

Cloud Asset Management, FinOps and SaaS Governance



The requirement

Public sector organisations operate increasingly complex technology estates across on-premise, cloud and SaaS environments.

As cloud adoption increases, so too do the challenges of maintaining accurate asset visibility, managing licence compliance and controlling spend increase.

Without reliable data and consistent processes, organisations can incur avoidable costs through underused software, duplicate licensing, uncontrolled SaaS adoption, and inefficient cloud consumption.

Reliable asset data is also fundamental to managing the risks associated with unsupported and end-of-life software, known vulnerabilities, and shadow IT.

There is a growing requirement for joined-up IT Asset Management (ITAM) and FinOps capabilities to provide transparency, improve decision-making, mitigate risk, and drive measurable cost optimisation.

Redesmere's solution

Redesmere provides Cloud Asset Management, FinOps and SaaS Governance services to help organisations improve visibility and control of technology assets and cloud expenditure. We support teams to establish trusted asset data, optimise licensing and consumption, and implement practical governance that reduces risk and drives value.

Our approach brings together ITAM good practice with FinOps methods to ensure organisations can understand what they own, what they use, what it costs, and where improvement actions will deliver the highest return.

We work across on-premise, cloud and SaaS environments, including the governance of distributed suppliers and multiple business areas.

Services can be delivered as targeted assessment and improvement programmes, or through ongoing managed services to provide continuous optimisation, reporting and assurance.

A key component of our service focuses on developing the capabilities and teams our clients need to onboard new cloud technologies and services. This component of the service provides a comprehensive suite of organisational and people-development capabilities designed to complement and enhance the adoption, optimisation, and ongoing management of cloud services.

Our teams are multi-disciplinary with significant expertise in cloud strategies, business architecture, technical architecture, cloud transformation, digital transformation, programme turnaround, programme control, delivery enablement and independent assurance.

We are truly independent from incumbent and potential new service providers, and do not therefore have any conflicts of interest in respect of the services being performed.

When to use these services?

The service provides an end-to-end capability to create visibility and control across cloud assets, software licensing and SaaS applications, enabling organisations to make informed decisions based on accurate data. It supports cost optimisation and cost avoidance by identifying inefficiencies, underutilisation and duplication across cloud and SaaS consumption.

Clients typically use the service to strengthen governance over cloud spend, improve software compliance, and understand where assets create operational risk, including exposure to end-of-life software and known vulnerabilities. It also supports the management of shadow IT by improving SaaS visibility and establishing consistent oversight across teams and delivery partners.

Where assets and spend are distributed across platforms, suppliers or business units, the service provides a consistent reporting and governance layer that reduces duplication and improves comparability, enabling better financial planning and assurance.

What are the benefits?

- ▶▶ Improved visibility and control of technology assets
- ▶▶ Reduced operational cost through optimisation and cost avoidance.
- ▶▶ Stronger licence compliance and reduced audit risk.
- ▶▶ Better decision-making through trusted and accurate asset data.
- ▶▶ Reduced risk exposure from unsupported or vulnerable technology.
- ▶▶ Improved oversight across suppliers, platforms and business units.
- ▶▶ More effective cloud financial management through FinOps practices.

- ▶▶ Increased accountability through consistent governance and reporting.
- ▶▶ Accelerated technical debt reduction.

How we work

We tailor our services to our clients' specific requirements, agree the objectives and outcomes that are to be achieved, and document these in formal Statements of Work (SoWs).

An integral part of each SoW is the implementation plan for the services which sets out how the objectives and outcomes are to be achieved as a series of epics.

The vast majority of our client engagements are outcome-based arrangements, with milestone-based payments that are linked to the achievement of the objectives and outcomes set out in the SoWs.

We maintain detailed plans throughout each engagement which we use to review progress and to reprioritise work with our clients on a regular basis.

A key component of most of our implementation plans is "Service Transition" which we use from the outset of each engagement to plan and manage any offboarding activities.

Our services are usually provided during normal business hours. However, we recognise that some cloud transformation activities need to be performed out of hours and at weekends which we are happy to incorporate into the service if necessary.

We are able to operate using our own or our clients' tooling, cloud and Office 365 infrastructure.

What is distinctive about us?

Redesmere's core proposition is that:

- ▶▶ Our small multi-disciplinary teams are hand-picked for each individual client engagement.
- ▶▶ We have the skills, track record and gravitas to make a real difference.
- ▶▶ Our people have extensive experience of digital transformation, delivery and cloud implementation programmes.
- ▶▶ Our independence means that we do not have any conflicts of interest to get in the way.
- ▶▶ We are able to provide our services through time and materials, fixed price or output-based contracts, when appropriate.

How to contact us?

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