attach a monitor and keyboard and undertake instructions. Also includes rebooting machines, changing of media etc. | £100                | £350                | £650                |
| <b>Data Centre Project Manager</b> | A dedicated professional who can undertake all DC projects from managing a full migration to rack and stack services including all documentation.                         | £150                | £600                | £1,100              |

|                                            |                                                                                                                                                                                                                                             |      |      |        |
|--------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------|--------|
| <b>Rack and Stack Engineer</b>             | This service is for the installation / removal or moving of equipment from customers racks. This will include all hardware, cables (Power and network) and will include full cable management and rack diagram and cable mapping documents. | £150 | £450 | £800   |
| <b>Install Engineers (Servers/network)</b> | A dedicated qualified professional who can undertake the install of agreed software and services to servers / routers and switches (Servers will include Windows and Linux).                                                                | £150 | £550 | £1,000 |
| <b>Senior Install Engineers</b>            | A dedicated qualified professional who can undertake the install of agreed software and services to servers / routers and switches (Servers will include Windows / Linux / IBM / Oracle / SAP / Azure/ AWS / Meta / SAN's etc).             | £180 | £750 | £1400  |

#### Notes:

- Minimum charge is 1 hour
- Half day is 4 hours
- Full days is 8 hours
- A multiplier is payable for work done outside of normal hours
  - Normal hours defined as Monday to Friday 8am to 6pm (Excluding Bank Holidays)
  - Multipliers are as follows:
    - For weekday evenings Saturdays – 1.5 normal rates
    - For Sundays and Bank holidays – 2.0 normal rates
- Prices quoted are exclusive of VAT at the prevailing UK Government rate
- App Prices are subject to change in writing. E&OE

## Cross Connects

**Definition of an Interconnect:** A Copper or fibre cable that connects a customer rack to a meet me room rack / Telco rack within the same data hall or in a different room / data hall altogether, or if a Telco wants to connect direct to a customer rack, an interconnect is still payable All interconnect charges are per cable - all customers regardless, pay the same price and there is no discount on these.

The fee covers the install, the cable, the supervision of the work and a fee so that if said cable has an issue then it will be investigated and in the case of an installed Asanti cable replaced Free of charge

Infra rack cabling - cabling between a customer's own racks will be priced on an individual basis based on quantity / standard etc

| Item                        | Location                           | Install Fee (Per cable) | Annual Fee (Per cable) |
|-----------------------------|------------------------------------|-------------------------|------------------------|
| Copper Cable                | Within same data hall              | £300                    | £600                   |
| Fibre Cable                 | Within same data hall              | £450                    | £600                   |
| Telco cable direct from MMR | Different Data Hall/Meet me room   | £500                    | £750                   |
| Copper Cable                | Different data hall / Meet me room | £500                    | £600                   |
| Fibre Cable                 | Different data hall / Meet me room | £550                    | £600                   |
| Telco cable direct from MMR | Different data hall / Meet me room | £650                    | £750                   |

- App prices are exclusive of VAT at the prevailing UK Government rate
- All contracts are subject to Board approval. E&OE
- Payments are made either upfront for setup fees, and quarterly or annually in advance for recurring charges

### Installation costs include:

- Cable, supplied and installed, tested and testing sheet held on file