

Rotamap Services

Pricing Document for G-Cloud 15

Rotamap Ltd

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1 General

The following sets out Rotamap's charging structures for its services All Doctor Rostering, CLWRota, and Medirota under G-Cloud 15. Capitalised terms are defined in the "Rotamap Terms and Conditions for G-Cloud 15" document. Please refer to the relevant G-Cloud 15 service listing information for each service for further information.

- Rotamap's services are available through G-Cloud 15 for either a one, two, three, or four year initial term, and may be extended for two separate 12-month contract extensions through G-Cloud 15 contract provisions.
- Rotamap's services are payable annually in advance.
- The CHARGES include access to the service or services, an ESR connection, implementation, training, support, and consultancy, as noted in the relevant Rotamap Service Definition document and the "Rotamap Terms and Conditions for G-Cloud 15" document. All prices listed in this document are excluding VAT.
- CHARGES are based on the number of doctors, called MEDICAL & DENTAL SERVICE USERS, and other staff types, called NON-MEDICAL & DENTAL SERVICE USERS, whose activity is intended to be coordinated in the relevant Rotamap service or services.
- Access to Rotamap's Central Reporting and Overview services are included in all Rotamap contracts. Please refer to the relevant service listing for more information.

2 All Doctor Rostering

All Doctor Rostering (ADR) enables organisations to use CLWRota and Medirota services to roster all MEDICAL & DENTAL SERVICE USERS, and any NON-MEDICAL & DENTAL SERVICE USERS, in one of two brackets: the entire organisation or a single division. In each case the organisation will benefit from a reduced per-user rate for both MEDICAL & DENTAL SERVICE USERS and NON-MEDICAL & DENTAL SERVICE USERS, and maximum per annum charge.

G-Cloud 15 contract provisions permit organisations that procure ADR 'for a Single Division' to extend the use of the system to the whole organisation at the 'for Organisations' per annum rate, subject to the maximum expenditure cap.

In cases where a functional group of departments falls across more than one division, organisations may procure ADR under the single division arrangement. In all other cases MEDICAL & DENTAL SERVICE USERS outside of the agreed single division will be charged at the applicable MEDICAL & DENTAL SERVICE USERS per-user rate for CLWRota or Medirota respectively.

2.1 ADR for Organisations

Pricing for ADR for Organisations is as follows.

- Organisations state their total number of Medical & Dental staff. CHARGES will be based on the stated number each year, as long as the number of users does not exceed this. Should the number of users exceed the number stated, CHARGES will rise accordingly.
- All users are charged at a rate of £175 per user per annum.
- Per annum CHARGES for MEDICAL & DENTAL SERVICE USERS will be capped according to the size of the organisation, as shown in the table below.

Organisation size	Annual price cap
1-2,999 MEDICAL & DENTAL SERVICE USERS	£195,000
3,000 or more MEDICAL & DENTAL SERVICE USERS	£250,000

- CHARGES for NON-MEDICAL & DENTAL SERVICE USERS do not contribute towards the ADR per annum service CHARGES or maximum expenditure cap, and are not eligible for any discount. Such CHARGES will be applied to the invoice for the annual term following the date on which the NON-MEDICAL & DENTAL SERVICE USERS are added to the service or services.
- For organisations that are procuring ADR for the first time, a 50% discount will be applied each year for the duration of the initial contract, excluding any optional extension periods. Any optional extension periods will be subject to full undiscounted price.
- For the duration of the contract the organisation's minimum spend will be no less per annum than the total sum of all existing Rotamap contracts already in place, if any.

2.1.1 Charging examples:

Example 1

- An organisation procures ADR for their entire organisation on a 2-year initial term. The contract also includes two optional 12-month extensions.
- The organisation states they have a total of 1,000 MEDICAL & DENTAL SERVICE USERS. They do not wish to implement any NON-MEDICAL & DENTAL SERVICE USERS onto the services.
- At £175 per user, ADR will cost £175,000 per annum. This is below the per annum price cap for organisations with 1-2,999 MEDICAL & DENTAL SERVICE USERS.
- The organisation already spends £90,000 per annum on Rotamap's services, so this will be the minimum annual charge.
- This is the first time the organisation is procuring ADR, so they will receive a 50% discount for the duration of the initial contract (excluding any optional extension periods).
- The CHARGES for ADR will therefore be:

Contract year	M&D Users	Pre-discount charges for M&D Users	Discount	Post-discount charges for M&D Users	Total CHARGES
Year 1	1,000	£175,000	50%	£87,500	£90,000
Year 2	1,000	£175,000	50%	£87,500	£90,000
Year 3 (opt)	1,000	£175,000	0%	£175,000	£175,000
Year 4 (opt)	1,000	£175,000	0%	£175,000	£175,000

Example 2

- An organisation procures ADR for their entire organisation on a 4-year initial term. The contract also includes two optional 12-month extensions.
- The organisation states they have 3,000 MEDICAL & DENTAL SERVICE USERS.
- At £175 per user, ADR will cost £250,000 per annum, as this is the ADR price cap for organisations with 3,000 or more MEDICAL & DENTAL SERVICE USERS.
- The organisation already spends £75,000 per annum on Rotamap's services.
- This is the first time the organisation is procuring ADR, so they will receive a 50% discount for the duration of the initial contract (excluding any optional extension periods).
- The organisation decides to add 750 NON-MEDICAL & DENTAL SERVICE USERS onto the services. They implement 500 of these users in Year 2 (at a cost of £87,500), and the remaining 250 in Year 3 (at a cost of £43,750).
- The CHARGES for ADR will therefore be:

Contract year	M&D Users	Pre-discount charges for M&D Users	Discount	Post-discount charges for M&D Users	Non-M&D Users	Charges for Non-M&D Users	Total CHARGES
Year 1	3,000	£250,000	50%	£125,000	0	£0	£125,000
Year 2	3,000	£250,000	50%	£125,000	0	£0	£125,000
Year 3	3,000	£250,000	50%	£125,000	500	£87,500	£212,500
Year 4	3,000	£250,000	50%	£125,000	750	£131,250	£256,250
Year 5 (opt)	3,000	£250,000	0%	£250,000	750	£131,250	£381,250
Year 6 (opt)	3,000	£250,000	0%	£250,000	750	£131,250	£381,250

"M&D Users" in the table above refers to MEDICAL & DENTAL SERVICE USERS.

"Non-M&D Users" in the table above refers to NON-MEDICAL & DENTAL SERVICE USERS.

2.2 ADR for a Single Division

Pricing for ADR for a Single Division is as follows.

- Organisations state their total number of Medical & Dental staff within the respective Division. CHARGES will be based on the stated number each year, as long as the number of users does not exceed this. Should the number of users exceed the number stated, CHARGES will rise accordingly.
- All users are charged at a rate of £225 per user per annum.
- CHARGES are capped at £150,000 per annum for MEDICAL & DENTAL SERVICE USERS.
- CHARGES for NON-MEDICAL & DENTAL SERVICE USERS do not contribute towards the ADR per annum service CHARGES or maximum expenditure cap, and are not eligible for any discount. Such CHARGES will be applied to the invoice for the annual term following the date on which the NON-MEDICAL & DENTAL SERVICE USERS are added to the service or services.
- For organisations that are procuring ADR for the first time, a 50% discount will be applied each year for the duration of the initial contract, excluding any optional extension periods. Any optional extension periods will be subject to full undiscounted price.
- For the duration of the contract the organisation's minimum spend will be no less per annum than the total sum of all existing Rotamap contracts already in place, if any.

3 CLWRota

CLWRota is a rota management system for Anaesthetic departments.

Per annum charging rates for CLWRota:

Service	Per Annum Rate
CLWRota per SERVICE USERS user	£275

4 Medirota

Medirota is a rota management system for clinical, surgical, medical and ward-based teams.

Per annum charging rates for Medirota:

Service	Per Annum Rate
Medirota per SERVICE USERS user	£275