

| Type                 | Unit Cost | Note     | Add-ons                                    | Additonal Hardware |
|----------------------|-----------|----------|--------------------------------------------|--------------------|
| Package 1 – Classic  | £10       | Per Week | For Internet Provision Add on £10 per week | £320 per unit      |
| Package 2 – Enhanced | £50       | Per Week | For Internet Provision Add on £15 per week | £480 per unit      |
| Package 3 - Virtual  | £25       | Per Week | For Internet Provision Add on £10 per week | £480 per unit      |
| Package 4 - Bronze   | £25       | Per Week | For Internet Provision Add on £10 per week | £480 per unit      |
| Package 5 - Silver   | £45       | Per Week | For Internet Provision Add on £15 per week | £2040 per unit     |
| Package 6 - Gold     | £100      | Per Week | For Internet Provision Add on £20 per week | £4080 per unit     |

Alcove peripherals pricing depends upon service user complexity and B2B volumes.

The classic base package price begins at £10 per licence per week for a 24-month contract, which includes devices, installation, software license, help desk services and ongoing maintenance.

Training is provided onsite and via remote webinar to ensure users (trainers, support workers and managers) can use Alcove quickly and effectively. Installation includes Alcove operator setup, bespoke rules population / adjustment, and remote configuration.

For additional services, delivered as requested, charges may apply.

Specific pricing is available on request, to address particular customer scenarios.

All pricing quoted by Alcove excludes reasonable expenses (which are recharged at cost) and VAT.

Pricing for Alcove additional products, modules and services is modular in nature, and is charged on an “as required” basis.

Alcove Professional Services charges are further defined in the SFIA Rates Card.

Extra development, enhanced management information and bespoke new rules are billed on a timed basis with a day rate of £1500.

Alcove pricing does not include connectivity. However, connectivity can be provided using an interim 3G/4G solution or wired connectivity for the prices above.