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Agency Regulators and Other Public Bodies

Service Definition

V1.0





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1 Service Overview

BIP Consulting UK Limited is part of the global BIP Group. BIP UK is a brand of BIP Group Limited.

We provide a comprehensive range of solutions and services that support Agencies, Regulators and Other Public Bodies at all phases of their cloud journey.

This includes solutions for data capture, data migration, master data management, data modelling, and services to support data usage – search, audit, security, analytics and reporting.

We have broad and deep knowledge in this area from working with the National Archives, Office for National Statistics (ONS), the National Audit Office (NAO) and the Nursing & Midwifery Council (NMC).

Our knowledge covers the strategy for and operation of various systems and includes:

- Enterprise Architecture and Digital Transformations
- Enterprise Resource Planning (ERP) – Conducting interviews, workshops and building models
- Disaster Recovery, Gap Analysis

The services we provide in cloud support include:

- Developing cloud data Proof of Concept PoC initiatives
- Coordinating agencies to identify data requirements
- Analysing data formats, data sources, data processes
- Analysing cloud solution options and solution migration requirements
- Evaluation of marketplace and procurement RFI RFQ ITT
- Evaluation of data management requirements: capture, export, storage, migration, audit
- Evaluation of data analysis requirements: extract, analytics, verification, interrogation, reporting
- Designing common data standards, data architecture, data interfaces and APIs
- Designing open and flexible solution architectures
- Coordinating data governance activities, including privacy impact assessments.
- Digital and IT strategy
- Data architecture
- Generative AI
- AI governance, strategy and responsible AI
- ML/AI Operations
- Low Code solutions
- Portfolio, Programme and Project Management
- Business Analysis
- Organisation and operating model design
- Change Management, stakeholder engagement & communication
- Business Case development
- Discovery and Proof of Concept
- Options analysis

2 Track Record

The clients we have worked with recently within this area include:

- Office for National Statistics (ONS)
- National Audit Office (NAO)
- Nursing & Midwifery Council (NMC)
- National Archives

We have worked with senior leaders through to practitioners in ICT and business functions across Agencies, Regulators and Other Public Bodies.

A selection of relevant assignments is presented below:

Public Body – Enterprise Architecture

Our client is undertaking major digital transformation initiatives to modernise how statistics are produced.

- We worked collaboratively with an internal team to develop a target architecture based on international standards and describing the client's vision of a digital based statistics organisation.
- We ensured this architecture was kept up-to-date and consistent in response to changing organisational demands, opportunities, and obligations. We collaborated with multiple architectural disciplines to achieve strategic alignment and share common reference models and concepts.
- We liaised with economic statisticians, technologists, and methodologists to plan and deliver agile projects to establish the new platforms, products and services.
- We supported the Discovery, Alpha and Beta phases of projects within the transformation programme and in response to the pandemic. This included defining the scope of products, assessing solution options for suitability and feasibility, clarifying interfaces and ensuring alignment to the organisation's Enterprise Architecture.
- We identified dependencies across business transformation initiatives and helped manage conflicting priorities and timescales.
- We worked with business teams to influence and change ways of working to align them to the capabilities of the new platforms and encourage them to revisit their business processes to create more effective approaches to delivering statistics.

The key milestones and achievements of this project include:

- Cross-business buy-in to a consistent enterprise architecture that articulates the business and technology strategies to eliminate silos, minimise IT platforms, maximise re-usability and tackle legacy replacement.
- Avoided duplication and gaps between major IT programme deliveries.

- Alignment of capability and solution roadmaps between Business and IT communities.
- Successful implementation of a new legacy replacement solution across 70 teams and over 500 staff, a key transitional capability in the strategic architectural roadmap.

Public Body – ERP Discovery

We planned and executed enterprise-mapping for ERP Discovery. This comprised mapping the current landscape, deriving To-Be model, and costed options. We engaged with key stakeholders to understand the context for enterprise mapping: goals and aspirations, success factors, in-flight and We used interviews and workshops to capture the themes and concerns that the enterprise mapping activity must focus on by exploring the current landscape and how it is changing, planned initiatives, problems/issues, risks, and priorities. We provided models for ongoing adoption and produced a high-level delivery plan for the agreed option.

Public Body – Disaster Recovery

BIP has had a long advisory relationship with the client on its IT/IS strategy and how the business should manage that function to improve service outcomes. As part of that engagement BIP were asked to review the client's Disaster Recovery (DR) arrangements to ensure that they could be brought into alignment with industry best practice. The client's Incident Recovery Plan appeared to have worked well during Covid, as the move to cloud based service delivery enabled remote working well. But the client felt that their DR arrangements did not reflect newer cyber risks and supply chain dependencies. Moreover, the plans needed to be updated to reflect the considerable degree of technical change that client had experienced in recent years.

BIP's consultant reviewed all the available DR and BCP documentation held by the client and developed a gap analysis against the main standards documentation. Our consultant also interviewed key functional staff to gain their views of the efficacy of DR measures and lastly a table-top exercise was conducted with the client to test how current DR measures would perform against credible threat scenarios.

The outcomes were:

- A 'get well' plan developed to address immediate DR shortcomings.
- Client agreement that the existing DR approach did not address cyber threats adequately and that cyber resilience must be a key focus going forward.
- A resource costed 30-month plan to build out, test and review new DR measures was presented to the client.
- A successful format for a table-top exercise was developed, which can be used to test/audit future DR plans.
- Regulator – Assurance and Governance Services

Working with a UK healthcare regulator, BIP UK provides programme assurance and governance services for the client's major IT transformation programme. From reviewing and supporting business cases to programme and project health checks, BIP UK consultants have played a critical friend role to the regulator's executive team, in turn helping them identify and mitigate programme- and project-level risks, and provide assurance to the non-executive stakeholders and oversight bodies.

3 Contacts

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4 About us

Who We Are

BIP is a fast growing global management consultancy (backed by CVC Capital Partners), employing over 6,000 professionals across 27 offices in 12 countries.

We operate across Europe, the Americas, and the Middle East; including here in the UK, Italy, France, Germany, Spain, Portugal, Switzerland, Austria, Brazil, Chile, Colombia, the UAE, and the US.

We help organisations tackle complex challenges, outpace their competitors, and build a sustainable future through strategic insight, operational excellence, and technology innovation.

In the UK, BIP has been recognised by *The Times* and trusted by FTSE 100 companies, government departments, and industry leaders, establishing itself as one to watch in the consulting landscape.

Our Philosophy: Value, People and Technology

At the heart of everything we do lies a powerful combination: **value, people and technology**. These three pillars enable us to deliver meaningful, scalable, and lasting outcomes for our clients.

We are value creators and business integrators, combining strategic insight with implementation excellence to help organisations move the dial at pace.

Our work is powered by deep expertise in digital transformation, AI, cloud, and technology-led change, ensuring every solution drives sustainable progress *and* measurable impact.

Our Approach: Design to Deliver

We are doers and makers, NOT just PowerPoint writers.

Everything we do is designed to deliver real, measurable change within defined timelines. We ideate, test, and learn, working closely with clients and partners in an open, collaborative way to ensure every solution is built to last.

Our goal is not only to deliver outcomes, but to transfer knowledge, and empower clients to continue their transformation independently.

This partnership model offers long-term value and enables us to focus on where we can make the next biggest impact.

Our Expertise

With deep sector experience across:

- Financial Services
- Government & Public Sector
- Defence & Industries
- Energy, Utilities & Resources
- Telecoms & Media
- Retail & Services
- Life Sciences
- Commercial Real Estate

We bring sharp insight, proven delivery experience, and technological edge to every engagement.

The recent integration of Verco and Riskcare into BIP UK further strengthens our offering, adding market-leading expertise in net zero strategy, sustainability advisory, and financial risk technology.

Here to Dare

“Here to dare” is more than a motto, it is our mindset.

We dare to think and act differently, to explore beyond limits, and to create opportunities through bold innovation and collaboration.

We believe in shared journeys, celebrating results, milestones, and even challenges, because true responsibility means growing together.

We imagine a future where business thrives through the synergy of technology, humanity, and sustainability.

The BIP World

BIP is a world of innovators, designers, data engineers, change managers, producers, and marketers, all working together, contaminating each other with ideas, energy, and passion.

We want to leave a mark with what we do and share a journey with every company we work with.

We're 6000 people, 47 nationalities, 12 countries, united by a drive to empower organisations through technology and passion.

Our people, the BIPers, are the heart of our success. They thrive in an environment that encourages self-expression, growth, and balance, inspiring them to engage clients with the values they live by.

5 Other Information

The scope of our G-Cloud Service

The scope of our G-Cloud service is defined in this document and the associated features and benefits. It covers the supply of professional services to support the evaluation, selection and deployment of cloud solutions and services for a range of public sector organisations.

Are we a reseller?

BIP is not a reseller and it is totally independent of all product vendors and solution providers.

Support provided to buyers

When buyers have shortlisted one or more of our services, they may ask clarification questions prior to purchase. This helps them understand, in more detail, if we are the best supplier for them and how they can benefit from our service. We then use our knowledge of the cloud solution marketplace to advise and guide clients through the specification, selection and deployment process.

How users work with this G-Cloud service

Users can use this service to obtain professional advisory support for their GenAI needs. This can be on a short term, long term or ad-hoc basis using either selected specialists or a team approach.

Service onboarding and off-boarding process

When a client buys us using one of our G-cloud services, we typically undertake an initiation process at the start of the service to ensure the client's requirements are fully understood and that they are clear about what we will do, how we will do it and what we will deliver. We will also discuss and agree how any issues will be raised and managed from either side during the service operation.

At the end of the service, we will typically undertake a review with the client to ensure they are happy with what has been delivered and that their expectations have been met. We can also discuss and future support if this is appropriate.

Pricing

We provide services and our day rates are shown in the SFIA rate card for this service.

Service definition and how it will be delivered

The services defined in this document and the associated features and benefits will be delivered by one or more of our consultants with full management support and quality assurance from our public sector portfolio leadership. The service will be delivered from our office, working remotely or at the client's offices, depending on which is most appropriate.

Our security certifications and standards

BIP has the Cyber Essentials Plus Certificate of Assurance which is renewed each year.

Our approach to personnel security

BIP's personnel checking process for new employees includes all components of the employment processes described on Gov.uk, including validating their right to work in the UK.

We cover checking original versions of the necessary documents with the new joiner and making and retaining copies of these documents.