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# Information Collection & Data Processing Cloud Solutions & Services

Service Definition

**V1.0**





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## 1 Service Overview

BIP supports each stage of the evaluation, specification, selection, procurement, testing and deployment of information collection and data processing cloud solutions. Our expertise includes census operation, digital collection, assisted digital, telephone collection, paper collection, interviewer-based collection and data dissemination. We understand solutions for data processing, data analysis and intelligence gathering.

We have experience of supporting procurement across Cloud-based and traditional procurements, especially via government frameworks. The services we provide include:

- Strategic business analysis and current-state diagnostics tailored to collection & processing needs
- Outline (OBC) and full (FBC) business case development for cloud adoption and modernisation
- Requirements engineering: functional, non-functional, security, privacy-by-design and accessibility
- Collection solution selection: digital-first platforms, assisted workflows, CATI integration and paper digitisation
- Data-processing solution selection: ETL/ELT pipelines, stream processing, data lakes/warehouses and analytics platforms
- Legacy rationalisation and cloud migration strategy (lift-and-shift, replatform, refactor)
- Solution and data architecture: event-driven, serverless, hybrid/multi-cloud, data mesh and lineage support
- Security & compliance architecture: zero-trust, IAM, encryption, auditability and regulatory controls (e.g., GDPR)
- Privacy-preserving techniques and analytics governance (anonymisation, differential privacy, synthetic data)
- Migration planning, automation (IaC), test-driven rollout and rollback planning
- Service transition, SRE/DevSecOps handover, monitoring and observability practices
- Sourcing & procurement strategy, market evaluation and supplier engagement (frameworks, OJEU/RFI/ITT)
- Commercial drafting and evaluation with cloud-specific terms (billing models, SLAs, exit & anti-lock-in)
- Supplier response assessment, scoring, commercial & technical due diligence

- Delivery assurance: functional, performance and security testing, staged rollouts and operational readiness
- Ongoing service design, supplier performance review and continuous improvement for live operations

## 2 Track Record

A small selection of the clients we have helped includes:

- ONS – We supported ONS over many years with the specification and sourcing of suppliers and solutions to deliver the capability to run the census. We are currently supporting the development of an Application Architecture and Information Architecture and the definition of the supporting Technology Architecture which will deliver new information collection and data processing capability.
- Home Office – We worked with a policing IT function at the Home Office to analyse and design replacement capabilities for some major information collection and data processing systems using cloud-based solutions. This includes current ICT such as PND and PNC and the CAID solution.
- College of Policing – We developed the business and information architecture to enable the College to become an independent professional body. We identified the detailed requirements for the IT systems necessary to support the growth of the College. We created the solution architecture and identified the future IT systems with the objective of using cloud-based services to enable a quick deployment.
- Pharma – Supported in defining a Technology Assessment and Roadmap to enable improved enterprise data and platform capabilities. The engagement focused on assessing current maturity, identifying pain points and business needs through stakeholder interviews and workshops, and evaluating technology options to support future information processing and operational intelligence.
- Energy – Defined data and information architectures to support enterprise-scale information processing and analytics. Supported evaluation of technology options and suppliers, aligning sourcing decisions with governance, security and long-term platform strategy.

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## 4 About us

### Who We Are

BIP is a fast growing global management consultancy (backed by CVC Capital Partners), employing over 6,000 professionals across 27 offices in 12 countries.

We operate across Europe, the Americas, and the Middle East; including here in the UK, Italy, France, Germany, Spain, Portugal, Switzerland, Austria, Brazil, Chile, Colombia, the UAE, and the US.

We help organisations tackle complex challenges, outpace their competitors, and build a sustainable future through strategic insight, operational excellence, and technology innovation.

In the UK, BIP has been recognised by *The Times* and trusted by FTSE 100 companies, government departments, and industry leaders, establishing itself as one to watch in the consulting landscape.

### Our Philosophy: Value, People and Technology

At the heart of everything we do lies a powerful combination: **value, people and technology**. These three pillars enable us to deliver meaningful, scalable, and lasting outcomes for our clients.

We are value creators and business integrators, combining strategic insight with implementation excellence to help organisations move the dial at pace.

Our work is powered by deep expertise in digital transformation, AI, cloud, and technology-led change, ensuring every solution drives sustainable progress *and* measurable impact.

### Our Approach: Design to Deliver

We are doers and makers, NOT just PowerPoint writers.

Everything we do is designed to deliver real, measurable change within defined timelines. We ideate, test, and learn, working closely with clients and partners in an open, collaborative way to ensure every solution is built to last.

Our goal is not only to deliver outcomes, but to transfer knowledge, and empower clients to continue their transformation independently.

This partnership model offers long-term value and enables us to focus on where we can make the next biggest impact.

## Our Expertise

With deep sector experience across

- Financial Services
- Government & Public Sector
- Defence & Industries
- Energy, Utilities & Resources
- Telecoms & Media
- Retail & Services
- Life Sciences
- Commercial Real Estate

We bring sharp insight, proven delivery experience, and technological edge to every engagement.

The recent integration of Verco and Riskcare into BIP UK further strengthens our offering, adding market-leading expertise in net zero strategy, sustainability advisory, and financial risk technology.

## Here to Dare

“Here to dare” is more than a motto, it is our mindset.

We dare to think and act differently, to explore beyond limits, and to create opportunities through bold innovation and collaboration.

We believe in shared journeys, celebrating results, milestones, and even challenges, because true responsibility means growing together.

We imagine a future where business thrives through the synergy of technology, humanity, and sustainability.

## The BIP World

BIP is a world of innovators, designers, data engineers, change managers, producers, and marketers, all working together, contaminating each other with ideas, energy, and passion.

We want to leave a mark with what we do and share a journey with every company we work with.

We're 6000 people, 47 nationalities, 12 countries, united by a drive to empower organisations through technology and passion.

Our people, the BIPers, are the heart of our success. They thrive in an environment that encourages self-expression, growth, and balance, inspiring them to engage clients with the values they live by.

## 5 Other Information

### **The scope of our G-Cloud Service**

The scope of our G-Cloud service is defined in this document and the associated features and benefits. It covers the supply of professional services to support the evaluation, selection and deployment of cloud solutions and services for a range of public sector organisations.

### **Are we a reseller?**

BIP is not a reseller and it is totally independent of all product vendors and solution providers.

### **Support provided to buyers**

When buyers have shortlisted one or more of our services, they may ask clarification questions prior to purchase. This helps them understand, in more detail, if we are the best supplier for them and how they can benefit from our service. We then use our knowledge of the cloud solution marketplace to advise and guide clients through the specification, selection and deployment process.

### **How users work with this G-Cloud service**

Users can use this service to obtain professional advisory support for their GenAI needs. This can be on a short term, long term or ad-hoc basis using either selected specialists or a team approach.

### **Service onboarding and off-boarding process**

When a client buys us using one of our G-cloud services, we typically undertake an initiation process at the start of the service to ensure the client's requirements are fully understood and that they are clear about what we will do, how we will do it and what we will deliver. We will also discuss and agree how any issues will be raised and managed from either side during the service operation.

At the end of the service, we will typically undertake a review with the client to ensure they are happy with what has been delivered and that their expectations have been met. We can also discuss and future support if this is appropriate.

## **Pricing**

We provide services and our day rates are shown in the SFIA rate card for this service.

## **Service definition and how it will be delivered**

The services defined in this document and the associated features and benefits will be delivered by one or more of our consultants with full management support and quality assurance from our public sector portfolio leadership. The service will be delivered from our office, working remotely or at the client's offices, depending on which is most appropriate.

## **Our security certifications and standards**

BIP has the Cyber Essentials Plus Certificate of Assurance which is renewed each year.

## **Our approach to personnel security**

BIP's personnel checking process for new employees includes all components of the employment processes described on Gov.uk, including validating their right to work in the UK.

We cover checking original versions of the necessary documents with the new joiner and making and retaining copies of these documents.

The identity documents and other information gathered are sufficient to enable Government Security checks to be undertaken. BIP maintains an extensive pool of appropriately security cleared consultants.